



GERMAN PUERTO RICAN ENERGY CONFERENCE (GPREC) 2022

May 10, 2022 PROGRAM





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Introduction

The U.S. territory of Puerto Rico was hit by two devastating hurricanes in 2017, causing long-term damage to the energy supply of the island. Rebuilding the grid required intensive resources, which presented challenges to the then indebted government and the aging local infrastructure. In addition, Puerto Rico has no verified mineral resources to produce energy, which is why energy carriers must be imported from overseas at a high cost. To this day, thousands of Puerto Ricans experience frequent power outages.

Energy stakeholders agree that efforts to rebuild the island's grid must involve making use of the local sources of renewable energy: Puerto Rico has committed to obtaining 40% of its energy from renewable sources by 2025, 60% by 2040 and 100% by 2050 and the Biden-Administration has recently released billions of dollars in subsidies for the expansion of respective technologies. To achieve its ambitious goals, the government of Puerto Rico is issuing Request for Proposals to procure a cumulative 3.75 GW of renewable energy projects and 1.5 GW of four-hour storage over three years. The demand for renewable energy technology and know-how is high on the island and the regulatory foundation has been laid.

The German Puerto Rican Energy Conference (GPREC) is part of a week-long (digital) business delegation in the field of renewable energy from Germany to Puerto Rico, organized by the German American Chamber of Commerce of the Southern United States, Inc. in cooperation with RENAC AG. The delegation is meant to explore the market, connect stakeholders from Germany and Puerto Rico, inspire dialogue, and further business relations in this field of renewables in Puerto Rico. During our conference, speakers from industry and research will discuss the latest developments in Puerto Rico's path to 100% renewable energy and highlight crucial technologies—photovoltaics, wind, waste-to-energy, and storage solutions.

Our program is an initiative of the German Federal Ministry of Economic Affairs and Climate Action's (BMWK) <u>German Energy Solutions Initiative</u>, offering small and medium-sized enterprises key insights and initial contacts in foreign energy markets.

If you would like to learn more about our seven delegates, we have included the company profiles of our German companies at the end of this brochure. If you are interested in connecting with any of them, please do not hesitate to contact us.

Thank you for joining us for GPREC 2022.

We wish you a successful conference!

Conference Program: GPREC 2022

German Puerto Rican Energy Conference, May 10, 2022, 9am – 1pm E.T. – zoom Meetings https://www.gaccsouth.com/events/event-details/german-puerto-rican-energy-conference-gprec

09:00 am	Mr. Matthias Hoffmann, President & CEO, German American Chamber of Commerce of the Southern U.S., Inc. – "Welcome"				
09:05 am	Mr. Christoph Wunsch, Project Director - Climate and Energy Policy, Renewables Academy (RENAC) AG, Germany – "energy solutions Made in Germany"				
	Consultant on behalf of the Federal Ministry of Economic Affairs and Climate Action				
09:10 am	Mr. Manuel A. Laboy Rivera, Fmr. Secretary of the Department of Economic Development and Commerce (DEDC); Executive Director, Central Office for Recovery, Reconstruction and Resilience (COR3) – "Transforming Puerto Rico: Energy Plans and FEMA-Funded Projects"				
Block 1: Tra	nsforming the Grid: Status Quo and Paving the Way (to a Stable Grid)				
09:30 am	Mr. PJ Wilson , President, Solar Energy and Storage Association of Puerto Rico – "Getting down to Business with Solar + Storage in Puerto Rico"				
09:50 am	Dr. Matthias Vetter , Head of Department, Electrical Energy Storage, Fraunhofer Institute for S Energy Systems ISE, Germany – "Battery storage – Key Enabler for Resilient Active Distribution Grids and Isolated Mini-Grids"				
10:10 am	Energy Storage Systems for Renewable Energies: TESVOLT GmbH (Ms. Valeska Gottke)				
10:15 am	Biomass-fueled Energy Systems: INTEC Engineering GmBH (Mr. Christian Daniel)				
10:20 am	Photovoltaic Power Worldwide: RAACH Solar (Mr. Benjamin Rudas Ruiz)				
10:25am	Decentralized Energy Generation - CHP: 2G (Mr. Doug Davis)				
10:30 am	Panel Discussion I – Moderated by Mr. PJ Wilson				
11:00 am	COFFEE BREAK / NETWORKING (10 MINUTES)				
Block 2: Tra	nsatlantic Cooperation and Future Solutions for 100% Renewable Energy				
11:10 am	Ms. Robin Burton , Research Analyst - Markets & Policy Analysis, Strategic Energy Analysis Center, National Renewable Energy Laboratory (NREL) – "Support for Energy System Recovery and Resilience in Puerto Rico"				
11:30 am	Mr. Markus Rosenthal , Head of Policy & Regulations, Bundesverband Energiespeichersysteme e. (BVES; German Energy Storage Association) – "Approaches for Energy Storage Policy"				
11:50 am	Active Substances for the Efficient Operation of Biogas Plants: HeGo Biotech (Ms. Leyla Suanzes)				
11:55 am	Wind Projects On- and Offshore: WPD (Mr. Stefan Wallentin)				
12:00 pm	Low-cost Energy through Flexible Consumption: EasySmartGrid, (Dr. Thomas Walter)				
12:05 pm	Panel Discussion II – Moderated by Mr. Markus Rosenthal				

