

In this month's recap: the Federal Reserve sees no rate hikes in 2019, investors watch Treasury yields with interest, hiring suddenly weakens, home sales pick up, and the price of oil tops \$60.

Monthly Economic Update

Provided by Bill Mann, AIF®, April 2019

THE MONTH IN BRIEF

The Federal Reserve altered its outlook on interest rates in March, and the stock and bond markets certainly took notice. Both the Fed and the European Central Bank communicated that they saw economic growth moderating. Even so, the S&P 500 managed to advance 1.79% for the month. Trade talks continued between the U.S. and China, but without much in the way of real developments. New reports revealed a sudden slowdown in hiring and only mild inflation. Existing home sales accelerated, crude oil gained value, and the Brexit saga took yet another turn.¹

DOMESTIC ECONOMIC HEALTH

Without a doubt, the major story of the month was the Federal Reserve's newly dovish stance on monetary policy. The central bank had forecast two quarter-point rate hikes for 2019 in late 2018. On March 20, it held rates steady while projecting only one quarter-point hike through 2021. In announcing this dramatic pivot, the Fed also lowered its estimate of 2019 U.S. economic expansion to 2.1% from the prior 2.3%. Talking to the media after the release of the March 20 policy statement, Fed Chairman Jerome Powell remarked that the "growth of economic activity has slowed," adding that Fed policymakers saw "some weakening" in the economy, but no signs of a recession.²

More than a few investors interpreted the Fed's revised outlook as a commentary on the near future. Demand for longer-term Treasury bonds increased, sending their prices higher and their yields lower (bond yields fall when bond prices rise and vice versa). On March 22, the yield on the 2-year Treasury exceeded the yield on the 10-year Treasury. Analysts call this an "inverted yield curve," and when it happens, the financial media is quick to point out that it could signal a

weaker economy ahead. This is open to debate, but rising demand for longer-term Treasuries does imply less appetite for risk in the financial markets.³

By March 26, the CMEGroup's FedWatch Tool – a gauge of market expectations about interest rate changes – gave the Fed a 71.7% chance of making an interest rate cut by the end of the year, with a 57.7% chance of a cut by September.⁴

The latest employment report from the Department of Labor showed payrolls expanding by just 20,000 net new hires in February. Even so, the main jobless rate fell 0.2% to 3.8%; the U-6 rate, including the underemployed, dropped 0.8% to 7.3%. (Both reductions could reflect furloughed federal workers returning to their jobs.) Also worth noting: hourly wages were up a nice 3.4% year-over-year.⁵

Inflation remained muted. The latest Consumer Price Index (February) showed just a 1.5% annualized gain, hardly the kind of pressure that begs action from policymakers.⁵

On Main Street, there was a slip in consumer confidence. The Conference Board's monthly index came in at 124.1 for March – a good reading, but well below the 131.4 mark of a month earlier. The latest available data on consumer spending showed a mere 0.1% gain in January.⁶

A much-watched index tracking the U.S. manufacturing sector showed solid growth, but a slightly slower pace of business activity. The Institute for Supply Management's purchasing manager index for the factory sector fell from 56.6 in January to 54.2 in February.⁵

Last month, the federal government downgraded its estimate of fourth-quarter gross domestic product. The final estimate was 2.2%, revised from 2.6%.⁶

GLOBAL ECONOMIC HEALTH

As March ended, a positive note was sounded in the trade negotiations between the U.S. and China. Secretary of the Treasury Steven Mnuchin tweeted that “constructive” discussions were taking place, to be continued in April in Washington, D.C.⁷

The Brexit did not occur on March 29. Instead, the United Kingdom's Parliament rejected Prime Minister Theresa May's (revised) Brexit plan on that day, for a third time. The European Union had earlier granted the United Kingdom a short-term extension of the Brexit deadline; the revised deadline, April 12, now looms large. If Parliament cannot agree on a Brexit deal at the start of this month, May will be left two choices. She can try to carry out a “hard” Brexit by April 12, a move that has little apparent support in Parliament. Alternately, she can ask the E.U. to extend the Brexit deadline again, which is hardly a given.⁸

On the continent, the European Central Bank decided to bring back some of the stimulus measures it had announced an end to in 2018. In its latest policy announcement, the ECB said that it would hold off on raising interest rates until at least 2020. (It last raised interest rates at the start of this decade.) Elsewhere, the Organization for Economic Cooperation and Development (OECD) forecast 2019 growth of less than 1% for the economies of Germany, Japan, and the United Kingdom, and growth of only 1% for the 19-country Eurozone.⁹

