

HEALTHIER TOGETHER

CONTINUING VALUE TO YOUR MEMBERSHIP

Dear Y Member,

Thank you for being part of an organization that nurtures the potential of children and teens; improves the well-being of individuals, families and our community; and provides people with opportunities to give back and support their neighbors. The Y is not just a gym. We are an association of people working together to strengthen our community. Thank you for being part of this work.

Over the last several years, we've listened to our members and added value to your membership. As members, you have access to:

- Approximately 70 land-based Group Exercise classes per week, all free with your membership;
- Nationwide Membership to Ys across the country (see details on our website);
- Member Rewards including twice per year Pick a Perks;
- Free session of swimming lessons when a members turns 3 or 6 years old;
- Free Child Watch for children ages 6 months through 8 years (when part of a Household Membership);
- New free Kids Watch for children ages 8 through 10 (when part of a Household Membership, schedule will be posted January 1, 2019);
- Grooves & Zumba family classes free for everyone in your family age 7 & older (with a parent);
- Free School Days Out on most school vacation days for elementary-age students (when part of a Household Membership);
- Low cost Preschool and School Age Child Care;
- Continued reduced fees on Summer Day Camp, Water Exercise Classes and more.
- New in January, 1,700 additional square feet of open workout space added to our Wellness Center;

As stewards of your Y, our board of directors and staff work hard to bring value to your membership and to the community. Over the last several years, we have been able to maintain a great facility, variety of fitness equipment, free group exercise classes and an excellent staff team without raising fees. As we look ahead to 2019, we see the need for the first fee increase since January, 2015. We didn't make this decision lightly, but our costs have increased over the past three years.

If you are paying monthly through bank draft, credit card draft or payroll deduction, your fees will increase 3.5% starting January 1, 2019; and to make our membership structure simpler, we are rolling the \$1 draft fee you are currently paying into the membership fee. You can see the new membership fees on the facing page. If you would like to save by paying ahead in December at this year's rates, stop by the Service Center prior to December 31.

If you are paying annually or semi-annually, you will pay the new membership fee amount (see facing page) with your next invoice (new rates start Jan. 1, 2019). If you would like to pay next year's membership early at this year's rates, we can accommodate that; just ask at the Service Center prior to December 31.

You can find our 2019 membership fees on the facing page. This is our first fee increase since January, 2015. Although the increase is minimal, we know an increase of any amount may be difficult for some individuals or families. As a social service organization that is dedicated to serving everyone in Marion, regardless of their ability to afford full fees, we have a robust Membership Discount program. Fees are reduced on a sliding fee scale based on household size and income. Households with multiple people earning \$65,000 or less annually and single person households earning \$40,000 or less are encouraged to apply for a Membership Discount.

We hope you are enjoying your Y membership. As always, please let us know if you have suggestions or comments regarding your Y. Thank you for being a member!

Respectfully,

Matt Frericks

Matt Frericks

President

Theresa Lubke

Theresa Lubke

Executive Director

MEMBERSHIP CATEGORIES & FEES effective January 1, 2019

YOUTH

Ages 9 – 17

Monthly \$15.48

Sales tax \$1.12

Total monthly draft \$16.60

Annual dues \$185.76

Sales tax \$13.47

Total \$199.23

Annual dues may be paid semi-annually

YOUNG ADULT

Ages 18-29

Monthly \$28.99

Sales tax \$2.10

Total monthly draft \$31.09

Annual dues \$347.88

Sales tax \$25.22

Total \$373.10

Annual dues may be paid semi-annually

Joiner Fee \$25.00

ADULT

Ages 30 & Older

Monthly \$39.61

Sales Tax \$2.87

Total monthly draft \$42.48

Annual dues \$475.32

Sales tax \$34.46

Total \$509.78

Annual dues may be paid semi-annually

Joiner Fee \$40.00

YOUNG ADULT HOUSEHOLD

Head(s) of Household 18-29 yrs. with kids

Monthly \$45.39

Sales tax \$3.29

Total monthly draft \$48.68

Annual dues \$544.68

Sales tax \$39.49

Total \$584.17

Annual dues may be paid semi-annually

Joiner Fee \$60.00

Includes one or two adults with or without children. Both adults must be between ages of 18-29

DUAL ADULT

2 Adults

Monthly \$58.90

Sales tax \$4.27

Total monthly draft \$63.17

Annual dues \$706.80

Sales tax \$51.24

Total \$758.04

Annual dues may be paid semi-annually

Joiner Fee \$60.00

Two adults, sharing the same residence married, engaged or defining themselves as mutual significant others.

HOUSEHOLD I

2 Adults & Children

Monthly \$60.83

Sales tax \$4.41

Total monthly draft \$65.24

Annual dues \$729.96

Sales tax \$52.92

Total \$782.88

Annual dues may be paid semi-annually

Joiner Fee \$60.00

Includes two adults & their children through the age of 24, sharing the same residence.

HOUSEHOLD II

1 Adult & Children

Monthly \$53.11

Sales tax \$3.85

Total monthly draft \$56.96

Annual dues \$637.32

Sales tax \$46.21

Total \$683.53

Annual dues may be paid semi-annually

Joiner Fee \$60.00

Includes one adult and their children through the age of 24 sharing the same residence.

HOUSEHOLD IV

Extended Family

Monthly \$80.14

Sales tax \$5.81

Total monthly draft \$85.95

Annual \$961.68

Sales tax \$69.72

Total \$1,031.40

Annual dues may be paid semi-annually

Joiner Fee \$60.00

Includes any of the above categories, plus up to 2 additional adults age 25 & over sharing the same residence; or up to 4 additional related children who don't share the same residence (i.e. grandchildren)

GUEST

Youth (through age 17): \$5.00

Adult (age 18 & older): \$10.00

Family: \$18.00

MEMBERSHIP DISCOUNTS

Everyone loves a discount, including us. We are committed to providing membership & program discounts to Marion individuals and families based on household size and income. Discounts are on a sliding fee scale that includes discounts for households earning \$65,000 or less (discount eligibility & amount depends on size of household). The application process is simple: complete a two page form with information on your household members & income and provide income documentation. If you turn in your application in-person, you can join the Y at the same time with a temporary discount while you wait to hear on your application. Applications may also be mailed to the Y. All information is kept confidential. You can find the Membership Discount application on our website marionymca.org or pick one up in the Y lobby.

If you currently have a Membership Discount, your approved discount will apply to the new fees. If you are paying monthly, you will pay the new fees listed above, less your discount, starting January 1, 2019.