



KIDS
HEALTH
FIRST

PEDIATRIC ALLIANCE



KHF PA Meeting

IPA-GA network October 19, 2023- Virtual



Agenda Items:

- Strategic Initiatives (Donna)
 - Remaining 2023 and 2024 Meetings
 - Recruiting Program
 - Recent DEA Changes- Telemedicine
 - Practice communications (RoundUp and Billing/Coding, Intranet, RSV Toolkit)

- Value Added Services (Barbara)
 - Malpractice Renewal
 - Health Insurance Renewal
 - Vaccine Update

Agenda Continued

Laura

- Provider Relations
 - Payor Issue Database
 - Billing and Coding Newsletter

- Quality and Financial
 - Dues
 - Benchmarking
 - MOC program
 - Contracted Metrics

- Tom Discussion

- Open Discussion from Questions Received

PA Meetings

- November PA Meeting- Thursday, November 16th, 10am-12pm virtual (Coding)
- Special December PA Meeting- Tuesday December 12th, 10am-1pm, ROAM Cumberland (What's coming 2024)
- September OSHA Meeting recording and Slides in RoundUp/Intranet
- 2024 meetings will be virtual/in person
 - Speakers on a variety of issues, enhancing our skills financially

Recruiting Program

- Master Agreement for Participation forthcoming (responsibilities for both parties)
- Services the Board agreed to pay for with your practice dues
- Communication
 - Not reviewing/interviewing candidates (schedule for you?)
 - External Hire
 - Hiring Manager different than PA

Miscellaneous Update

Donna

- Telemedicine Extension (No changes to MD license rules)
- CPR Recredentialing in your office
- Medicaid Revalidation (Annelise)

Value Added Services



STERLING SEACREST PRITCHARD

Company Overview

Founded in 1960

Largest independent brokerage in the Southeast

Top 1% of US brokers

Global Presence/Private Ownership

Assurex Global Partner

Intersure Partner

SecureRisk Partner

300+ Team Members

Full-Service Agency

Commercial Insurance | Employee Benefits |

Private Client | Surety

Preferred Broker

With 400+ Insurance Carriers

Award Recognition

2023 IIABA Best Practices Agency

2023 Best Places to Work (Insurance Journal)

Insurance Journal's #43 in the U.S.

Business Insurance's Best Places to Work



YOUR DEDICATED SERVICE TEAM

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Partner



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**Director of
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KHF Malpractice Program

- Curi – Effective 11/1/2023
 - COI's and Adds for next couple of weeks
- Existing cases – stay with MAGMutual or TDC
- Robust Risk Management Program
- Cyber Security Program
 - Insurance
 - Developing Program

RSV - Sanofi

RSV Codes

CPT Code	CPT Description	Product	Aetna	Cigna	UHC	Humana	Anthem
90380	Respiratory syncytial virus, monoclonal antibody, seasonal dose; 0.5 mL dosage for intramuscular use	RSV	new codes will be updated in the 4 th quarter fee schedule, effective 10/15/23. Until then, the codes would default to % of billed charges	RSV \$594.00	\$611.82		\$620.37
90381	1mL dosage, for intramuscular use (for 200 mg dose, code as 90381 X2)	RSV	new codes will be updated in the 4 th quarter fee schedule, effective 10/15/23. Until then, the codes would default to % of billed charges	RSV \$594.00	\$611.82		\$620.37
96380	Administration of respiratory syncytial virus, monoclonal antibody, seasonal dose by intramuscular injection, with counseling by physician or other qualified health care professional	RSV					
96381	Administration of respiratory syncytial virus, monoclonal antibody, seasonal dose by intramuscular injection	RSV					

PCV Vaccine

- Clinical Decision
 - ACIP – PCV 15 or PCV 20 - no preference given
 - Medical Directors Meetings from 2022
 - HEDIS Measures
 - In Atlanta area for sero types prevalence – PCV20 will cover more kids.
 - Hypothetical: 51 vs 33
 - As more studies are done - KHF will review