Closing Remarks				
12:35 pm	Mr. Kenneth D. McClintock-Hernández, Fmr. Secretary of State of Puerto Rico; Senior Public Policy Advisor, Politank* - "International Collaboration for Resilient Energy"			
1:00 pm	End of Event			

Our Speakers

Manuel A. Laboy-Rivera

Executive Director, Central Office for Recovery, Reconstruction and Resilience (COR3)



Engineer Manuel A.J. Laboy-Rivera (PE, MBA) is the Executive Director of the Government of Puerto Rico's Central Office for Recovery, Reconstruction and Resiliency (COR3) and serves as the Governor's Authorized Representative (GAR) before FEMA (Federal Emergency Management Administration). In the aftermath of multiple disasters, COR3 is focused on the agile and efficient execution of reconstruction and recovery projects while ensuring compliance and transparency. Laboy-Rivera has over 24 years of professional experience in both the public and private sectors, including manufacturing, chemical production, life sciences, construction, utilities, export services, renewable energy, infrastructure, technology, and project management. COR3's Executive Director, has a bachelor's degree in Chemical Engineering from the University of Puerto Rico, Mayagüez Campus, and a Master of Business Administration from Ana G. Méndez University. He is a member of the College of Engineers and Surveyors of Puerto Rico (CIAPR). Prior to assuming his current position as Executive Director of COR3, Laboy- Rivera served as Secretary of the Department of Economic Development and Commerce (DEDC) and Executive Director of the Puerto Rico

Industrial Development Company (PRIDCO), from 2017 to 2020. Among his achievements are the current Puerto Rico Incentives Code, DEDC's reorganization, the new .pr.gov Single Service Center for SMEs, the Single Business Portal, the approval of the cargo and international passengers exceptions by the USDOT, the creation and development of Invest Puerto Rico and Discover Puerto Rico, the Innovative SMEs program, the implementation of Opportunity Zones and Online Sports Betting programs, promotion of Apprenticeship in Employment and Young Entrepreneurs initiatives, the expansion of the film industry, and multiple expansions of multinational and local companies, among others.

PJ Wilson

President, Solar Energy and Storage Association of Puerto Rico



PJ Wilson is Founder & President of the Solar + Energy Storage Association of Puerto Rico (SESA), which advocates the rapid growth of all scales of solar & storage on the island. Currently SESA's priorities include implementation of a 100% Renewable Energy law, structuring federal support money, and protection of the industry from proposed solar taxes.

PJ has been creating and leading clean energy advocacy campaigns and organizations since 2005 and has been in Puerto Rico 6 weeks after Hurricane Maria caused the 2nd most severe blackout in world history. Prior to Puerto Rico, PJ led clean energy policy advocacy in his home state of Missouri, resulting in the birth and growth of what are now multi-billion dollar solar, wind and energy efficiency markets. He is a Returned Peace Corps Volunteer (Honduras, 2003-2005) with a bachelor's in civil engineering from the University of Southern California.

