

NOTICE OF REGULAR BOARD MEETING OF THE UPPER SAN JUAN HEALTH SERVICE DISTRICT d/b/a PAGOSA SPRINGS MEDICAL CENTER **Tuesday, April 23, 2024, at 5:00 p.m. MST** The Board Room (direct access – northeast entrance) 95 South Pagosa Blvd., Pagosa Springs, CO 81147

The public may attend in person or via Teams. Join on the web: <u>https://www.microsoft.com/en-us/microsoft-teams/join-a-meeting?rtc=1</u> Meeting ID: 224 855 887 026 Passcode: 9r3UOj

AGENDA

1) CALL TO ORDER; ADMINISTRATIVE MATTERS OF THE BOARD

- a) Confirmation of quorum
- b) Board Director self-disclosure of actual, potential, or perceived conflicts of interest
- c) Approval of the Agenda (and changes, if any)
- 2) PUBLIC COMMENT This is an opportunity for the public to make comments and/or address USJHSD Board. Persons wishing to address the Board need to notify the Clerk to the Board, Laura DePiazza, prior to the start of the meeting. All public comments shall be limited to matters under the jurisdiction of the Board and shall be expressly limited to three (3) minutes per person. The Board is not required to respond to or discuss public comments. No action will be taken at this meeting on public comments.

3) PRESENTATIONS

4) **REPORTS**

- a) **<u>Oral Reports</u>** (may be accompanied by a written report)
 - i) Chair Report Chair Kate Alfred
 - ii) CEO Report Dr. Rhonda Webb
 - iii) Executive Committee Chair Alfred and Vice Chair Rose
 - iv) Foundation Board Dir. Parada, Dir. Taylor, and CEO Webb
 - v) Facilities Committee Chair Alfred and CAO Bruzzese
 - vi) Strategic Planning Committee Vice Chair Rose, Dir. Cox, and CEO Webb
 - vii) Finance Committee Report Treas.-Sec. Zeigler, Dir. Floyd, and CFO Keplinger
 - (a) March 2024 Financials
- b) <u>Written Reports</u> (*no* oral report unless the Board has questions)
 - i) Medical Staff Report Chief of Staff, Dr. Corinne Reed

PSMC's Mission: To provide quality, compassionate healthcare and wellness for each person we serve.

5) DECISION AGENDA

- 6) CONSENT AGENDA (The Consent Agenda is intended to allow Board approval, by a single motion, of matters that are considered routine. There will be no separate discussion of Consent Agenda matters unless requested.)
 - a) Approval of Board Member absences:
 - i) Regular meeting of 04/23/2024
 - b) Approval of Minutes for the following meeting(s):
 - i) Regular meeting of 03/26/2024
 - ii) Special Meeting of 04/11/2024
 - c) Approval of Medical Staff report recommendations for new or renewal of provider privileges.

7) EXECUTIVE SESSION

The Board reserves the right to meet in executive session for any purpose allowed and topic announced at open session of the meeting, in accordance with C.R.S. Section 24-6-402(4).

8) OTHER BUSINESS

Generally, this agenda item is limited to requests for a matter to be added to a future agenda of the Board or a Committee.

9) ADJOURN

Next Meeting: Tuesday, May 28, 2024, at 5:00 p.m. MT

Finance Committee & CFO Report for the USJHSD Board Meeting on April 16, 2024

The Board's Finance Committee met on April 16, 2024 (present was Dir. Mark Floyd, Dwight Peters, Kathy Campbell as well as the CEO, CFO, CAO, COO and the Controller). The report below provides an overview of the March financials and any comments or questions made by members of the Finance Committee.

1) March Financials:

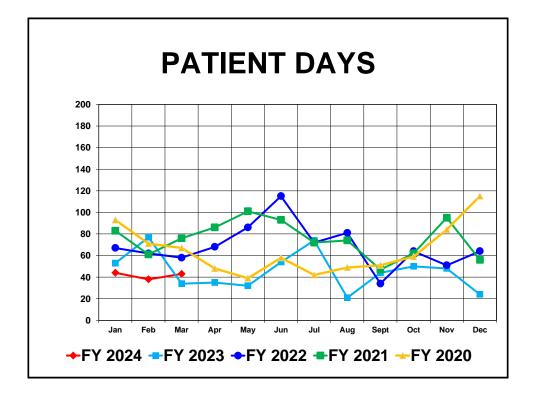
a) Bottom line and Income Statement:

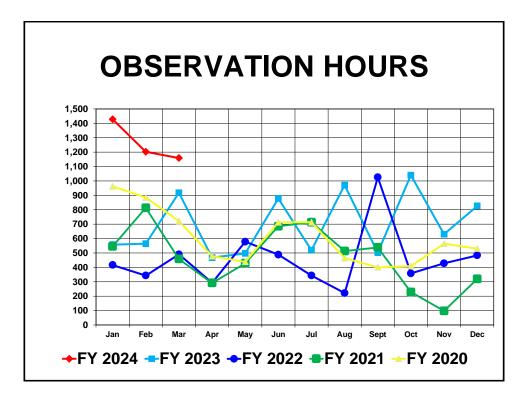
- i) For the month of March, PSMC had a positive bottom line of \$447,908 (Income Statement line 52).
- ii) Discussion of specific line items on the Income Statement:
 - (1) Total patient revenues (Income Statement line 19) and Total Net Patient Revenue (Income Statement line 26) were both less than budget, but expenses (Income Statement line 45) were also less than budget.
- b) <u>Accounts Receivable</u>: Accounts Receivable increased slightly from 53.3 to 54.2 days.
- c) <u>Cash on hand</u>: Cash increased slightly from 121 to 127.4 days of cash on hand.
- d) Balance Sheet Cost Report Reserve:
 - i) There was an adjustment to cost report reserves which created an increase to Contractual Allowances (line 21 on the Income Statement).

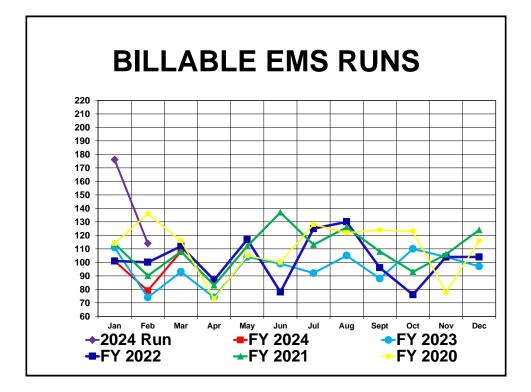
2) Comments of Finance Committee:

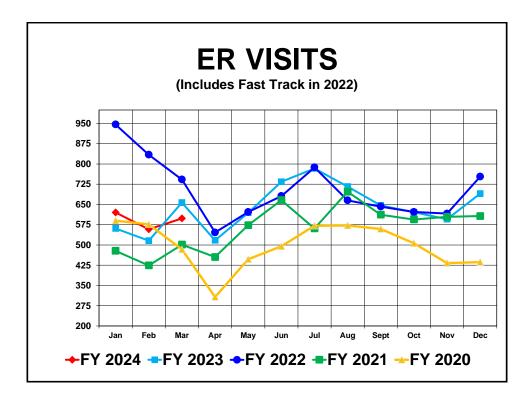
- a) The Finance Committee had no objections to the March financials.
- b) The Committee discussed that PSMC had not received any information about the State of Colorado's 2024 tax relief law that reduced the tax owed by property owners and reduced the tax revenue to PSMC by \$115,510 on the premise that PSMC could pursue from the State a backfill of the reduced revenue.

