THE KEANE GROUP IS MORE THAN AN INSURANCE BROKER. WE ARE HERE TO PROVIDE YOU WITH ALL THAT YOU NEED TO FLOURISH IN YOUR VOCATION. WE WILL ALWAYS **PROTECT** YOUR ASSETS, **INSPIRE** YOU TOWARD FURTHER GROWTH, AND **SOLVE** THE CHALLENGES THAT STAND BETWEEN YOU AND SUCCESS.

The Keane Group

PROTECT. INSPIRE. SOLVE.



Keane Corporate Headquarters in Saint Louis, Missouri

AS A NATIONAL BROKER IN ALL FIFTY STATES WITH OFFICES IN SAINT LOUIS, CHICAGO, AUSTIN, CLEVELAND, LOS ANGELES, AND NEW YORK, THE KEANE GROUP IS HERE TO SERVE YOU WHEREVER YOU ARE.



A LETTER FROM THE FOUNDER & PRESIDENT

As the President of The Keane Group, I would like to thank our loyal clients who have helped to make our organization a success over the years. Since 1985, when I started in the insurance business, I have believed that providing clients with excellent products and service would be the best way to grow a business. The Keane Group was founded in 1995 as a family business and based on high quality medical professional liability insurance products that protect our clients, allowing them to provide quality care for their patients. Our Mission is to care for people by providing a safe and trusting environment which inspires everyone to flourish as we deliver creative and innovative solutions to the healthcare community.

Over the years as we have grown to be one of the largest independent brokers of medical malpractice insurance in the nation, I haven't lost sight of the Vision that inspired me to open the agency in the first place: to realize and celebrate the full potential of all the lives we touch, our clients as well as our employees and business partners.

A key Value of the agency is our charitable foundation which has raised over $1,000,000 since 2010 to help protect children, preserve families, and promote independence in Gonaives, Haiti. I'm proud to say that our employees, business partners, clients, and our community have all contributed in that effort in one way or another. I look forward to seeing what we can do together in the future to help families in Haiti stay together through our education, medical, and economic projects.

Whether you are a current or a future client, I invite you to join our family, and I look forward to serving you.

C. John Keane, Jr.
President

THE KEANE GROUP

KEANE INSURANCE

The Keane Insurance Group has medical professional liability solutions for the largest healthcare systems, individual physicians, and everything in between. Whether you need coverage for a large regional network of hospitals and facilities, an independent doctor with a small practice, or a mid-sized multi-specialty group, we have the resources, experience, and relationships to get you the highest quality coverages you need at the best value available. Because of our size and reputation in the medical malpractice industry, we are able to leverage our relationships with carriers nationwide to provide our clients with excellent coverage at prices not available to individuals or other brokers. For over 20 years our team of Healthcare Specialists have been providing doctors and healthcare professionals across the country with excellent service at an excellent value, and we are confident that we have the solutions you need.

Keane Insurance
HEALTHCARE SPECIALISTS

KEANE TECHNOLOGIES

Keane Technologies provides IT solutions that allow you to focus on what matters. For over five years Keane Technologies has been serving the IT needs of clients in a variety of industries, including healthcare, business, and education. Clients look to Keane Technologies for help solving day-to-day challenges as well as for strategic IT planning solutions. We save businesses time and money by providing on site and remote support for any size organization. Some of Keane Technologies' services include:

- *IT consulting*
- *managed IT services*
- *on-site and remote support*
- *cyber security*
- *hardware and software*
- *cloud services*
- *backup and disaster recovery*
- *IT outsourcing*
- *...and much more*

Keane Technologies
INFORMATION TECHNOLOGY SPECIALISTS

KEANE CHARITABLE

The Keane Group has supported local, national, and international organizations that serve communities and families in need for over twenty years. Our main focus has been serving children and families in Haiti after the devastating earthquake that ruined lives and property there in 2010. Through The Hope Community Project (formerly The Haiti Orphan Project), we are working to protect children, preserve families, and promote independence in Gonaives, Haiti, the surrounding communites, and throughout the island. In recent years, we have shifted our attention from orphan care to efforts to keep families together and economically viable by providing educational opportunities, fostering economic initiatives, and bringing long term medical care and solutions to the community and surrounding areas. The work of The Keane Charitable Group is an integral and deeply meaningful part of who we are and how we operate.

Keane Charitable Group

OUR PROMISE

The Keane Group exists to impact and change the world around us for the better. Our Mission is to care for people by providing a safe and trusting environment which inspires everyone to flourish as we deliver creative and innovative solutions to the healthcare community. As a part of our mission, we've developed a Vision for the company to realize and celebrate the full potential of all the lives we touch. This is true for our clients as well as our employees and business partners. Based on our mission and vision, we have corporate Values that we have set as our day-to-day goals:

- Always listen to and act in the best interest of all our stakeholders
- Maintain the highest level of professionalism in our relationships
- Operate with integrity and moral courage in all that we do
- Provide an environment for our employees that encourages teamwork, trust, respect, and accountability
- Promote an environment of continuous improvement, which celebrates strategic thinking, creativity, and innovation
- Be proactive to meet the needs of a rapidly changing healthcare environment
- Give to, serve with, and support charitable works in our community and around the world

OUR STORY

The Keane Insurance Group began in 1995 as an independent brokerage specializing in medical professional liability insurance for physicians and other healthcare providers. Focusing completely on healthcare meant that clients were confident they were getting the best service and best coverage in the industry. Since that time, Keane has evolved with the ever-changing healthcare landscape by staying informed about changes and anticipating clients' needs.