Dr. Matthias Vetter

Head of Department Electrical Energy Storage, Fraunhofer Institute for Solar Energy Systems ISE



supervisory control strategies.

Dr. Matthias Vetter is an Electrical Engineer with 24 years of experience at Fraunhofer Institute for Solar Energy Systems ISE. From 2005 to 2010, Mr. Vetter headed the group Offgrid Power Supply with a focus on modeling, simulation, and development of control strategies for distributed power generations systems. From 2011 to 2016, he led the department for PV Off-grid Solutions and Battery System Technology and since 2017, he has been the head of the Electrical Energy Storage Department. Dr. Vetter's fields of expertise include, among others, include: Autonomous systems and mini-grids, decentralized grid connected PV battery systems, development of battery systems for stationary and automotive applications. He is heavily involved in the development and optimization of battery management systems, energy management systems as well as

Robin Burton

Research Analyst - Markets & Policy Analysis, Strategic Energy Analysis Center, National Renewable Energy Laboratory (NREL)



Ms. Burton joined NREL in 2018 as a Research Analyst in the Strategic Energy Analysis Center. She provides project leadership, conducts research and analysis, and facilitates stakeholder engagement for a portfolio of projects related to renewable energy deployment across sectors and jurisdictional scales, with a focus on energy justice. Current projects include support for energy system recovery and resilience in Puerto Rico toward its goal of 100% renewable energy by 2050, and increasing equitable access to community solar across the U.S. Additional research interests include environmental and health impacts of clean energy adoption, land use considerations and solutions including colocation of solar with agriculture, and the circularity of energy materials.

Ms. Burton has a Master of Public Health (MPH) with dual concentrations in Environmental and Global Health. Her capstone project was on potential health effects of exposure to oil and gas wastewater and included

policy recommendations for decisionmakers in Colorado. Her career before graduate school includes eight years with Whole Foods Market, first as environmental coordinator in the five-state Rocky Mountain Region, and then as assistant store manager at stores in Colorado, Hawaii, and California. Robin began her career with Boulder, Colorado-based non-profit Eco-Cycle, providing recycling and resource conservation services to the commercial sector.

Markus Rosenthal

Head of Policy & Regulations, BVES - German Energy Storage Association



Markus Rosenthal is Head of Policy and Regulation at the Energy Storage System Association (BVES) since 2019. He is responsible for the following areas: Battery and Hydrogen regulation, Investment and Financing, Real Estate and Mobility.

Previously, he worked for the Economic Council, *Wirtschaftsrat der CDU*, in the field of climate and industrial policy, raw materials and real estate. Prior to this, he worked as consultant for Public Affairs Agencies in Berlin, Brussels and London.

Markus Rosenthal holds a degree in political science from Humboldt University in Berlin and the London School of Economics and Political Science (LSE) as well as in transport planning from the Technical University in Berlin.

Kenneth Davison McClintock-Hernández

Fmr. Secretary of State of Puerto Rico; Senior Public Policy Advisor, Politank*



Kenneth McClintock has a long career in public service, politics and government relations. Born in London of a mother from Ponce, Puerto Rico, and a father from Texas, Kenneth studied finance at UPR's Río Piedras campus, and obtained his Juris Doctor at Tulane University in New Orleans. During the Nixon administration, he served as a delegate at the White House Conference on Youth. At the age of 21, President Carter appointed him as a member of the National Advisory Committee on Juvenile Justice and Delinquency Prevention. He has been lobbying for statehood in Congress since the age of 18. After 12 years as a legislative advisor, Kenneth served as a city councilman before being elected island-wide to four terms as a senator, the last as the 13th President of the Senate, before serving 4 years as the 22nd Secretary of State of Puerto Rico, which fulfills the role of Lieutenant Governor, under Governor Luis G. Fortuño. He is the author of the Telecommunications Reform Act of 1996, the Digital Government Act of 2000, the Net

Metering Act of 2006 and founded a Congressional Internship Program in DC 29 years ago, among other internship programs. Since retiring from government service, he has served as a lobbyist at the Politank* firm, as an adjunct professor at Inter American University, and on the boards of Episcopal Health Services, the Episcopal Seminary of Saints Peter and Paul, The Washington Center for Academic Internships and Scholarships and the Governor Jesús T. Piñero Library.