WORLD MARKETS

Last month, some of the best-performing foreign indices were in the emerging markets. China's Shanghai Composite advanced 5.09% in March, and India's twin benchmarks outgained it: the Nifty 50 soared 7.70%; the Sensex, 7.82%. Interestingly, the United Kingdom's FTSE 100 rose 2.89%; France's CAC 40 added 2.10%. Taiwan's TWSE 50 improved 2.19%. Two other indices were basically flat for the month: the German DAX eked out a 0.09% advance; the Australian All Ordinaries, a 0.14% gain. MSCI's Emerging Markets and World indexes respectively improved 0.68% and 1.05%. Three indices took notable losses: South Korea's Kospi lost 2.49%, Malaysia's KLSE Composite fell 3.75%, and Argentina's Merval retreated 4.62%.^{10,11}

COMMODITIES MARKETS

Unleaded gasoline had another great month, rising 14.26%. That said, all eyes were on oil. WTI crude regained the \$60 level, advancing another 5.12% in March and wrapping up the month at a price of \$60.18 on the New York Mercantile Exchange. In contrast, natural gas lost 4.77% in March; heating oil, 2.91%.¹²

The U.S. Dollar Index improved 1.09% last month. All four major metals retreated: gold took a 1.65% loss, silver fell 2.89%, platinum retreated 2.77%, and copper ceded 0.56%. At the closing bell on March 29, an ounce of gold was worth \$1,290.80 on the Commodity Exchange of the NYMEX. The March gains among major crops: cotton, 4.19%; cocoa, 2.14%; wheat, 1.44%. The March losses: coffee, 1.20%; corn, 1.31%; soybeans, 1.48%; sugar, 1.57%.^{12,13}

REAL ESTATE

In a burst of good news for the housing market, existing home sales greatly increased. The National Association of Realtors announced a February gain of 11.8%. It was the best month for residential resales in more than three years. NAR chief economist Lawrence Yun credited a "powerful combination of lower mortgage rates, more inventory, rising income, and higher consumer confidence." Even so, sales were still down 1.8% year-over-year, and the NAR pending home sales index was 1.0% lower in February. The median sale price of a single-family residence was \$249,500 in the second month of 2019, up 3.6% from February 2018.^{6,14}

New home sales also improved in February. They were up 4.9% month-over-month, albeit 0.6% year-over-year.⁷

As the NAR noted, mortgage rates have declined of late. Freddie Mac's Primary Mortgage Market Survey showed the average interest rate for the 30-year, fixed-rate mortgage at 4.35% on February 28; in the same survey, the 15-year FRM had a mean interest rate of 3.77%. By March 28, the 30-year FRM bore an average interest rate of just 4.06%, while a 15-year FRM had an average interest rate of 3.57%.¹⁵

TIP OF THE MONTH



*In view of possible **extended care** needs, you may want to look at a **hybrid life insurance policy** that can potentially give you a pool of money to pay those costs. Unused benefits may be paid to the policy's beneficiaries after your death.*

LOOKING BACK, LOOKING FORWARD

All three big U.S. equity market benchmarks rose in March – to varying degrees, with the blue chips barely improving. The Nasdaq Composite settled at 7,729.32 on the last trading day of the month (March 29); the S&P 500, at 2,834.40; the Dow Jones Industrial Average, at 25,928.68. The Russell 2000 posted a one-month loss of 3.14%, declining to 1,539.78. The CBOE VIX, the index showing expectations of stock market volatility, ended March at 13.70, advancing 0.96%.^{1,16}

MARKET INDEX	Y-T-D CHANGE	1-MO CHANGE	2018
DJIA	+11.15	+0.05	-5.63
NASDAQ	+16.49	+2.61	-3.88
S&P 500	+13.07	+1.79	-6.24

BOND YIELD

3/29 RATE

1 MO AGO

1 YR AGO

10-YEAR TREASURY	2.41	2.73	2.74
------------------	------	------	------

Sources: barchart.com, wsj.com, treasury.gov - 3/29/19^{1,16,17,18}

Indices are unmanaged, do not incur fees or expenses, and cannot be invested into directly. These returns do not include dividends.