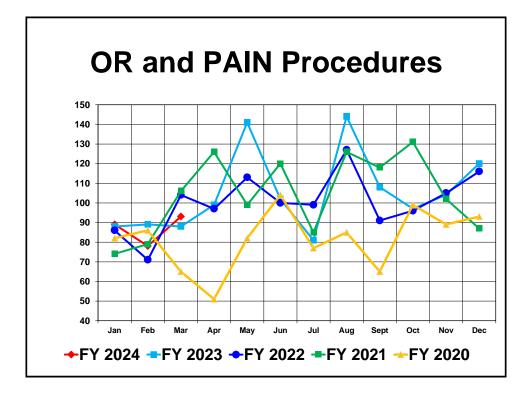


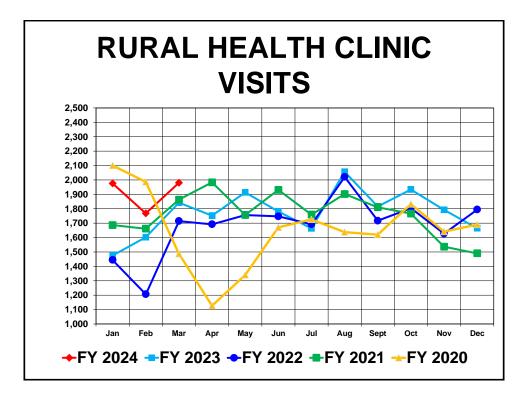


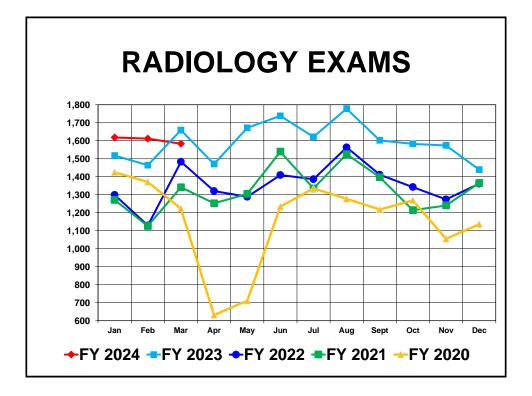


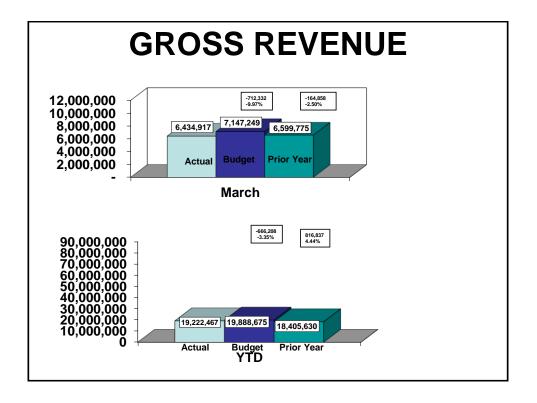


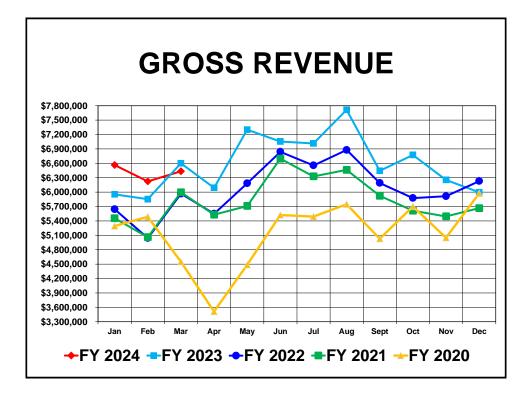


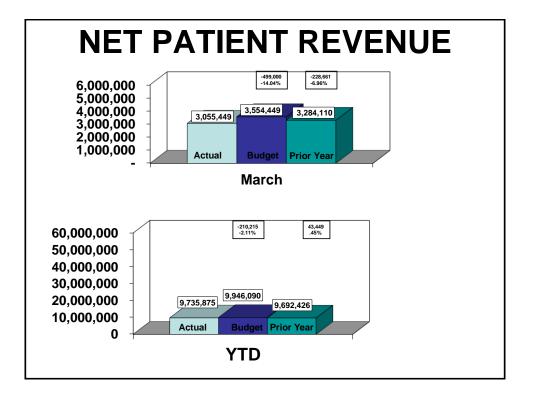


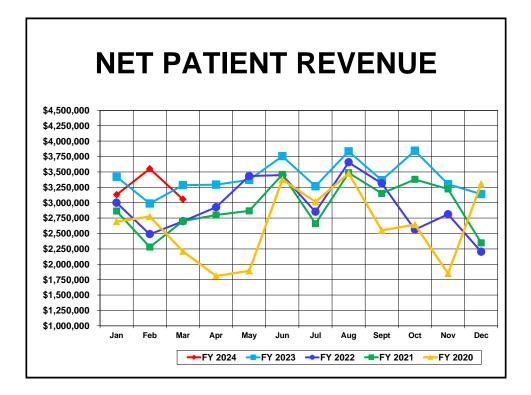


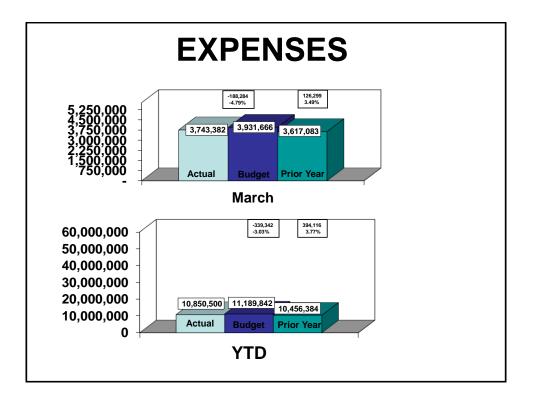


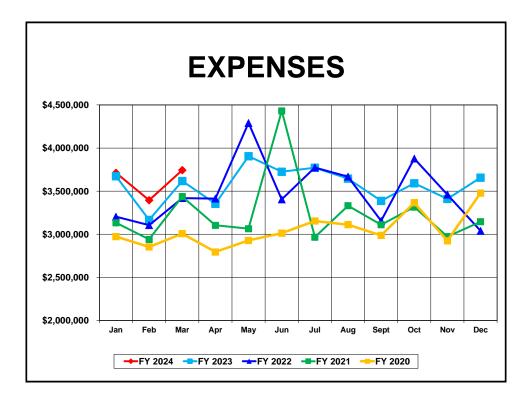


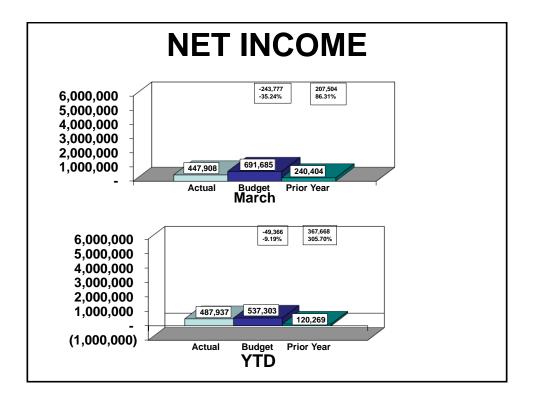


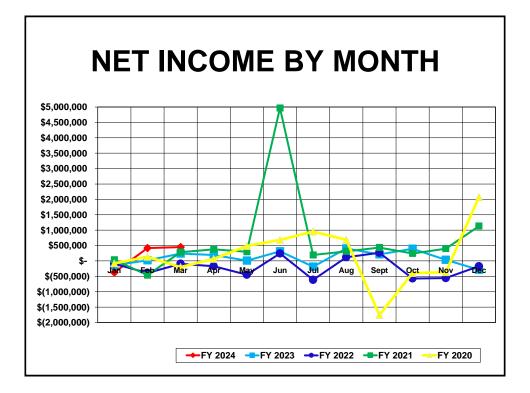




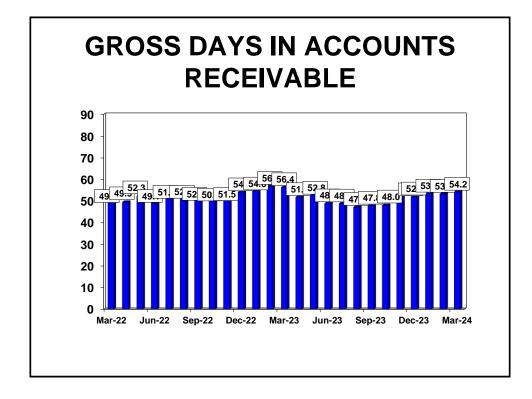


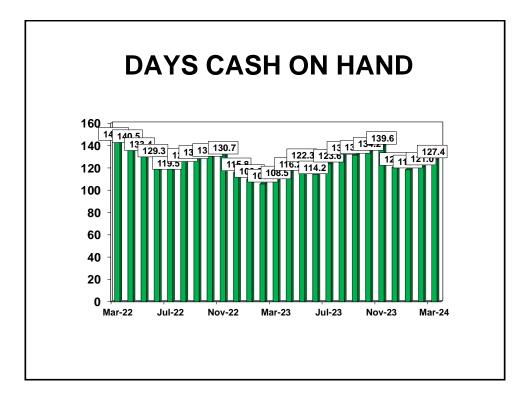


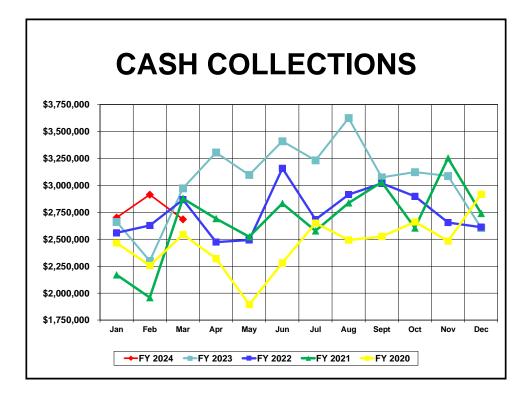




Su	ımma	ry of F	inanc	ials	
		February		March	
Gross Revenue		6,223,791		6,434,917	
Net Revenue		3,551,524		3,055,449	
Expenses		3,395,377		3,743,382	
Grants, Misc and Tax Revenue		261,938		1,135,841	
	Grants and Misc		204,602		446,638
	Tax Revenue		57,336		689,203
Net Income		418,085		447,908	







		Inc	come Stateme	<u>ent</u> March	31, 2024				
1			Current N	lonth			Year-to-Da	ate	
		2024	Budget	Difference	Variance	2024	Budget	Difference	Variance
	Revenue							_	
7	Total In-patient Revenue	169,548	422,226	(252 <i>,</i> 678)	-60%	474,197	1,485,517	(1,011,320)	-68%
7	Total Out-patient Revenue	5,704,018	6,143,429	(439,411)	-7%	17,075,526	16,811,613	263,913	2%
18	Professional Fees	561,351	581,594	(20,243)	-3%	1,672,744	1,591,545	81,199	5%
19	Total Patient Revenue	6,434,917	7,147,249	(712,332)	-10%	19,222,467	19,888,675	(666,208)	-3%
20	Revenue Deductions & Bad Debt								
21	Contractual Allowances	3,834,929	3,818,136	16,793	0%	10,335,734	10,651,075	(315,341)	-3%
22	Charity	30,327	-	30,327		69,529	-	69,529	
23	Bad Debt	(153,223)	154,383	(307,606)	-199%	79,676	430,667	(350,991)	-81%
24	Provider Fee & Other	(332,565)	(379,719)	47,154	-12%	(998,347)	(1,139,157)	140,810	-12%
25	Total Revenue Deductions & Bad Debt	3,379,468	3,592,800	(213,332)	-6%	9,486,592	9,942,585	(455,993)	-5%
