

Tax Strategies for the Real Estate Professional



Thursday, September 12 | 8:30 a.m. to 5:00 p.m. | VBR Offices



Instructor:
Chris Bird



The Tax Cuts and Jobs Act of 2017 brought about significant changes that every REALTOR® should understand. The REALTOR® who desires to be the best real estate professional will find that this course is what is needed to step above their competition and provide the best services that will result in a growing business with multiplying referrals.

After completing this course, you will be able to

- Compare and contrast the changes in tax law as a result of the Tax Cuts and Job Act of 2017
- Identify the tax laws that impact a REALTOR'S® personal and business taxes
- Explain the implications of tax law on residential real estate
- List the tax laws relevant to real estate investment properties
- Compile business changes to implement to optimize returns under the Tax Cuts and Jobs Act of 2017

About Chris Bird, Certified Financial Planner (CFP): Chris has been in the financial business for over 30 years. He is enrolled to practice before the IRS, and was a Senior IRS agent for 16 years. He is an instructor for the Auburn University Tax Schools and he teaches in the Midwest under the name of TaxSeminars.com. Chris has a unique way of making a tough subject (taxes and investments) entertaining and enlightening at the same time.

VBR Member Rate: \$140
Log in & register at vbr.net

Non-member Rate: \$150
Contact VBR to register at
970.766-1028 or mel@vbr.net

**Earn
8 CE!**

Breakfast & lunch included!