10-year Treasury yield = projected return on investment, expressed as a percentage, on the U.S. government's 10-year bond.

Currently, Wall Street's collective eye is focused not only on the upcoming earnings season, but also on domestic and global growth. Dovish notes sounded by the Fed and the ECB and declining bond yields are signaling reduced expectations of economic vitality. Perceptions of the market and the economy may be shifting as a consequence and impacting bullish sentiment. All of this may pose a significant challenge for the stock market this month, and earnings results may or may not have the power to alter such perceptions. This is a good time to remember that markets go through cycles, and over the long term, you will experience many of them as an investor. There will always be ups and downs; your investment approach takes them into account, plus your time horizon. Whether April turns out to be spectacular, disappointing, or somewhere in between, your long-run objectives should remain your focus.

QUOTE OF THE MONTH



“He who knows that enough is enough will always have enough.”

LAOZI

UPCOMING RELEASES

April's major scheduled economic news releases include: ADP's March private payrolls report and the Institute for Supply Management's March reading on business activity in the service sector (4/3), the latest jobs report from the Department of Labor (4/5), March consumer inflation (4/10), March wholesale inflation (4/11), the initial April consumer sentiment reading from the University of Michigan (4/12), March retail sales (4/16), March housing starts (4/17), the Conference Board's latest leading indicator index (4/18), March existing home sales (4/22), March new home sales (4/23), the latest monthly snapshot of hard goods

orders (4/25), the final April University of Michigan consumer sentiment index (4/26), March consumer spending (4/29), and a new Conference Board consumer confidence index and March pending home sales (4/30). The Federal Reserve makes its next announcement on interest rates on May 1.

THE MONTHLY RIDDLE



It is filled with garb, and the price is free; you can take whatever you like and return what you don't need. What is it?

LAST MONTH'S RIDDLE: What has four legs, bears weight without complaint, and never makes a peep when food is brought its way?

ANSWER: A table.

Mann's Investment Group, LLC ~ 1210 West High Street Bryan, OH 43506 / 419-636-5568

Securities offered through Parkland Securities, LLC. Member FINRA/SIPC. Investment advisory services offered through Sigma Planning Corporation, a registered investment advisor. Mann's Investment Group, LLC. a independent of Parkland Securities, LLC and Sigma Planning Corporation.

Know someone who could use information like this?

Please feel free to send us their contact information via phone or email. (Don't worry – we'll request their permission before adding them to our mailing list.)

«RepresentativeEmailDisclosure»

This material was prepared by MarketingPro, Inc., and does not necessarily represent the views of the presenting party, nor their affiliates. The information herein has been derived from sources believed to be accurate. Please note - investing involves risk, and past performance is no guarantee of future results. Investments will fluctuate and when redeemed may be worth more or less than when originally invested. This information should not be construed as investment, tax or legal advice and may not be relied on for the purpose of avoiding any Federal tax penalty. This is neither a solicitation nor recommendation to purchase or sell any investment or insurance product or service, and should not be relied upon as such. All market indices discussed are unmanaged and are not illustrative of any particular investment. Indices do not incur management fees, costs, or expenses. Investors cannot invest directly in indices. All economic and performance data is historical and not

