

Scott Young
Bank of America

Scott brings more than 25 years of experience in the banking and financial services industry, spanning a broad range of senior leadership and individual contributor roles. Throughout his career, he has built a reputation for strategic insight, collaborative leadership, and a strong ability to translate complex financial concepts into practical, results-driven solutions.

Scott specializes in serving private higher education and nonprofit institutions across the country. He has developed a deep and nuanced understanding of campus commerce ecosystems, including tuition and fee payments, auxiliary services, donor management, compliance requirements, and the evolving expectations of students, families, and institutional stakeholders. His expertise allows him to support institutions of varying sizes and business models while aligning financial strategies with long-term organizational goals.

With a strong command of industry standards and emerging market trends, Scott provides consultative guidance on integrating tailored enterprise payment solutions. He works closely with institutional leaders to evaluate existing processes, identify opportunities for operational efficiency, enhance the end-user experience, and ensure scalability in an increasingly digital and regulated payments environment. His approach emphasizes thoughtful consultation, risk awareness, and measurable value creation.

Known as a trusted advisor, Scott is relied upon by clients to help simplify decision-making within the complex payments landscape. He is recognized for his ability to build long-term relationships, anticipate challenges, and design solutions that balance innovation with reliability and compliance. His focus is consistently on delivering outcomes that improve financial transparency, streamline workflows, and support institutional missions.

Scott is based in Charlotte, North Carolina, and continues to work alongside higher education and nonprofit leaders nationwide to help them navigate change, adopt future-ready payment strategies, and confidently operate in a rapidly evolving financial ecosystem.