



KIDS
HEALTH
FIRST

PEDIATRIC ALLIANCE



KHF PA Meeting

IPA-GA network

February 16, 2023 - Zoom



Agenda Items:

- Upcoming Annual Meeting
- The End of the COVID Public Health Emergency and Telemedicine
- Medicaid Unwinding/Plan for Medicaid Redetermination
- Contracting Update
- Benchmarking
- Quality Update
- Value Added Services Updates
- Midlevel Credentialing Update
- Payor Updates

2023 Annual Membership Meeting

IN-PERSON

Date: Wednesday, March 29, 2023

Time: 6:30pm – 8:30pm

Location: Children's Support Center; 1575 Northeast Expressway
Atlanta, GA, 30329

The End of COVID Public Health Emergency

* still much to be determined

Telemedicine

Tom/Donna

- The DEA is working on finalizing the proposed rules of the Special Registration for Telemedicine.
- As it reads now, it is defined as an "in-person evaluation" and isn't clear if subsequent visits may be telemedicine.
- Prescriptions for controlled substances were allowed via TM, but in person will be required after 5/11/2023. (Depending on interpretation)
- The AAP will be holding a webinar 3/13 on Telemedicine for any of you that are AAP members

- *Requested clarification from GA AAP

Telemedicine, continued

Tom/Donna

- Due to the pandemic, all states waived some aspects of state licensure such that you could provide TM to a patient out of state.
- Some states tied this waiver to the end of the pandemic. If this is true for GA, you may no longer provide TM to a child out of state as of 5/11/2023 (depending on commercial insurance policies).
- Medicaid patients may have a longer access period depending what is determined by Federal and State.
- Awaiting clarification from GA AAP

Telemedicine, continued

Tom/Donna

- While TM was supposed to pay the same as an in person visit, some offices have seen lower payments on these claims
- This may be due to the high % of self funded plans or non ACA plans in GA. In these cases these parity rules don't have to be followed.

Medicaid Unwinding

Tom/Donna

- On 4/1/2023, GA must redetermine eligibility for all Medicaid or PeachCare for Kids enrollees.
- There is a 14 month window to conduct redetermination. All redeterminations, eligibility, disenrollments and appeals must be completed by 05/31/2024.
- [Stay Covered. Stay Informed. | Big changes may be coming to your Medicaid coverage. \(ga.gov\)](#)

Medicaid Redetermination Is Coming Soon

- [Stay Covered. Stay Informed. | Big changes may be coming to your Medicaid coverage. \(ga.gov\)](#)
- Have a plan for contacting Medicaid/PeachCare members to update demographics



COVID Vaccines

- As long as the supply lasts, federal government will supply vaccines to practices at no cost.
- Cannot charge patient/insurance for this vaccine.
- Even after federal supply is gone will likely still be covered by most insurance.
- Issue will become presentation of vaccine (practice purchases 10 dose vials and wastes doses).

PCR/Rapid COVID tests in the medical office

- While most patients may still have coverage for these tests, the cost associated with the test may be subject to cost sharing (deductible, out of pocket).
- Medicaid/CHIP patients will have free testing through 09/2024.

Pfizer Covid Vaccine Update

- Pfizer testing and distributing single dose vials (for 12 years +) in rural areas
 - NDC # will change once they are commercialized.
- Pfizer is prepping for the vaccine to be commercialized and adding to existing PBG contracts.
 - TCCN has this and will be contacted when Pfizer is ready
- No timelines yet for commercialization of vaccine

Tom

Contracting

UHC Contract

Tom

- Amendment Signed!!!!
 - Required signing Medicaid LOI & roster
- Tentatively - Effective March 15, 2023
- 1% current year increase
- 3% fixed increase 3/15/2024 & 3/15/2025
- 2016 RBRVS



Tom

TCCN Contracting Update

December 2, 2022



Complete

- Anthem
 - Commercial HMO, PPO, and Exchange base contract, plus EPHC value-based agreement
- Amerigroup
 - Value-based agreement retroactively effective Jan. 1, 2022
- Cherokee County Employer Direct
- Quick Trip Employer Direct
- Northside Health Network (starting Jan. 1, 2023)
 - TCCN will be Tier 1 for Northside employees
- CareSource Medicaid base contract and value-based program
 - Signed for a retro-effective date of Jan. 1, 2023

