$Facts \ and \ Trends^{TM}$ - Published December 2016*

Location: DADE COUNTY

Property Types: Single Family Homes and Condo/Coop/Villa/Twnhse Combined - All Properties - All Properties

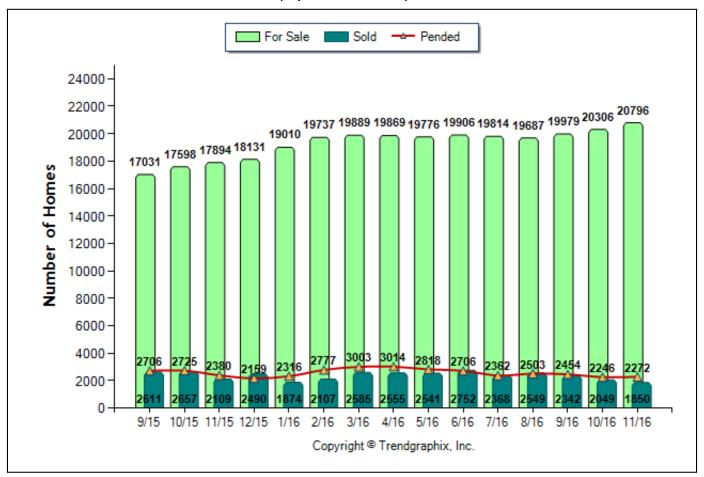
Price Range: \$0 - No Limit SQFT Range: 0 - No Limit Bedrooms: 0 - No Limit

Full Baths: 0 - No Limit Half Baths: 0 - No Limit Year Built: 0 - No Limit



Number of Homes For Sale vs. Sold vs. Pended (Sep. 2015 - Nov. 2016)

Prepared for you by: Hiro Sumida PA



November 2016 is a Buyer's market**

Home For Sale in November 2016 is 20796 units. It is up 2.4% compared to the last month and up 16.2% compared to the last year. Home Closed in November 2016 is 1850 units. It is down 9.7% compared to the last month and down 12.3% compared to the last year. Home Placed under Contract in November 2016 is 2272 units. It is up 1.2% compared to the last month and down 4.5% compared to the last year.

**Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.

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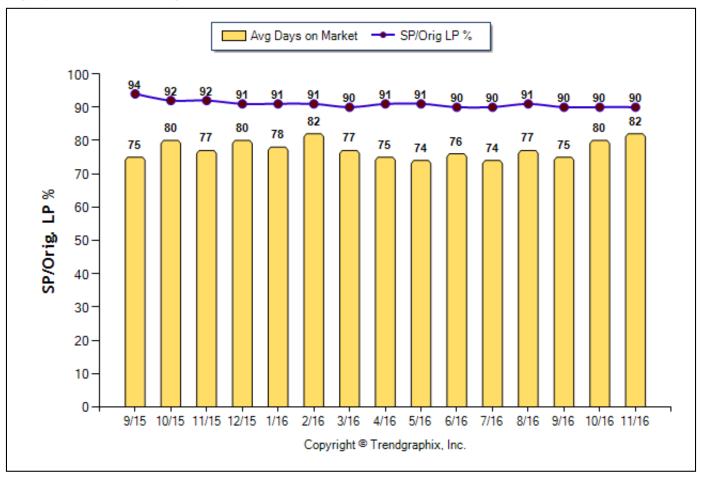
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Price Range:\$0 - No LimitSQFT Range:0 - No LimitBedrooms:0 - No LimitFull Baths:0 - No LimitHalf Baths:0 - No LimitYear Built:0 - No Limit



Avg Days On Market & SP/Orig LP % (Sep. 2015 - Nov. 2016)

Prepared for you by: Hiro Sumida PA



November 2016 Average Days on Market trend is Rising**

Average Days on Market in November 2016 is 82. It is up 2.5% compared to the last month and up 6.5% compared to the last year.

November 2016 Sold/Original List Price Ratio Remains Steady**

Sold/Original List Price % in November 2016 is 90%. It is the same as compared to the last month and down 2.2% compared to the last year.

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^{**}Based on 6 month trend - Rising/Falling/Remains Steady.

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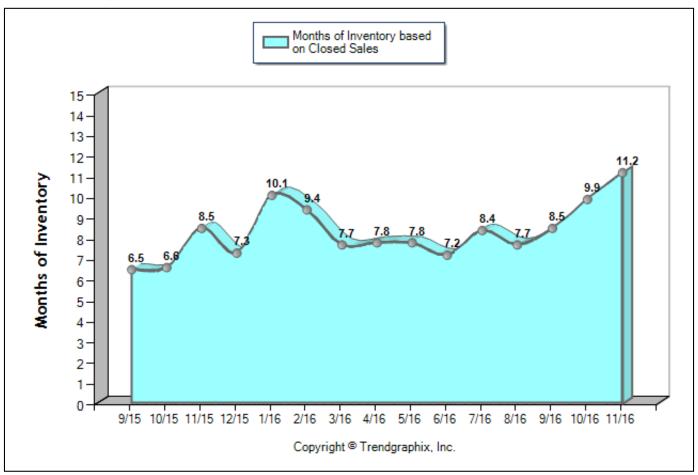
Property Types: Single Family Homes and Condo/Coop/Villa/Twnhse Combined - All Properties - All Properties

Price Range:\$0 - No LimitSQFT Range:0 - No LimitBedrooms:0 - No LimitFull Baths:0 - No LimitHalf Baths:0 - No LimitYear Built:0 - No Limit



Months of Inventory Based on Closed Sales (Sep. 2015 - Nov. 2016)

Prepared for you by: Hiro Sumida PA



November 2016 is a Buyer's market**

Months of Inventory based on Closed Sales in November 2016 is 11.2. It is up 13.1% compared to the last month and up 31.8% compared to the last year.

**Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.

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