The Delegation Participants

2G







About the Company

2G Energy AG is an internationally leading manufacturer of combined heat and power plants (CHP) for the decentralized provision of power and heat through gas motors driven by natural gas, biomethane, biogas, sewage gas, landfill gas or hydrogen. The portfolio includes modular plants with an electrical output of 20 to 2,000 kW per module. The customer base ranges from farming to municipalities, the housing industry, commercial enterprises, medium-sized industry and large industry to the energy sector. Since its founding in 1995, 2G has commissioned more than 5,500 plants worldwide. In addition to its headquarters and main production facility in Heek Germany, 2G has operations sales and service center in St. Augustine, Florida, Toronto, Canada and San Juan Puerto Rico.

Products & Services

2G manufactures combined heat and power plants (CHP) and provides round-the-clock professional service. Their services include:

- Experienced, highly skilled staff for on-site support
- Full-service maintenance contracts
- Online tool for automatic remote diagnosis, remote control and remote maintenance
- Fully stocked spare parts warehouses
- Renting and leasing options
- "CCHP" combined cooling heating and power plants with the inclusion of Absorption Chillers systems.

Key Advantages

- Internationally leading manufacturer of highly efficient combined heat and power plants
- Solution provider (development, production, project management, service)
- Unique (custom) solutions with high experience working on a global scale

Partnership Opportunities

- End consumers from manufacturing and hospitality sector
- Operators and Stakeholders in Microgrid-Development
- Professional engineering firms/EPC Contractors
- Project developers

More Information

For more information, please refer to https://www.2-g.com/en/



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Easy Smart Grid







About the Company

Easy Smart Grid was founded in 2014 to develop and market solutions for the transition to renewable-based and more resilient energy systems. They help to massively reduce energy storage cost - a major barrier for high shares of sun and wind energy - by smart ICT (information and communication technology) that enables the efficient use of available and growing demand side flexibility. We exploit the fact that many energy users can be flexible in time – heating and cooling, water pumping, desalination and processing, electric vehicle charging, and other processes in industry, business and households. By adapting consumption to variable production patterns of sun and wind, we allow to create "virtual batteries" that substitute real ones at a fraction of the cost, yet without loss of function or comfort. Our scalable approach goes beyond advanced transactive energy concepts in facilitating demand side integration.

Products & Services

The company's solutions enable cross-sector, decentralized, efficient, cost-effective and resilient coordination of electric energy systems and thus facilitate high RE shares. An implementation in a German community where it maximizes the use of locally produced solar energy and minimizes storage cost was selected for the "Good Practice Award of the Year 2021" by the international "Renewable Grids Initiative". It synchronizes over 100 flexible energy consumers in households – heat pumps for thermal comfort, EV chargers, appliances (dishwashers, washing machines and fridge/freezers) in real time with PV energy availability. It thus creates value by using more PV, financial savings for the inhabitants, and reduces grid load/extension needs. We offer to transfer technology and algorithms in our customer's components and systems to serve many attractive applications: from local micro/island grids to grid stability support, use and reward of individual and commercial/industrial/infrastructure energy flexibility, and more efficient and resilient operation.

Key Advantages

- Enables the use of more renewable energy from micro to macro scale
- Converts flexibility into "virtual batteries" and those into financial benefit
- Highly scalable ICT for efficient and resilient operation
- Patented technology for simple technology transfer and scaling

Partnership Opportunities

- Utility companies, grid operators and their technology suppliers
- Developers and operators of microgrids and storage solutions for EE
- Large industrial and commercial energy users (process industry, water, logistics/fleets
- Associations, Universities & Research institutions for pilot/demonstration projects
- Transfer and full integration of our technology into own products/services (white label)

More Information

For more information, please refer to http://www.easysg.de



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HeGo Biotec







About the Company

HeGo Biotec GmbH, founded in 1990, offers active substances for wastewater, sludge treatment and gas purification. For more than 30 years, HeGo Biotec has proven its high performance as a partner and supplier to its clients. To ensure the quality of its work, competence and diligence are top priorities. Product testing and custom client support are equally valued by HeGo's customers. Long-standing customer relationships and a high level of customer-satisfaction are the result.

