



A Customer Portal Made For You

MyEdge™ Online Customer Portal



COMPANY

Davis Door Service, Inc.
Seattle, Washington

CUSTOMER SINCE

20+ years

ABOUT

Davis Door Service, Inc. has been serving their community since 1959 (formerly known as Overhead Door Company of Seattle). They offer quality commercial overhead and walk-through doors, installation, maintenance, and repair to Washington state, Oregon, and several West Coast cities spanning from Alaska through California.

800-220-3343

www.milleredge.com

Project Overview

Ryan Purdie, Inventory Purchasing Agent for Davis Door Service, has been sourcing products for Davis Door for over 20 years and is always looking for ways to order products and manage his manufacturer relationships as efficiently as possible. Ryan was looking for a way to improve Davis Door's turn-around time on projects for customers where time was of the essence.

The Challenge

Davis Door takes great pride in offering fast response services for their customers. Sometimes this means working after hours; sourcing products, providing quotes, or installing products even during off-hours. This can be challenging when you can't get quotes while manufacturers are closed. "The Customer Service team at Miller Edge has always done a great job, but every once in a while, there were situations where being able to place orders, check order history, or get quotes after hours would have been very helpful," said Purdie.

The Solution

Miller Edge recently released its online customer portal called MyEdge. MyEdge is a unique online customer portal that allows customers to access their accounts, anytime day or night. Customers can use MyEdge to place orders, generate quotes, check order history, and much more - all from the convenience of their own devices. Ryan immediately took advantage of the new tool

MyEdge is one of the easiest to use portals I have ever seen.

Ryan Purdie, Davis Door

CONTINUE ON BACK

A Customer Portal Made For You

MyEdge™ Online Customer Portal



The Solution (Continued)

and has been using it actively since its launch. "MyEdge is one of the easiest to use portals I have ever seen — very intuitive and customer friendly. It allows me to get the information I need back to customers faster," says Purdie.

The Result

Davis Door Service is able to quickly and easily create quotes in MyEdge, allowing them to respond quickly to customers. Over time, Purdie has grown to utilize MyEdge for nearly all his ordering. "For quoting, ordering and checking status, now I use MyEdge almost all the time because of its ease of use and the convenience of getting what I need quickly. I still contact Miller Edge by phone or email every now and then in special situations and they do a great job for me, but for the most part I use MyEdge just because it's so convenient and it's available to me anytime I want — even if Miller Edge is closed," said Purdie.

About MyEdge

Miller Edge customers can use MyEdge to access their Miller Edge accounts, create quotes, check pricing, and access their account history, billing, and current orders all in one location. Additionally, MyEdge offers unique sales and marketing programs designed to make branding your showroom, truck, fleet, and marketing efforts very easy. This portal has been customized for MyEdge users to stay up to date on Miller Edge news and updates, as well as downloadable resources. Register at www.myedge.milleredge.com to gain access!

Project Specs Overview

- MyEdge online customer portal



SHOWROOM DISPLAYS PROMOTIONAL ITEMS VEHICLE DECALS



For more information about MyEdge, or general questions about Miller Edge products, visit myedge.milleredge.com, or call 800-220-3343.

ABOUT MILLER EDGE

For over 70 years, Miller Edge has been the leading manufacturer of the most positive emergency stopping devices for motor-driven doors and gates. Our manufacturing capabilities include; a complete line of Industrial Safeguarding products for perimeter, area, and machine guarding. We fabricate both rigid and flexible PVC custom extrusions to customer specifications. Please visit us at www.milleredge.com for more information.

