

Earn your RSPS Designation!



Over 1/3 of all home sales are either vacation or investment properties. Demonstrate that you have the skills and knowledge needed to be the resource for these transactions by earning the National Association of REALTORS®' RSPS (Resort and Second-Home Property Specialist) Certification.

Home Sweet (Second) Home Vacation, Investment, Luxury Properties Course

This eight-hour course is designed to teach the essentials of buying, selling, and managing resort properties and second homes for recreation, investment and development.

- Help clients evaluate and select the type of property, form of ownership, and financing options.
- Identify strategies for building a rental business or assessing the investment value of a property.
- Understand the IRS guidelines for tax treatment of second-home vacation and investment properties.
- Use market statistics and trends to develop a business plan.

Thursday, September 30
8:30 am to 5:00 pm
Hosted ONLINE
by the Vail Board of REALTORS®

6 CE Credits
Member Cost: \$150
Non-member Cost: \$160
VBR members also receive credit
for Vail Pro Designation



Instructor: Holly Mabery

For more information about NAR's RSPS Certification, visit
www.nar.realtor/designations-and-certifications/rsp