26	Total Net Patient Revenue	3,055,449	3,554,449	(499,000)	-14%	9,735,875	9,946,090	(210,215)	-2%
27	Grants	96,447	244,164	(147,717)	-60%	155,976	670,414	(514,438)	-77%
28	HHS Stimulus Other Revenue	-	-	-		-	-	-	
29	COVID PPP Loan Forgiveness	-	-	-	0%	-	-	-	0%
30	Other Operating Income - Misc	289,745	67,748	221,997	328%	506,037	201,371	304,666	151%
31	Total Net Revenues	3,441,641	3,866,361	(424,720)	-11%	10,397,888	10,817,875	(419,987)	-4%
32	Operating Expenses								
33	Salary & Wages	1,970,121	1,929,097	41,024	2%	5,614,068	5,528,993	85,075	2%
	Benefits	349,623	343,666	5,957	2%	819,876	909,239	(89,363)	-10%
35	Professional Fees/Contract Labor	161,278	109,966	51,312	47%	523,568	314,673	208,895	66%
36	Purchased Services	216,502	207,841	8,661	4%	664,309	597,503	66,806	11%
37	Supplies	504,059	712,287	(208,228)	-29%	1,605,354	2,029,964	(424,610)	-21%
	Rent & Leases	4,901	21,975	(17,074)	-78%	25,960	65,924	(39,964)	-61%
39	Repairs & Maintenance	50,082	45,038	5,044	11%	151,060	129,156	21,904	17%
40	Utilities	39,559	50,518	(10,959)	-22%	141,493	144,591	(3,098)	-2%
41	Insurance	36,585	41,161	(4,576)	-11%	111,215	123,482	(12,267)	-10%
42	Depreciation & Amortization	180,580	214,022	(33,442)	-16%	532,113	613,707	(81,594)	-13%
43	Interest	84,461	84,693	(232)	0%	247,562	249,582	(2,020)	-1%
44	Other	145,631	171,402	(25,771)	-15%	413,922	483,028	(69,106)	-14%
45	Total Operating Expenses	3,743,382	3,931,666	(188,284)	-5%	10,850,500	11,189,842	(339,342)	-3%
46	Operating Revenue Less Expenses	(301,741)	(65,305)	(236,436)	-362%	(452,612)	(371,967)	(80,645)	-22%
47	Non-Operating Income								
48	Interest Income	60,446	69,630	(9,184)	-13%	179,071	111,045	68,026	61%
49	Tax Revenue	689,203	687,360	1,843	0%	761,478	798,225	(36,747)	-5%
50	Donations	-	-	-		-	-	-	
51	Total Non-Operating Income	749,649	756,990	(7,341)	-1%	940,549	909,270	31,279	3%