Products & Services

HeGo's portfolio consists of modern, highly effective products for binding hydrogen sulfide in biogas plants, landfills, and industrial gases, as well as binding heavy metals, arsenates and phosphates from water, which are of very high quality. Polymeric flocculants for use in water and sludge treatment as well as processes for odor control in sewage networks as well as measuring and testing devices complete the range of products and services. Throughout the product implementation process, they support their customers with expert advice and on-site service.

Key Advantages

- High speed of chemical reactions
- Selective binding of H₂S (hydrogen sulfide)
- Excellent desulfurization performance
- Comprehensive and competent consulting throughout the entire process
- Wide range of analytical capabilities in the laboratory
- Manufacturer with extensive knowledge
- Made in Germany

Partnership Opportunities

- Operators, project developers, engineers, and distribution partners specializing in Biogas projects and gas purification
- Plant and filter manufacturer
- Agriculture companies
- Wastewater treatment plants

More Information

For more information, please refer to www.hego-biotec.com



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INTEC Engineering







About the Company

INTEC Engineering GmbH is a globally operating company with its headquarters in Germany. INTEC designs, manufactures, and supplies customized plants for industrial process heat supply and renewable power generation. INTEC offers systems for environmentally friendly combustion of biomass such as wood, wood waste, bark, sander dust, fruit and grain husks, bagasse, PKS as well as challenging fractions such as different productions wastes, sewage sludge, RDF, plastic and household waste. Being over 25 years in business, the INTEC group acquired the know-how for applications in many industrial branches for individual customer requirements which is proven by thousands of references.

Products & Services

- Fired HTM heaters for thermal oil and molten salt heating
- Water tube boilers for steam and hot water
- Natural circulation boilers for high pressure steam
- Systems for waste heat recovery
- Secondary control loops
- Heat exchangers, steam generators, economizers
- Plant ancillaries, tanks, flash tanks
- ORC modules for power generation
- Biomass and solid fuel combustion systems
- Complete energy plants for heat, power or CHP
- Drying and incineration of industrial and municipal sewage sludge

Key Advantages

- Customized: tailor-made plant design, modular solutions and equipment adapted to customers' needs
- Innovative: design of new products, progressive further development of existing products
- Global presence: a dense network of INTEC offices, representations and partners worldwide allows a dedicated support

Partnership Opportunities

- Project Developers
- Business Development Agencies
- Industry Associations renewable energy
- Recycling companies
- Landfill Operators
- Large companies in the food and chemical industry

More Information

For more information, please refer to www.intec-energy.de



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RAACH Solar







About the Company

RAACH SOLAR is an ISO 9001-2015 certified family company with long experience in the field of solar energy. The company engineers, procures, delivers, installs and maintains turn-key and tailor made photovoltaic systems worldwide. RAACH SOLAR is a premium supplier for open area photovoltaic power plants, building integrated photovoltaics (BIPV), carports, battery storage systems, AC mini grids, solar pumping systems, solar streetlights, charging stations and charging concepts for electric vehicles as well as consulting services for renewable energy projects. By combining best quality components and special designs, they create photovoltaic systems, that stand for durability, economics, and aesthetics.

Products & Services

- PV Modules
- Inverters for Off-Grid, On-Grid, and Hybrid systems
- Solar Pumps
- Lead and Lithium Batteries
- Charging Stations
- Solar Carports
- PV Power Plants
- Consulting Services for renewable energy projects

Key Advantages

- Customized products
- More than 30 years of experience
- International project experience
- Maintenance services

Partnership Opportunities

- Project Developers
- System Integrators Solar (EPC)
- Private Companies selling PV equipment
- Engineering firms specializing in Solar Water Pumping
- Companies for Building Integrated Systems (BIPV)
- Engineering firms specializing in Microgrid Projects
- Solar equipment installation companies

