



# ASA/Chevron National Oil Program

**As an ASA Member, you are eligible to participate in an exclusive oil program with Chevron.**

**As a participant in this program you will receive:**

- Trusted brand available nationwide
- Highly competitive pricing (35% average savings)
- Improved inventory management
- Consumer promotions to help you retain and attract customers
- Customer service and product training
- \$250 signage allowance
- Product warranty on every gallon
- Free PitPack® Rack (\$600 value)
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**Terms and Conditions**

- The Promotion is only available to ASA Members ("Participant") who have fully executed a Chevron Products Company supply agreement and agree to these Terms and Conditions and the PitPack Terms and Conditions document provided to Participant.
- The Promotion Period commences on the date of fully executed supply agreement and expires on December 31, 2018.
- Rebate will be remitted to Participant via invoice credit in first billing cycle after qualifying purchase has been made.
- Chevron reserves the right to deny any activities that do not meet these Terms and Conditions and reserves the right to change or cancel this Promotion at any time.

***Start Saving Today!***

**Contact: Ross Shircliffe**

**502-269-8931**

***rshircliffe@chevron.com***

***Free PitPack® Rack***

**\$600.00  
value!**



Note: This program is specifically for ASA Members, and not intended for businesses selling products to 3rd party customers (resellers).

\*Qualifying is defined as ASA facilities who have not purchased the qualifying products in the previous 12 month period.

# Program FAQs

Question	Answer
Where can I get more information?	Contact Ross Shircliffe, Chevron Technical Business Consultant, at 502-269-8931 or rshircliffe@chevron.com.
How do I apply?	Complete an application at ASA Member portal. You will need your W-9 and sales tax certificate.
What happens after I apply?	The application approval process takes approximately 72 hours. Within 10 days of signing the agreement, you will be ready for business.
Where can I find ASA Pricing?	ASA Member portal or through Chevron Business Development Specialist
Do you offer customer service and product training?	Yes, the Havoline eLearning tool will enhance your knowledge of the DIFM industry, as well as Havoline programs, products, and services available to assist your business. Visit <a href="http://havoline.elearning-systems.com">http://havoline.elearning-systems.com</a> .
Is a contract required?	Yes, a basic supply agreement is required.
Am I committing to a long-term deal?	No, our supply agreements may be canceled at any time.
Am I required to do EFT?	No, credit cards and checks are also accepted. We offer online payment options.
What are payment terms?	Net 30 days
Who will be my distributor?	Distributors or Marketers will be assigned during the setup process. We can make that recommendation but it is not guaranteed.
If I'm currently buying Chevron product, do I need to sign up?	Thank you for your business! Please enroll to receive all the Moran franchise benefits associated with the Chevron program.
Do you have minimum order requirements?	Yes, minimum order quantities are 100 gallons of packaged products or 150 gallons of bulk/package combination.
Do you offer promotions?	Yes, typically Chevron will offer two promotions per year, designed to assist you in attracting new and existing customers.
How do you set pricing?	Pricing is reviewed quarterly and set for 3 months. Pricing is indexed and may move up or down with base oil costs. All costs associated with base oils are publicly available. Coolants and fuel additives are separate.
What if I don't own my equipment?	Contact Ross Shircliffe, Chevron Technical Business Consultant, at 502-269-8931 or rshircliffe@chevron.com.