

# ENCOM Trade-In Program: Broadband Radios



These are challenging times for Cities and Towns in order to upgrade their aging Broadband Radio network. Parts are no longer available due to End of Life products and Global Electronics shortages. There are rising costs of electronics that Cities are facing while their budgets are reduced due to the economic impact of COVID.

**In order to help Cities with their aging equipment upgrades, ENCOM Wireless will be running a Trade-In Program that will allow Cities to remove the Obsolete, Legacy, and Aging Broadband Equipment from their network for new Broadband Hardware!**



**encom**  
WIRELESS

**TRADE IN PROGRAM  
START DATE:**

**APRIL 1, 2022**

**TRADE IN PROGRAM  
END DATE:**

**SEPT 30, 2023**

## NEXT STEPS:

### PHASE 1:

Contact your ENCOM Dealer for your area.

### PHASE 2:

Determine first corridors to upgrade in your network and budget

### PHASE 3:

Purchase new ENCOM Broadband Hardware from your local Dealer

### PHASE 4:

Remove the old units and install the new units.

## Trade-In Details:

**All Legacy ENCOM Broadband Models would qualify for the Trade-In Program.**

**A Trade-In Credit would be applied towards the purchase of a new ENCOM Broadband Radio on a 1:1 basis.**

**The serial numbers of the old units are to be provided at the time of new purchase.**

**Phased Roll Out or One-Time Purchase is available; discuss with your local Dealer for pricing discounts.**

**ENCOM Broadband Radios that qualify for purchase are the following series:**

**Energy Series      E-Lite 450 Series  
E-Lite Series      E-Lite 900 Series**