indicative of future results. The Dow Jones Industrial Average is a price-weighted index of 30 actively traded blue-chip stocks. The NASDAQ Composite Index is a market-weighted index of all over-the-counter common stocks traded on the National Association of Securities Dealers Automated Quotation System. The Standard & Poor's 500 (S&P 500) is a market-cap weighted index composed of the common stocks of 500 leading companies in leading industries of the U.S. economy. The Russell 2000 Index measures the performance of the small-cap segment of the U.S. equity universe. The CBOE Volatility Index® (VIX®) is a key measure of market expectations of near-term volatility conveyed by S&P 500 stock index option prices. NYSE Group, Inc. (NYSE:NYX) operates two securities exchanges: the New York Stock Exchange (the "NYSE") and NYSE Arca (formerly known as the Archipelago Exchange, or ArcaEx®, and the Pacific Exchange). NYSE Group is a leading provider of securities listing, trading and market data products and services. The New York Mercantile Exchange, Inc. (NYMEX) is the world's largest physical commodity futures exchange and the preeminent trading forum for energy and precious metals, with trading conducted through two divisions – the NYMEX Division, home to the energy, platinum, and palladium markets, and the COMEX Division, on which all other metals trade. The SSE Composite Index is an index of all stocks (A shares and B shares) that are traded at the Shanghai Stock Exchange. The Nifty 50 (NTFE 50) is a well-diversified 50-stock index accounting for 13 sectors of the Indian economy. It is used for a variety of purposes such as benchmarking fund portfolios, index-based derivatives and index funds. The BSE SENSEX (Bombay Stock Exchange Sensitive Index), also-called the BSE 30 (BOMBAY STOCK EXCHANGE) or simply the SENSEX, is a free-float market capitalization-weighted stock market index of 30 well-established and financially sound companies listed on the Bombay Stock Exchange (BSE). The FTSE 100 Index is a share index of the 100 companies listed on the London Stock Exchange with the highest market capitalization. The CAC-40 Index is a narrow-based, modified capitalization-weighted index of 40 companies listed on the Paris Bourse. The FTSE TWSE Taiwan 50 Index is a capitalization-weighted index of stocks comprises 50 companies listed on the Taiwan Stock Exchange developed by Taiwan Stock Exchange in collaboration with FTSE. The DAX 30 is a Blue-Chip stock market index consisting of the 30 major German companies trading on the Frankfurt Stock Exchange. Established in January 1980, the All Ordinaries is the oldest index of shares in Australia. It is made up of the share prices for 500 of the largest companies listed on the Australian Securities Exchange. The MSCI Emerging Markets Index is a float-adjusted market capitalization index consisting of indices in more than 25 emerging economies. The MSCI World Index is a free-float weighted equity index that includes developed world markets and does not include emerging markets. The Korea Composite Stock Price Index or KOSPI is the major stock market index of South Korea, representing all common stocks traded on the Korea Exchange. The FTSE Bursa Malaysia KLCI Index comprises of the largest 30 companies by full market capitalization on Bursa Malaysia's Main Board. The Merval Index (MERCado de VALores, literally Stock Exchange) is the most important index of the Buenos Aires Stock Exchange. The U.S. Dollar Index measures the performance of the U.S. dollar against a basket of six currencies. Additional risks are associated with international investing, such as currency fluctuations, political and economic instability and differences in accounting standards. This material represents an assessment of the market environment at a specific point in time and is not intended to be a forecast of future events, or a guarantee of future results. MarketingPro, Inc. is not affiliated with any person or firm that may be providing this information to you. The publisher is not engaged in rendering legal, accounting or other professional services. If assistance is needed, the reader is advised to engage the services of a competent professional.

CITATIONS:

- 1 - barchart.com/stocks/indices?viewName=performance [3/29/19]
- 2 - cbsnews.com/news/fed-rate-hikes-none-in-2019-federal-reserve-projects-no-rate-hikes-slower-growth-this-year/ [3/20/19]
- 3 - bloomberg.com/news/articles/2019-03-22/u-s-treasury-yield-curve-inverts-for-first-time-since-2007 [3/22/19]
- 4 - investors.com/market-trend/stock-market-today/dow-jones-futures-fed-rate-cut-odds-inverted-yield-curve/ [3/26/19]
- 5 - investing.com/economic-calendar/ [3/29/19]
- 6 - marketwatch.com/tools/calendars/economic [3/29/19]
- 7 - marketwatch.com/story/us-stock-futures-rise-as-wall-street-looks-to-wrap-up-week-month-and-quarter-with-gains-for-most-indexes-2019-03-29 [3/29/19]
- 8 - nytimes.com/2019/03/29/world/europe/brexit-britain-theresa-may.html [3/29/19]
- 9 - nytimes.com/2019/03/07/business/ecb-european-economy-stimulus.html [3/7/19]
- 10 - markets.on.nytimes.com/research/markets/worldmarkets/worldmarkets.asp [3/29/19]
- 11 - msci.com/end-of-day-data-search [3/29/19]
- 12 - money.cnn.com/data/commodities/ [3/29/19]
- 13 - marketwatch.com/investing/index/dxy/historical [3/29/19]
- 14 - nar.realtor/newsroom/existing-home-sales-surge-11-8-percent-in-february [3/22/19]
- 15 - freddiemac.com/pmms/archive.html [3/28/19]
- 16 - markets.wsj.com/us [3/29/19]
- 17 - markets.wsj.com/us [12/31/18]
- 18 - treasury.gov/resource-center/data-chart-center/interest-rates/Pages/TextView.aspx?data=yieldAll [3/29/19]