		Income S	tatement Co	mparison	March 31,	2024			
			Current M	lonth	-		Year-to-Dat		
	_	2024	2023	Difference	Variance	2024	2023	Difference	Variance
7	Revenue Total In-patient Revenue	169,548	259,831	(90,283)	-35%	474,197	1,419,057	(944,860)	-67%
7	•								
17	Total Out-patient Revenue	5,704,018	5,783,131	(79,113)	-1%	17,075,526	15,466,161	1,609,365	10%
18	Professional Fees	561,351	556,813	4,538	1%	1,672,744	1,520,412	152,332	10%
19	Total Patient Revenue	6,434,917	6,599,775	(164,858)	-2%	19,222,467	18,405,630	816,837	4%
20	Revenue Deductions & Bad Debt								
21	Contractual Allowances	3,834,929	3,657,721	177,208	5%	10,335,734	9,592,644	743,090	8%
22	Charity	30,327	7,759	22,568	291%	69,529	51,712	17,817	34%
23	Bad Debt	(153,223)	(29,694)	(123,529)	416%	79,676	(1,343)	81,019	-6033%
24	Provider Fee & Other	(332,565)	(320,121)	(12,444)	4%	(998,347)	(929,809)	(68,538)	7%
25	Total Revenue Deductions & Bad Debt	3,379,468	3,315,665	63,803	2%	9,486,592	8,713,204	773,388	9%
26	Total Net Patient Revenue	3,055,449	3,284,110	(228,661)	-7%	9,735,875	9,692,426	43,449	0%
27	Grants	96,447	15,949	80,498	505%	155,976	46,847	109,129	233%
28	HHS Stimulus Other Revenue	-	-	-		-	-	-	
29	COVID PPP Loan Forgiveness	-	-	-		-	-	-	
30	Other Operating Income - Misc	289,745	43,352	246,393	568%	506,037	172,827	333,210	193%
31	Total Net Revenues	3,441,641	3,343,411	98,230	3%	10,397,888	9,912,100	485,788	5%
32	Operating Expenses								
33	Salary & Wages	1,970,121	1,745,153	224,968	13%	5,614,068	5,134,854	479,214	9%
34	Benefits	349,623	296,306	53,317	18%	819,876	720,983	98,893	14%
35	Professional Fees/Contract Labor	161,278	154,251	7,027	5%	523,568	497,128	26,440	5%
36	Purchased Services	216,502	185,962	30,540	16%	664,309	551,789	112,520	20%
37	Supplies	504,059	666,585	(162,526)	-24%	1,605,354	1,761,565	(156,211)	-9%
	Rent & Leases	4,901	32,336	(27,435)	-85%	25,960	95,009	(69,049)	-73%
39	Repairs & Maintenance	50,082	55,693	(5,611)	-10%	151,060	139,382	11,678	8%
40	Utilities	39,559	61,512	(21,953)	-36%	141,493	232,005	(90,512)	-39%
41	Insurance	36,585	39,249	(2,664)	-7%	111,215	122,803	(11,588)	-9%
42	Depreciation & Amortization	180,580	166,002	14,578	9%	532,113	500,308	31,805	6%
42	Interest	84,461	91,970	(7,509)	-8%	247,562	247,126	436	0%
43 44	Other	145,631	122,064	23,567	-8%	413,922	453,432	(39,510)	-9%
44 45	Total Operating Expenses	3,743,382	3,617,083	126,299	3%	10,850,500	455,452 10,456,384	394,116	-9% 4%
46	Operating Revenue Less Expenses	(301,741)	(273,672)	(28,069)	-10%	(452,612)	(544,284)	91,672	17%
47	Non-Operating Income	()	(-,)	(/)		(,,	<u> </u>	,	
48	Interest Income	60,446	43,769	16,677	38%	179,071	100,553	78,518	78%
49	Tax Revenue	689,203	470,307	218,896	47%	761,478	564,000	197,478	35%
49 50	Donations	-	-	-	7770	-	-		
- 4	Total Non-Operating Income	749,649	514,076	235,573	46%	940,549	664,553	275,996	42%
51		, 15)015	511,070	200,070	4070	540,545	004,555	275,550	12/0

Balance Sheet - - - March 31, 2024 Prior Current Current Prior Liabilities Assets Month Month Month Month Current Assets **Current Liabilities** Cash Operating (TBK) 3,218,255 \$ 3,004,547 Accts Payable - System \$ 931.403 \$ 855.141 \$ **COLO Trust** 1,742,131 1,734,106 Accrued Expenses 730,732 598,863 Debt Svc. Res. 2016 Bonds (UMB) 878,731 878,731 Cost Report Settlement Res (1,701,589)(2,373,449)Wages & Benefits Payable Bond Funds - 2016 Bonds (UMB) 190 189 2,577,855 2,153,653 3.145.230 2.463.531 **Deferred Revenue** 1.490.850 2,172,353 Bond Funds - 2021 (UMB) **COVID PPP Short Term Loan CSIP** Investments 6,334,624 6,305,657 -Escrow - UMB **Relief Fund Liability** ---COVID PPP Medicare Accelerated Pmt Liab (251, 194)(251, 194)**Relief Fund Cash Restricted** Current Portion of LT Debt-75 S Pagosa 125,000 125,000 435,000 Medicare Accelerated Pmt Current Portion of LT Debt-2021 435,000 Total Cash 15.319.161 14.386.761 Current Portion of LT Debt-2016 230.000 230.000 **Total Current Liabilities** 4.568.057 3.945.367 Accounts Receivable Patient Revenue - Net 4,675,310 3,911,002 Long-Term Liabilities Other Receivables 1,787,848 2,432,916 Leases Payable - 75 S Pagosa 2,055,000 2,055,000 **Total Accounts Receivable** 6,463,158 6,343,918 GASB 87 Capital Leases 1,742,749 1,781,976 Bond Premium (Net) - 2006 Def Outflows 175,722 176,834 Bond Premium (Net) - 2016 112,576 Inventory 1,866,838 1.847.045 113,001 Bond Premium (Net) - 2021 655,246 659,217 Bonds Payable - 2021 **Total Current Assets** 23,649,157 22,577,724 7,030,000 7,030,000 Bonds Payable - 2006 --Fixed Assets Bonds Payable - 2016 8.795.000 8.795.000 **Total Long-Term Liabilities** Property Plant & Equip (Net) 20.806.358 20,905,917 20.566.293 20.611.028 GASB 87 Leased Assets (Net) 1,218,144 1,253,928 Work In Progress 871,866 818,416 Net Assets Land 704,021 704,021 **Un-Restricted** 22,068,371 22,068,371 **Total Fixed Assets** 23,600,389 23,682,282 Current Year Net Income/Loss 487,937 40,029 **Total Un-Restricted** 22,556,308 22,108,400 Other Assets Prepaids & Other Assets 441,112 404,789 Restricted **Total Other Assets** 441,112 404,789 **Total Net Assets** 22,556,308 22,108,400 **Total Assets** 47,690,658 **Total Liabilities & Net Assets** 47,690,658 \$ \$ 46,664,795 \$ 46,664,795

