

Earn your RSPS Designation!



Over 1/3 of all home sales are either vacation or investment properties. Demonstrate that you have the skills and knowledge needed to be the resource for these transactions by earning the National Association of REALTORS®' RSPS (Resort and Second-Home Property Specialist) Certification.

Home Sweet (Second) Home Vacation, Investment, Luxury Properties Course

This eight-hour course is designed to teach the essentials of buying, selling, and managing resort properties and second homes for recreation, investment and development.

- Help clients evaluate and select the type of property, form of ownership, and financing options.
- Identify strategies for building a rental business or assessing the investment value of a property.
- Understand the IRS guidelines for tax treatment of second-home vacation and investment properties.
- Use market statistics and trends to develop a business plan.

Thursday, June 20

8:30 am to 5:00 pm

Vail Board of REALTORS®

275 Main St, Suite G004, Edwards, CO 81632

8 CE Credits

Member Cost: \$150

Non-member Cost: \$160

**VBR members also receive credit
for Vail Pro Designation**



Instructor: Holly Mabery

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DESIGN + FURNISHINGS

**For more information about NAR's RSPS Certification, visit
www.nar.realtor/designations-and-certifications/rsp**