CareSource Implementation

Patsy

- Effective date: January 1/1/2023 (Retro)
- Implementation:
 - TCCN finalizing roster
 - 30 days load time from roster submission
 - Striving for seamless transition for practices

Benchmarking

Benchmarking

Liz

- Top Codes = 92% practices participated!
- Salary Survey – in process
 - Due 3/7/2023
- Practice Benchmarking Survey –
 - Request 3/1/23 - Due 3/29/2023
- \$50 incentive per survey returned on time

Salary Survey

Practice Name:					
The years of service is not just years at practice it is the years of service in the field		Licensed Practical Nurse	Medical Asst Certified	Medical Asst Non-Cert	Nurse Practitioner
	Less than 2 years of service in field	# of Employees			
Average Hourly Rate					
Lowest Hourly Rate					
Highest Hourly Rate					
2 to 5 years of service	# of Employees				
	Average Hourly Rate				
	Lowest Hourly Rate				
	Highest Hourly Rate				
6 to 10 years of service	# of Employees				
	Average Hourly Rate				
	Lowest Hourly Rate				
	Highest Hourly Rate				

- All non-physician personnel
- Used as a reference point throughout the year when staff members present for their review.
- It is a great resource to benchmark your current salary ranges and recruit personnel to your practice.
- includes the benchmarks for employee benefits.
- All of the data is broken out by years of experience and practice size.
- It is a valuable tool for management

Practice Administrator Advisory
Committee made enhancements

Salary Survey Tips

1. Survey is 2 parts – Excel worksheet and Survey Monkey
2. Please be sure to include the total number of employees in each position as well as the highest hourly wage, lowest hourly wage, and averaged hourly wage for each position.
3. Please choose the position that the employee spends the primary amount of their time.
 - a. For example, a Medical Assistant who does lab procedures as part of their job would be listed as a full time MA. A Medical Assistant who spends their day in the lab, drawing blood, running lab procedures would be listed as a phlebotomist/Lab Assist
4. The years of service describes total # of years in that position/profession/field, not just years worked at your practice. The # of years/experience is used to justify the higher level of wages a person should receive for bringing that additional level of expertise to the position.
5. If you do not submit a Salary Survey for your practice, you will not receive the aggregate network data that is returned

Other Progress Updates

Quality Update

Laura/Patsy

- TCCN Program Attestation Coming
- KHF Humana Quality Program coming soon
- Wrapping up CareSource 2022 Quality Program

Value Added Services Update

Barbara

- TCCN Medical Supplies with McKesson
 - Multi-faceted Program—additional components coming
- **Immediate Available Benefits:**
 - 2 – 5% Estimated savings - special pricing top 100 items
 - Free Next Day Shipping – waived shipping minimums and fuel surcharge
 - .5% prompt pay 15 days, net 30-day payment terms
- Must Opt-In – see announcement

Flu Vaccine

- Options
 - KHF Sanofi
 - TCCN GSK
 - TCCN AstraZeneca
 - TCCN Seqirus

Flu Vaccine	Last day to PreBook	% returns allowed
GSK	3/31/2023	15%
Sanofi	3/31/2023	10%
AstraZeneca (FluMist)	4/30/2023	25%
Seqirus	4/14/2023	15%

KHF Recruiting Program – Reminder about NP/MD's

Midlevel Credentialing Update

- Piloting the midlevel credentialing program to make sure process is complete before rolling out to whole network
- New midlevel database is almost in beta testing phase.
- There will be a credentialing fee designed to cover additional cost of this service. (Amount tbd)

Peach State Settlement Update

Settlements are in various stages of completion:

- 13 practices resolved. Settlement checks received
- 1 practice has a check processing/enroute
 - Payment should be received by end of February
- 3 practices accepted the settlement offer
 - PSHP has not provided the agreements for signature
- 4 practices in claims review
 - These practices have midlevel claims impact or other claim disputes
- PSHP running analytics and working through new settlement offers

**Any additional items for
discussion?**

THANK YOU