						1 ugosu	56111821	realear	Center						
	Monthly Trends														
		Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	YTD Total
	Activity	31	30	31	30	31	31	30	31	30	31	31	29	31	91
2	In-Patient Admissions	20	22	18	28	34	11	18	16	24	12	18	13	12	43
3	In-Patient Days	34	35	32	54	74	21	44	50	48	24	44	38	43	125
4	Avg Stay Days (In-patients)	1.7	1.6	1.8	1.9	2.2	1.9	2.4	3.1	2.0	2.0	2.4	2.9	3.6	2.9
5	Swing Bed Admissions	0	0	0	0	0	0	0	0	0	0	0	0	0	0.0
6	Swing Bed Days	0	0	0	0	0	0	0	0	0	0	0	0	0	0.0
7	Avg Length of Stay (Swing)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
8	Average Daily Census	1.1	1.2	1.0	1.8	2.4	0.7	1.4	1.6	1.6	0.8	1.4	1.3	1.4	1.4
	Statistics														
9	E/R visits	657	517	619	734	783	716	646	621	595	690	620	558	598	1,776
10	Observ Hours	918	467	496	878	519	971	502	1,040	630	825	1,428	1,202	1,159	3,789
11	Lab Tests	6,094	5,279	6,051	6,390	6,449	6,625	5,816	6,412	6,490	5,920	6,779	6,454	6,551	19,784
12	Radiology/CT/MRI Exams	1,659	1,470	1,671	1,738	1,621	1,778	1,602	1,582	1,573	1,439	1,618	1,612	1,583	4,813
14	OR Cases	88	99	141	102	81	144	108	97	104	120	89	78	93	260
15	Clinic Visits	1,842	1,752	1,913	1,781	1,663	2,057	1,815	1,933	1,792	1,664	1,975	1,768	1,980	5,723
16	Spec. Clinic Visits	28	38	53	40	20	33	27	29	21	29	31	32	18	81
17	Oncology Clinic Visits	106	110	133	139	106	134	93	113	128	96	122	120	98	340
18	Oncology/Infusion Patients	229	254	261	211	288	204	267	266	213	196	207	191	188	586
19	EMS Transports	93	74	104	99	92	105	88	110	104	97	97	79	108	284
20	Total Stats	11,714	10,060	11,442	12,112	11,622	12,767	10,964	12,203	11,650	11,076	12,966	12,094	12,376	37,436

Pagosa Springs Medical Center --- Statistical Review

				Sta	tistical Revie	ew					
			March			March			March I	Prior Y-T-D	
	2024	Current Month Actual	Current Month Budget	Variance	Y-T-D Actual	Y-T-D Budget	Variance	Y-T-D Actual	Prior Y-T-D Actual	Difference	Variance
1	In-Patient							<u> </u>			
2	Admissions:										
3	Acute	12	27	(15)	43	95	(52)	43	85	(42)	-49%
4	Swing Bed	-	-	-	-	-	-	-	-	-	
5	Total	12	27	(15)	43	95	(52)	43	85	(42)	-49%
7	Patient Days:										
8	Acute	43	55	(12)	125	194	(69)	125	164	(39)	-24%
9	Swing Bed	-	-	-	-	-	-	-	-	-	
10	Total	43	55	(12)	125	194	(69)	125	164	(39)	-24%
12	Average Daily Census:										
13	# Of Days	31	31		91	91		91	90		
14	Acute	1.4	1.8	(0.4)	1.4	2.1	(0.8)	1.4	1.8	(0.4)	-25%
15	Swing Bed	-	-	-	-	-	-	-	-	-	
16	Total	1.4	1.8	(0.4)	1.4	2.1	(0.8)	1.4	1.8	(0.4)	-25%
18	Length of Stay:										
19	Acute	3.6	2.0	1.5	2.9	2.0	0.9	2.9	1.9	1.0	51%
20	Swing Bed	-	-	-	-	-	-	-	-	-	0%
21	Total	3.6	2.0	1.5	2.9	2.0	0.9	2.9	1.9	1.0	51%
33	Out-Patient										
34	Out-Patient Visits										
35	E/R Visits	598	682	(84)	1,776	1,866	(90)	1,776	1,734	42	2%
36	Observ admissions	39	32	7	136	88	48	136	88	48	55%
37	Lab Tests	6,551	6,125	426	19,784	16,756	3,028	19,784	16,750	3,034	18%
38	Radiology/CT/MRI Exams/N		1,622	(39)	4,813	4,438	375	4,813	4,640	173	4%
39	OR Cases	93	118	(25)	260	322	(62)	260	265	(5)	-2%
40	Clinic Visits	1,980	1,879	101	5,723	5,140	583	5,723	4,919	804	16%
41	Spec. Clinic Visits	18	51	(33)	81	140	(59)	81	111	(30)	-27%
42	Oncology Clinic Visits	98	96	2	340	263	77	340	321	19	6%
43	Oncology/Infusion Patients		240	48	686	656	30	686	534	152	28%
44	EMS Transports	108	103	5	284	281	3	284	278	6	2%
45	Total	11,356	10,948	408	33,883	29,950	3,933	33,883	29,640	4,243	14%
		,000				_0,000	5,000		_0,010	.,	

Cerner/Healthland Accounts Receivable for Hospital by Payor and Days Outstanding -- As of March 31, 2024

