



The Exco Print team includes (behind) Topmore Mugudza (press and rewinder operator), Clint De Nysschen (managing member) and Robin De Nysschen (deliveries and customer liaison); and (in front) Hilda van Zyl (personal assistant and customer liaison), Louisa De Nysschen (financial and HR manager), Bianca Edwards (admin assistant) and Elizabeth Steenkamp (primary rewinder operator).

## More finishing capacity for Exco Print

Exco Print has joined Rotocon's growing list of customers, having recently commissioned an Ecoline slitter-rewinder, fitted with an Erhardt+Leimer SmartScan inspection system, reports GILL LOUBSER.

**A SMALL, yet dynamic, family-owned business called Exco Print – situated in the northern Cape Town suburb of Brackenfell – is the latest label printing house to be added to Rotocon's ever-growing list of satisfied customers. The company has recently purchased an Ecoline RCSI 350 slitter-rewinder, fitted with an Erhardt+Leimer (E+L) SmartScan inspection system.**

Established in 1999 by Clint De Nysschen and partners (but since August 2010 under Clint's sole ownership), Exco Print is truly a family affair. Also on the staff are his wife Louisa, his son, Robin, and Louisa's sister, Hilda van Zyl.

Having joined her husband's burgeoning enterprise seven years ago, Louisa De Nysschen is now as passionate about the business as Clint; and as its financial and HR manager she's particularly proud of the close-knit team and the long-service ethic among staff members. For instance, Elizabeth Steenkamp, the primary slitter operator, has been with Exco Print for 13 years; Topmore Mugudza, press operator, has clocked up nine years; Robin De Nysschen has been managing deliveries and liaising with customers for six years; and Hilda van Zyl, Clint's PA, has five years' service. Completing the line-up is an assistant rewinder/packer and a cleaner in charge of keeping tools, plates and factory spick and span.



The Brazilian-built six-colour Etrima Superprint UV and hot air press.



The RCSI 330 Ecoline is equipped with an Erhardt+Leimer (E+L) SmartScan inspection system – also supplied by Rotocon – a valuable tool for quality control in roll-label production. This finishing line is operated by Elizabeth Steenkamp and Topmore Mugudza.

On offer from Exco Print is a remarkable array of products, including self-adhesive paper labels – from blank labels right through to sophisticated labels printed in up to six colours – plus printed film for shrink sleeves and wraparound labels. Customers are in many different industry sectors throughout the Western Cape, with marketing mainly achieved by word of mouth, and sales primarily through brokers such as Redfern.

### Improved productivity

Clint and Louisa are happy to relate considerably improved productivity as a result of their latest investment in the Rotocon finishing unit. 'We've cut rewinding time drastically and we've also doubled the speed of output,' Clint confirms. 'The Rotocon slitter-rewinder and E+L SmartScan inspection unit provide

the speed and flexibility we need to process jobs quickly and efficiently. The SmartScan quickly picks up errors, ensuring only perfect labels are dispatched to customers, while meeting critical lead times.'

The Ecoline joins Exco's line-up of three Etirama flexographic presses. The latest commissioned in mid-2017, is the six-colour Superprint UV press, which extends Exco Print's range to include process and top-end multicolour labels.

To stay at the technological leading edge, the plan is to replace one of the older presses with a new press in the near future, but that's a story for another day!

Asked what the future holds for Exco Print, Clint replies that 'only time will tell'. He's adamant, however, that the business owes its success first of all to loyal customers and secondly to its dedicated staff.



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