



Summer time is a social time, a spontaneous time, a more relaxed and fun time, a time filled with abundant opportunities to reach out when you're out-and-about. A summer time play date or sports event can turn into a sale, a party booked or a new Consultant on your team, if you're ready!"



One way to be ready is to put together a *Show-on-the-Go* kit in the NEW L'BRI summer sling bag!

What items would you include?

- 3 catalogs
- 1 host packet
- 1 *A Beautiful Way to Live* brochure
- Collection of sample sets and WOW products
- Special summer essentials – the Bonus for June Shows!
- What else would you like to add?

How would you offer a fun, quick Show-on-the-Go to customers?

- Offer to customers who works full time. You can breeze into the lunch room or after work for a quick anti-aging hand facial.
- Offer to moms at the soccer game.
- Other ideas?

How can you plan one of your own?

- Invite customers to swing by for a quick Saturday morning latte and pastry and a quick 5-minute makeover to get them ready for the day.
- Host one on your patio, deck or poolside.
- Other ideas?

How would you bring up sharing the products in a soft, conversational way?

- Someone might ask what you do. You can say, "I help women look younger and feel gorgeous when they look in the mirror." If there seems to be a little interest say, "I happen to have a few of my favorite samples with me that you can try."
- What are some other ways to begin a conversation?

Always being ready for business means you will never miss an opportunity to share your L'BRI products and your business with others.

Put together your own mini-kit and be ready for a Show-on-the-Go any time, any where.