	0-30 Days	31-60 Days	61-90 Days	9	1-120 Days	12	1-150 Days	1	51-180 Days	181+ Days	
Medicare Medicaid Third Party Self-Pay	\$ 2,412,071 501,887 1,765,442 380,191	\$ 249,814 110,899 567,585 480,160	\$ 78,978 54,647 443,727 505,597	\$	104,342 36,362 194,037 380,724	\$	51,764 16,166 100,167 317,357	\$	67,347 22,325 111,848 151,292	\$ 311,944 107,557 750,914 1,170,761	
Current Month Total Pct of Total	\$ 5,059,591 44%	\$ 1,408,458 12%	\$ 1,082,949 9%	\$	715,465 6%	\$	485,454 4%	\$	352,812 3%	\$ 2,341,176 20%	\$
Feb-24 Pct of Total	\$ 4,965,411 45%	\$ 1,409,644 13%	\$ 782,310 7%	\$	607,945 6%	\$	488,055 4%	\$	355,262 3%	\$ 2,382,519 22%	\$
Jan-24 Pct of Total	\$ 5,317,052 48%	\$ 1,163,491 11%	\$ 819,931 7%	\$	591,365 5%	\$	478,430 4%	\$	436,820 4%	\$ 2,215,766 20%	\$
Dec-23 Pct of Total	\$ 4,828,604 45%	\$ 1,238,153 12%	\$ 729,575 7%	\$	604,342 6%	\$	617,616 6%	\$	525,914 5%	\$ 2,209,207 21%	\$
Nov-23 Pct of Total	\$ 5,041,955 48%	\$ 942,675 9%	\$ 702,565 7%	\$	632,660 6%	\$	619,716 6%	\$	376,424 4%	\$ 2,168,293 21%	\$
Oct-23 Pct of Total	\$ 5,276,718 49%	\$ 1,175,416 12%	\$ 781,816 8%	\$	739,447 5%	\$	494,084 4%	\$	353,225 3%	\$ 2,101,803 19%	\$
Sep-23 Pct of Total	\$ 5,357,429 49%	\$ 1,364,191 12%	\$ 829,226 8%	\$	571,432 5%	\$	437,907 4%	\$	314,760 3%	\$ 2,112,322 19%	\$
Aug-23 Pct of Total	\$ 5,791,813 52%	\$ 1,310,432 12%	\$ 705,237 6%	\$	499,128 4%	\$	347,251 3%	\$	331,541 3%	\$ 2,188,265 20%	\$
Jul-23 Pct of Total	\$ 5,195,855 47%	\$ 1,750,827 16%	\$ 922,811 8%	\$	484,274 4%	\$	416,696 4%	\$	338,589 3%	\$ 1,881,363 17%	\$
Jun-23 Pct of Total	\$ 5,512,522 50%	\$ 1,195,087 11%	\$ 537,000 5%	\$	531,450 5%	\$	583,696 5%	\$	409,956 4%	\$ 2,213,524 20%	\$
May-23 Pct of Total	\$ 5,727,512 50%	\$ 1,086,665 9%	\$ 730,974 6%	\$	686,873 6%	\$	574,251 5%	\$	322,203 3%	\$ 2,335,486 20%	\$
Apr-23 Pct of Total	\$ 4,649,144 43%	\$ 1,340,245 12%	\$ 887,732 8%	\$	744,066 7%	\$	390,670 4%	\$	383,149 4%	\$ 2,391,747 22%	\$
Mar-23 Pct of Total	\$ 5,487,671 48%	\$ 1,397,788 12%	\$ 1,008,260 9%	\$	492,549 4%	\$	442,994 4%	\$	507,208 4%	\$ 2,182,723 19%	\$
Feb-23 Pct of Total	\$ 5,248,449 46%	\$ 1,682,584 15%	\$ 760,575 7%	\$	468,388 4%	\$	607,923 5%	\$	437,374 4%	\$ 2,190,121 19%	\$
Jan-23 Pct of Total	\$ 5,123,357 48%	\$ 1,248,805 12%	\$ 614,514 6%	\$	745,873 7%	\$	482,283 4%	\$	273,204 3%	\$ 2,257,741 21%	\$
Dec-22 Pct of Total	\$ 4,866,761 46%	\$ 1,268,334 12%	\$ 866,931 8%	\$	548,451 5%	\$	414,832 4%	\$	408,064 4%	\$ 2,198,139 21%	\$
Nov-22 Pct of Total	\$ 4,628,883 45%	\$ 1,203,061 12%	\$ 741,822 7%	\$	516,963 5%	\$	509,027 5%	\$	428,506 4%	\$ 2,149,446 21%	\$
Oct-22 Pct of Total	\$ 4,510,172 44%	\$ 1,414,025 14%	\$ 741,822 8%	\$	678,170 7%	\$	658,661 6%	\$	439,855 4%	\$ 1,826,111 18%	\$
Sep-22 Pct of Total	\$ 5,163,652 46%	\$ 1,454,685 13%	\$ 829,159 7%	\$	821,421 7%	\$	525,214 5%	\$	274,896 2%	\$ 2,073,259 19%	\$

Total	Percent of Total	Accts sent to Collections
3,276,260 849,843 3,933,720 3,386,082	29% 7% 34% 30%	
11,445,905 100%	100%	305,544
10,991,146 100%		407,438
11,022,855 100%		367,168
10,753,411 100%		202,845
10,484,288 100%		223,749
10,922,509 100%		209,769
10,987,267 100%		161,484
11,173,667 100%		294,367
10,990,415 100%		262,515
10,983,235 100%		169,493
11,463,964 100%		149,612
10,786,753 100%		118,155
11,519,193 100%		146,612
11,395,414 100%		102,197
10,745,777 100%		141,264
10,571,512 100%		176,992
10,177,708 100%		226,765
10,367,199 100%		147,187
11,142,286 100%		176,296

Cerner/Healthland Accounts Receivable for Hospital by Payor and Days Outstanding -- As of March 31, 2024

	0-30 Days	31-60 Days		61-90 Days	1	91-120 Days	12	1-150 Days	1!	51-180 Days		181+ Days	
Aug-22 Pct of Total	\$ 5,070,970 47%	\$	\$	1,289,523 12%	\$	637,852 6%	\$	423,338 4%	\$	370,971 3%	\$	1,518,317 14%	\$
Jul-22 Pct of Total	\$ 5,195,855 47%	\$ 1,750,827 16%	\$	922,811 8%	\$	484,274 4%	\$	416,696 4%	\$	338,589 3%	\$	1,881,363 17%	\$
Jun-22 Pct of Total	\$ 5,296,769 53%	\$	\$	690,323 7%	\$	660,956 7%	\$	438,544 4%	\$	356,021 4%	\$	1,355,339 13%	\$
May-22 Pct of Total	\$ 4,976,841 49%	\$ 1,229,667 12%	\$	763,335 8%	\$	569,449 6%	\$	554,337 6%	\$	321,119 3%	\$	1,643,977 16%	\$
Apr-22 Pct of Total	\$ 4,411,765 48%	\$ 1,085,976 12%	\$	693,620 8%	\$	609,943 7%	\$	440,794 5%	\$	289,902 3%	\$	1,669,402 18%	\$
Mar-22 Pct of Total	\$ 4,206,381 45%	\$ 1,389,690 15%	\$	673,681 7%	\$	575,452 6%	\$	413,271 4%	\$	309,780 3%	\$	1,752,689 19%	\$
Feb-22 Pct of Total	\$ 4,206,381 45%	\$ 1,389,690 15%	\$	673,681 7%	\$	575,452 6%	\$	413,271 4%	\$	309,780 3%	\$	1,752,689 19%	\$
Jan-22 Pct of Total	\$ 4,815,885 48%	12%	\$	968,019 10%		573,545 6%		504,719 5%		332,446 3%		1,663,719 17%	\$
Dec-21 Pct of Total	\$ 4,411,483 43%	17%		897,483 9%	-	629,416 6%		471,528 5%	·	299,814 3%		1,716,882 17%	
Nov-21 Pct of Total	\$ 5,254,766 51%	12%		765,276 7%	-	596,925 6%		429,612 4%		449,363 4%		1,582,207 15%	
Oct-21 Pct of Total	\$ 4,591,197 46%	14%	Ş	784,524 8%	Ş	573,095 6%	Ş	661,916 7%	Ş	330,409 3%	Ş	1,562,788 16%	Ş
Pct Settled (Current) Pct Settled (Feb from Jan)		71.6% 73.5%		23.2% 32.8%		8.5% 25.9%		20.1% 17.5%		27.7% 25.7%		-559.0% -445.4%	
Pct Settled (Jan from Dec) Pct Settled (Dec from Nov)		75.9% 75.4%		33.8% 22.6%		18.9% 14.0%		20.8% 2.4%		29.3% 15.1%		-321.3% -486.9%	
Pct Settled (Nov from Oct)		82.1%		40.2%		19.1%		16.2%		23.8%		-513.9%	