As our reputation for providing creative insurance solutions grew, opportunities to expand both vertically and horizontally grew as well. Growth came in the form of new products for large groups, ACOs, hospitals, urgent care and surgery centers, and long term care facilities. Product offerings were expanded to include free HR assistance, disability insurance plans, coverage for cyber liability, and more. Growth also came in the form of expansion into multiple states as we partnered with more than 50 different medical professional liability insurance companies and added clients across the nation.

Strategic innovation, partnerships, and advanced technology led Keane to growth geographically with steady expansion into all 50 states. Our team of medical professional liability brokers lead the way acting as consultants and advisors to more than 5,000 clients in every type of facility, specialty, and state.

The Keane Insurance Group continues to grow and exceed client expectations by leveraging size, knowledge, and experience to find the best possible coverage at the best possible prices for all of our clients and partners.

THE KEANE ADVANTAGE

In addition to receiving the best medical malpractice coverage options on the market at the best prices available, all Keane Group clients experience The Keane Advantage. The Keane Advantage is our way of saying thank you to our clients in a real, tangible way. The Keane Advantage means that our clients receive access to valuable products and services. These products and services are available at free or deeply discounted prices. These are just a few examples of what The Keane Advantage offers.

INCOME PROTECTION

The Keane Insurance Group offers all of our clients access to disability insurance plans that are tax-free, designed specifically for physicians, specialty specific, and are exclusive to Keane clients. These policies are underwritten by internationally recognized carriers and are available in tax-free lump-sum payout formats as well as the traditional monthly payment model.

THINKHR SERVICE

ThinkHR is a service that provides your practice with expert human resources guidance, helping you solve your complex HR issues immediately and saving you time and money. With ThinkHR, you have ready access to an HR Hotline, HR Library, and HR Training, plus compliance alerts, webinars, and a host of white papers. ThinkHR is available at no cost to all Keane clients.

GROUP PURCHASING

The Keane Advantage Purchasing Program is a cost management service designed exclusively for Keane clients. This program provides deep discounts on all kinds of products and services from medical supplies to office equipment, to maintenance and cleaning services, and more. By leveraging our large network of doctors and business partners, we are able to offer our clients these substantial savings.

RISKFIT BY OMNISURE

RiskFit by Omnisure is a service that allows our clients to improve performance, avoid lawsuits, reduce insurance premiums, and improve your risk profile. With self-assesment checklists, audio and video resources, staff training materials and more, RiskFit makes it easier for you to ensure client safety, stay in good standing with licensing agencies and avoid unnecessary risks.

KEANE TECHNOLOGIES

Keane Technologies allows us to bring the same high standard of service and care to our clients' IT needs that we provide in the professional liability space. Through Keane Technologies, we are able to provide our clients with IT consulting, managed IT services, on-site and remote IT support, backup and disaster recovery, cyber security solutions, cloud service, and more.

HIPAA RISK COVERAGE

Our HIPAA policies help your practice avoid potential legal penalties as well as protecting you in the event that you are audited. The Keane Insurance Group works with one of the nation's only cyber liability insurance carriers that provides polices specifically tailored to the needs of physicians. These policies also include access to legal counsel, PR support, breach notification services, and more.

HOPE COMMUNITY PROJECT

ORPHAN PREVENTION THROUGH STRENGTHENING FAMILIES & COMMUNITIES

For over 20 years, The Keane Charitable Foundation has helped support worthy causes in and around our community, including educational scholarships, hospital charity work, and the Leukemia & Lymphoma Society. Since 2010, most of our fundraising efforts have benefited the HOPE Community Project, which partners with churches and other organizations in Haiti, to facilitate the development of healthy communities.

John Keane created The Haiti Orphan Project (HOPE) in 2010 after visiting what was left of Haiti shortly after a devastating earthquake ruined most of the country. He set out to raise money, and together with agency resources, to build an orphanage to house, care for, and educate orphans in Gonaives, one of the poorest areas in Haiti. Within a few years, through Keane agency funding, and with help from fundraising events and some generous donors, he built an orphanage with room for 50 children, built a school for 225 children, installed a well to provide clean, filtered water, and developed temporary medical clinics to care for the basic needs of the children and the surrounding community.

Because many families in Haiti face the heart wrenching decision of giving their children over to orphanages to ensure they will be fed and educated, the focus of the organization turned to helping to keep families together through school scholarships, economic projects, and medical care. What is now called The HOPE Community Project is focused on stabilizing families and strengthening communities with the goal of enabling children to stay in families in Gonaives, Hiati.

We are proud to say that our employees, business partners, and our community have been a part of this effort. If you would like to learn more visit: hopecommunityproject.org.

HOPE
COMMUNITY
PROJECT

The Keane Group

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