More Information

For more information, please refer to https://raachsolar.com/

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TESVOLT



THE ENERGY STORAGE EXPERTS





About the Company

TESVOLT specializes in battery storage for commercial and industrial enterprises. The company produces lithium-ion-based storage systems that operate at both low and high voltages and can be connected to all power generators: solar, wind, hydroelectric, biogas and combined heat and power – on-grid as well as off-grid. All TESVOLT storage systems are produced in Europe's first production facility for commercial energy storage systems to achieve an annual production capacity of up to 1 gigawatt hour. TESVOLT uses top-quality components only – such as the high-efficiency prismatic cells manufactured by our partner Samsung SDI. However, the company's success comes not just from its superior technology, but also its agile company structure. In extremely dynamic markets, flexibility, speed, and innovation are key. Conventional hierarchical organizations are finding it increasingly difficult to meet these market needs.

Products & Services

- Energy storage systems for commercial and industrial customers
 - o Low Voltage
 - o High Voltage
- Container and Cabinet Solutions
- Energy Management System

Key Advantages

- Active Battery Optimizer (ABO): Tesvolt's battery storage systems have a state-of-the art battery management technology, that allows for active bi-directional balancing. The battery modules in TESVOLT storage systems can be upgraded or exchanged, with no problems or loss of efficiency even after years of operation.
- Maximum Safety: Tesvolt uses battery cells with high safety standards and the ABO system detects and solves issues in the cells outstandingly fast.
- More battery for your money: TESVOLT's storage systems have an extraordinary lifespan of 30 years or 8,000 cycles.
- With an overall system efficiency of over 90 percent, TESVOLT storage units are particularly efficient.
- Extraordinarily high performance: The ABO battery management technology combined with the premium-quality battery cells enable fast charging and discharging (with a discharge rate of 1C).

Partnership Opportunities

- System integrators and engineering firms specializing in solar energy
- Distributors & project developers
- Research institutions & industry associations
- Companies interested in implementing storage solutions

More Information

For more information, please refer to https://www.tesvolt.com/en



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wpd







About the Company

Founded as a two-man company in Bremen in 1996, wpd 'grew up' together with the wind industry. They are now a globally active developer and operator of wind farms on land and at sea. The company is playing a pivotal role in converting energy supplies and contributing towards protecting our climate. Its employees are working committedly in 30 countries and can fall back on their experience gained from setting up 2,520 turbines with an output of 5,620 MW.

For years, wpd has held the first-class A Rating from the agency Euler Hermes (Allianz Group). This external assessment of its creditworthiness emphasizes the excellent future prospects enjoyed by the company in addition to its positive status quo analysis.

Products & Services

- Project Development On-Shore and Off-Shore wind
- Project Procurement
- Construction Management
- Wind Farm Management

Key Advantages

- Experienced project developer from Europe
- Financing Services
- Installation Services

Partnership Opportunities

- Engineering firms specializing in in Wind-Energy
- Project Developers

More Information

For more information, please refer to www.wpd.de



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About the Organizers

German American Chamber of Commerce of the Southern US, Inc.

The German American Chamber of Commerce of the Southern United States, Inc. (GACC South) was founded in 1978 to promote and support bilateral trade between Germany and the U.S. The GACC South is headquartered in Atlanta, Georgia, with a branch office in Houston, Texas. The GACC South serves eleven Southern states - Alabama, Arkansas, Florida, Georgia, Louisiana, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee and Texas, and Puerto Rico and the U.S. Virgin Islands

The GACC South is a private, non-profit organization and serves as the official representative of German industry and trade in the Southern U.S. It is part of an international network composed of 140 German foreign chambers of commerce and government offices in 92 countries. The GACCs are one of the largest bi-national chambers in the U.S.

For more information, please visit: www.gaccsouth.com.



Our Partner in Germany: Renewables Academy AG (RENAC)

The Renewables Academy AG (RENAC), based in Berlin, Germany, is one of the leading international providers for training and capacity building on renewable energy and energy efficiency.

Their belief is that knowledge is one of the key factors for the sustainable development of clean and secure energy supplies. Through training and capacity building, they aim to disseminate the necessary know-how to satisfy the increasing demand for expertise throughout the industry, financial institutions and policy-setting bodies in the green energy markets.

For more information, please visit: https://www.renac.de/