Total	Percent of Total	Accts sent to Collections
10,734,509 100%		181,959
10,990,415 100%		262,515
10,055,146 100%		248,707
10,058,725 100%		150,992
9,201,402 100%		215,897
9,320,944 100%		199,177
9,320,944 100%		199,177
10,076,897 100%		184,318
10,197,752 100%		246,249
10,366,811 100%		223,165
9,916,124 100%		372,288

Pagosa Springs Medical Center Revenue by Financial Class March 31, 2024

Financial Class	Inpatient MTD	Outpatient MTD	Total MTD	% MTD
Auto/Liability Insurance	-	48,255.66	48,255.66	0.75%
Blue Cross	-	802,502.58	802,502.58	12.47%
Champus	-	40,734.03	40,734.03	0.63%
Commercial Insurance	7,008.28	863,832.06	870,840.34	13.53%
Medicaid	12,875.17	915,783.05	928,658.22	14.43%
Medicare	48,158.17	2,135,375.70	2,183,533.87	33.93%
Medicare HMO	48,562.09	970,523.15	1,019,085.24	15.84%
Self Pay	57,489.17	218,962.11	276,451.28	4.30%
Self Pay - Client Billing	-	6,013.01	6,013.01	0.09%
Veterans Administration	20,200.80	201,690.41	221,891.21	3.45%
Workers Compensation	-	36,951.83	36,951.83	0.57%
Total	194,293.68	6,240,623.59	6,434,917.27	100.00%

					12/31/23	12/31/22	12/31/21	12/31/20	12/31/19 %	12/31/18	12/31/17 %	12/31/16
Financial Class	Inpatient YTD	Outpatient YTD	Total YTD	% YTD	% YTD	% YTD	% YTD	% YTD	YTD	% YTD	YTD	% YTD
Auto/Liability Insurance	-	215,513.72	215,513.72	1.12%	1.12%	1.02%	1.41%	0.91%	1.15%	1.05%	1.24%	1.11%
Blue Cross	40,586.51	2,234,152.25	2,274,738.76	11.83%	10.88%	10.30%	11.40%	12.38%	15.40%	15.42%	15.90%	15.83%
Champus	-	138,384.49	138,384.49	0.72%	0.60%	0.91%	0.95%	0.82%	0.31%	0.08%	0.07%	0.19%
Commercial Insurance	41,474.75	2,540,196.59	2,581,671.34	13.43%	13.23%	11.31%	12.12%	11.72%	11.34%	13.08%	11.79%	13.08%
Medicaid	25,445.25	2,882,136.89	2,907,582.14	15.13%	15.53%	17.07%	17.50%	18.86%	18.75%	18.22%	20.28%	21.56%
Medicare	190,929.41	6,528,790.76	6,719,720.17	34.96%	35.37%	36.26%	36.51%	38.60%	36.99%	36.75%	35.27%	35.90%
Medicare HMO	81,721.43	2,612,347.24	2,694,068.67	14.02%	14.65%	14.99%	11.01%	7.77%	7.20%	4.47%	3.55%	2.76%
Self Pay	75,362.75	672,425.26	747,788.01	3.89%	3.31%	3.22%	3.95%	3.68%	4.40%	5.40%	6.96%	5.26%
Self Pay - Client Billing	-	24,039.39	24,039.39	0.13%	0.15%	0.27%	0.36%	0.22%	0.18%	0.18%	0.19%	0.17%
Veterans Administration	38,850.95	647,587.72	686,438.67	3.57%	4.43%	3.76%	3.76%	4.13%	2.74%	4.13%	3.58%	2.74%
Workers Compensation	-	232,521.86	232,521.86	1.21%	0.74%	0.88%	1.03%	0.92%	1.52%	1.22%	1.17%	1.37%
Total	494,371.05	18,728,096.17	19,222,467.22	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	99.97%
Blank										0.00%		
HMO (Health Maint Org)										0.03%	_	
Total					100.00%	100.00%	100.00%	100.00%	100.00%	100.03%		

Pagosa Springs Medical Center Financial Forecast Statement of Cash Flows Draft

Cash Flows from operating activities	Mar-24
Change in net assets	447,908
Adjustments to reconcile net assets to net cash	
Depreciation and amortization	180,580
Patient accounts receivable	(764,308)
Accounts payable and wages payable	500,464
Accrued liabilities	131,869
Pre-paid assets	(36,323)
Deferred revenues	(681,503)
Other receivables	645,068
Reserve for third party settlement	671,860
Inventory	(19,793)
Net Cash Provided by (used in) operating activities	1,075,822
Cash Flows from investing activities	
Purchase of property and equipment	(50,745)
Work in progress	(53,450)
Proceeds from sale of equipment/(Loss)	-
Net Cash Provided by (used in) investing activities	(104,195)
Cash Flows from financing activities	
Principal payments on long-term debt	-
Proceeds from debt (funding from 2021 Bond)	-
Proceeds from PPP Short Term Loan	-
Recognize Amounts from Relief Fund	-
Payments/Proceeds from Medicare Accelerated Payment	-
Change in Prior Year Net Assets	-
Change in leases payable	(39,227)
Net Cash Provided by (used in) financing activities	(39,227)
Net Increase(Decrease) in Cash	932,400
Cash Beginning of Month	14,386,761
Cash End of Month	15,319,161

2024 Cash						
Month	Cash Goal	Actual Cash	Variance	% Collected	GL Non AR	Total
Jan-24	\$2,851,550.00	\$2,701,503.55	(\$150,046.45)	94.74%	\$ 184,231.12	\$2,885,734.67
Feb-24	\$2,796,336.00	\$2,915,014.05	\$118,678.05	104.24%	\$ 162,873.99	\$3,077,888.04
Mar-24	\$3,218,307.00	\$2,685,229.64	(\$533,077.36)	83.44%	\$ 206,140.08	\$2,891,369.72
Apr-24						
May-24				. ñ.		
Jun-24						
Jul-24						
Aug-24						
Sep-24						
Oct-24						
Nov-24						
Dec-24						
	\$8,866,193.00	\$8,301,747.24	(\$564,445.76)	93.63%	\$ 553,245.19	\$8,854,992.43