CONFIDENTIAL

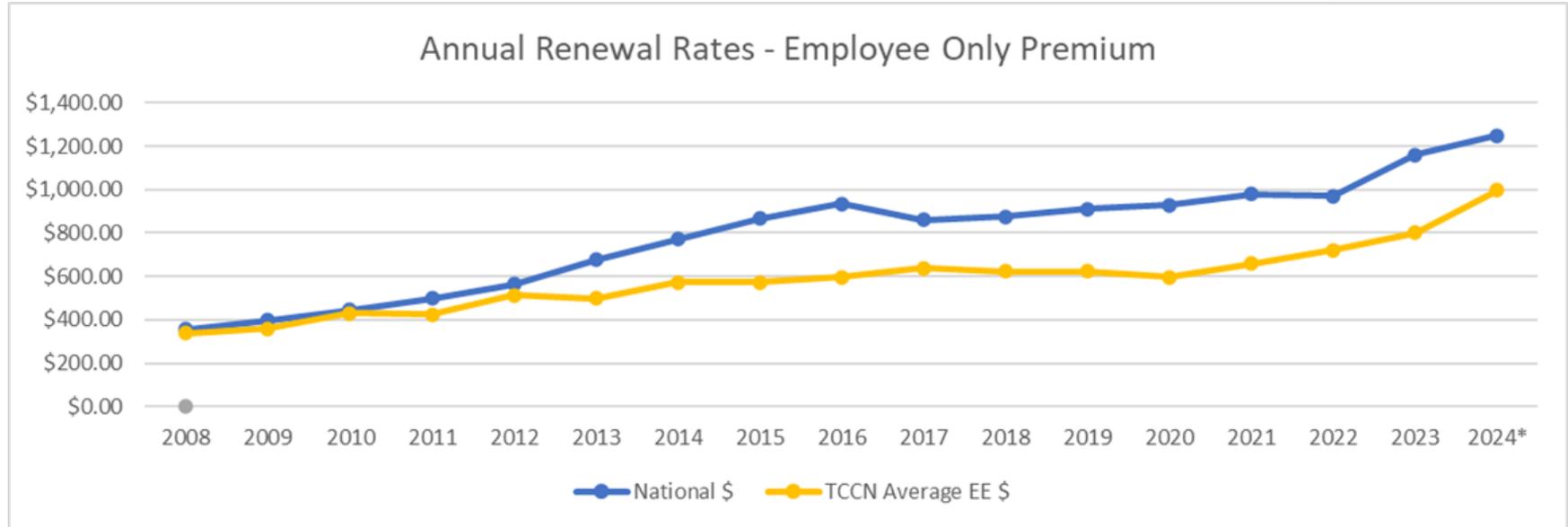
Health Insurance Market Trends

- Hospital Costs Up
 - Work force shortages increased salaries
- High Inflation
- Pharmacy Costs
 - Super Drugs
 - New Drug Costs higher
 - New Therapies – high cost
- Delayed Care – higher costs
- Mental Health & Substance Abuse

Key Stats

- National 2024 Avg EE premium **\$1250**
 - Program ranges \$750 - \$1000
- 74 High Claimants – triple
- MLR – 103.59%

National vs TCCN Program



Quality Updates

Quality Items for the Rest of the Year

- CareSource Recall Push coming- Recall lists for Well-Child, COMBO 2, COMBO 7
- Minimum Standards
- Ensure your TCCN Quality Requirements are completed
- Watch Quality Steps for scorecards – request recall lists as needed to meet target
- Depression MOC

Measure	Anthem	Amerigroup	CareSource
Asthma Medication Ratio	X		X
Avoidance of Antibiotic treatment for Acute bronchitis / bronchiolitis	X		
F/U care for children prescribed ADHD meds- Initiation			X
F/U care for children prescribed ADHD meds-continuation		X	X
Well Child 0-15 months		X	X
Well 15-30 months	X		X
Childhood Immunizations – MMR (before age 2)	X		
Childhood Immunizations – Combo 7			X
Childhood Immunizations – Combo 10		X	
Lead Screening			X
Developmental Screening 1-3 years			X
Child and adol age 3-21 years		X	X
Immunizations for Adolescents Combo 2		X	X
Chlamydia Screening	X		
BMI		X	

TCCN Anthem Utilization Focus

Liz

- Potentially Avoidable ER
 - Fever communication

Quality Improvement Part 4

Maintenance of Certification Program

Liz

Positive Depression Screening and Follow up

- Kids Health First Sponsored Program
 - 25 Part MOC 4 points
 - Work with your peers
 - Tremendous opportunity to help demonstrate with data the need for services
 - Chance to be a leader for change!
- 27/38 practices participating = 71%
 - 115 providers = 58%
 - 9 practices have all providers participating

Board Require coding for the result of the depression screening

Changes to Membership Dues

Membership Dues Changes

Liz

- Increase physician dues from \$225 a month to \$275 a month
- Charge dues for Physician extenders \$150 full time, \$100 part time
- Change the quarters to traditional quarters
 - Quarter 4 billing will only be Nov and Dec
- Annual Medicaid discounts will be applied in August (was May)
- Changes implemented Quarter 4 2023

Provider Relations Updates

Billing and Coding Committee

- Comprised of KHF practice members.
 - Represent practices of various size, commercial/Medicaid
- Detects claim/payor issues impacting practice billing and payment.
- Identifies billing policies important to network.

Billing & Coding Connection Newsletter

COMING SOON!

Newsletter Sections

- Payor Updates (formerly in Round Up)
- Current Trends
- Quick Tips/Coding Updates (Educational)
- Best Practices
- Billers Spotlight
- Reference to Payor Issue Database



We want to hear from you! Payorconcerns@khfirst.com

Payor Issue Database

- **COMING SOON** to the KHF Intranet!
 - Resource for billing staff, PA's, etc.
 - Announcement will be made when live.
- Includes payor and claim issues reported by KHF practices.
 - Description, current known status, action, resolution.
 - Search by keywords, payors.
 - Impacted practices shown by practice ID.

Payor	Last Update	Issue Title	Description of Issue	Status	Action	Current Status	Resolution	Impacted Practices	Date Issue Discovered	Date Resolved
Aetna	10/3/2023	CPT 96160	CPT 96160 is denying as "primary service wasn't performed or billed or the primary procedure has been denied." Aetna confirmed an edit for CPT 96160 was implemented on 4/30/2023 in error, causing denials.	Known Issue	The edit removed on 7/7/2023. A claims project will be initiated to capture all the denied instance of CPT 96160. All claims between 4/30/2023-7/7/2023 will be reprocessed. There is no ETA on the project yet.	KHF requested completion date of project.		794, 911, 141, 628	6/5/2023	

Tom Discussion

**Any additional items for
discussion?**

THANK YOU