2024 Revenue							
Month	Rev	venue Goal	Act	tual Revenue	Var	iance	% Generated
Jan-24	\$	6,550,996.00	\$	6,563,759.00	\$	(12,763.00)	100.19%
Feb-24	\$	6,190,431.00	\$	6,223,791.00	\$	(33,360.00)	100.54%
Mar-24	\$	7,113,890.00	\$	6,434,917.00	\$	678,973.00	90.46%
Apr-24							
May-24							
Jun-24							
Jul-24							
Aug-24							
Sep-24							
Oct-24							
Nov-24							
Dec-24							
Totals	\$	19,855,317.00	\$	19,222,467.00	\$	632,850.00	96.81%



THE UPPER SAN JUAN HEALTH SERVICE DISTRICT DOING BUSINESS AS PAGOSA SPRINGS MEDICAL CENTER

MEDICAL STAFF REPORT BY CHIEF OF STAFF, CORINNE REED April 23, 2024

I: STATEMENT OF THE MEDICAL STAFF'S RECOMMENDATIONS FOR THE USJHSD BOARD ACCEPTANCE OF NEW POLICIES OR PROCEDURES ADOPTED BY THE MEDICAL STAFF:

RECOMMENDATION	DESCRIPTION
Medical Staff Policy: Honorary Medical Staff	Revised Medical Staff Policy: revisions of the policy and procedure for
Category Policy	medical staff joining the Honorary category.

II. STATEMENT OF THE MEDICAL STAFF'S RECOMMENDATIONS FOR THE USJHSD BOARD ACCEPTANCE OF PROVIDER PRIVILEGES (ACCEPTANCE BY THE BOARD RESULTS IN THE GRANT OF PRIVILEGES):

NAME	INITIAL/REAPPOINT/CHANGE	TYPE OF PRIVILEGES	SPECIALTY
Samuel Ahn, MD	Reappointment	Telemedicine/Teleradiology	Diagnostic Radiology
Cameron Bahr, MD	Reappointment	Telemedicine/Teleradiology	Neuroradiology/
			Diagnostic Radiology
Fernando Boschini, MD	Reappointment	Telemedicine/Teleradiology	Neuroradiology/
			Diagnostic Radiology
Louie Enriquez, MD	Reappointment	Telemedicine/Teleradiology	Diagnostic Radiology
Brendan Essary, MD	Reappointment	Telemedicine/Teleradiology	Diagnostic Radiology
Jeff Friedland, MD	Reappointment	Telemedicine/Teleradiology	Pediatric Radiology/
			Diagnostic Radiology
Ross Goldstein, MD	Reappointment	Telemedicine/Teleradiology	Neuroradiology/
			Diagnostic Radiology
Jonathan Holstad, MD	Reappointment	Telemedicine/Teleradiology	Neuroradiology/
			Diagnostic Radiology
Paul Hsieh, MD	Reappointment	Telemedicine/Teleradiology	Diagnostic Radiology

 III. REPORT OF NUMBER OF PROVIDERS BY CATEGORY Active: 18 Courtesy: 20 Telemedicine: 140 Advanced Practice Providers & Behavioral Health Providers: 11 Honorary: 2 Total: 191



MINUTES OF REGULAR BOARD MEETING March 26, 2024, at 5:00 PM The Board Room 95 South Pagosa Blvd., Pagosa Springs, CO 81147

The Board of Directors (the "Board") of the Upper San Juan Health Service District doing business as Pagosa Springs Medical Center ("PSMC") held its regular board meeting on March 26, 2024, at PSMC, The Board Room, 95 South Pagosa Blvd., Pagosa Springs, Colorado as well as via Teams video communications.

Directors Present: Chair Kate Alfred, Vice-Chair Martin Rose, Dir. Jason Cox, Dir. Barbara Parada Present via Teams: Director Gwen Taylor, Director Mark Floyd Absent: Treasurer/Secretary Mark Zeigler

1) CALL TO ORDER

- a) <u>Call for quorum</u>: Chair Alfred called the meeting to order at 5:00 p.m. MDT and Clerk to the Board, Laura DePiazza, recorded the minutes. A quorum of directors was present and acknowledged.
- b) Board member self-disclosure of actual, potential, or perceived conflicts of interest: None.
- c) <u>Approval of the Agenda:</u> Director Cox motioned to approve the agenda with no changes. Director Parada seconded; the Board unanimously approved the agenda.

2) <u>PUBLIC COMMENT</u>

None

3) PRESENTATIONS

- a) Presentation of *Master Staffing Plan for Nursing for the Inpatient and Emergency Departments, by Director of Nursing Dan Davis*
- b) Questions asked and answered by Dan Davis, Chief of Staff Dr. Corinne Reed and CEO Dr. Rhonda Webb regarding the meaning of "patient acuity" and how Hospitalist manage the care of inpatients.

4) <u>REPORTS</u>

- a) Oral Reports
 - i) CEO Report Dr. Rhonda Webb advised:
 - Seeing mainly upper respiratory illness.
 - Attended the board meeting of the Colorado Hospital Association and went to the Capitol building to speak with legislators and the governor to advocate on behalf of rural health.
 - Pulmonary function testing expect to be operational by the end of the year.
 - Have had busier weeks recently in the ED double staffing some weekends with clinic providers to take care of those patients with lower acuity issues to allow the ED doctors to handle higher acuity patients.

PSMC's Mission: To provide quality, compassionate healthcare and wellness for each person we serve. USJHSD Regular Board Meeting Minutes 03/26/2024

- Quality of Care PSMC continues to successfully meet national benchmarks for quality of care as set by Medicare or Medicaid.
- Medical Wellness Building in the coming weeks, we expect the contractor to finish getting bids from subcontractors and have a guaranteed maximum price for renovation of the building/parking lot and this information will be presented to the Board when received.
- ii) Finance Committee Report

Chelle Keplinger presented and discussed financials for February 2024. Questions asked and answered.

b) <u>Written Reports</u>

i) Medical Staff Report - Chief of Staff, Dr. Corinne Reed, MD

5) DECISION AGENDA

- a) <u>Resolution 2024-04</u>
 - i) Director Cox motioned to approve Resolution 2024-04 regarding approval of PSMC's Master Staffing Plan for Nursing. Motion was seconded by Director Rose and affirmed by the Board.

6) <u>CONSENT AGENDA</u>

Director Rose motioned to approve the consent agenda regarding approval of Board absences, approval of the regular meeting minutes of 02/27/2024, and the Medical Staff report recommendations for revised policy and new or renewal of provider privileges. Motion was seconded by Director Taylor, and the Board approved said consent agenda items.

7) <u>EXECUTIVE SESSION</u>

Director Cox motioned to enter into executive session. Upon motion seconded by Vice Chair Rose, the Board entered into executive session at 5:38 p.m. MDT, pursuant to C.R.S. Section 24-6-402(4)(c): regarding confidential personnel matters – specifically the annual evaluation of the CEO who was previously informed of the meeting and agenda item.

Directors present in executive session were Chair Alfred, Vice-Chair Rose, Director Parada, Director Taylor, Director Floyd, and Director Cox. Others present in executive session: CAO Ann Bruzzese

Executive session adjourned at 5:58 p.m. MDT.

8) OTHER BUSINESS

The Chair publicly thanked CEO Dr. Rhonda Webb for excellent leadership and outcomes for the prior year.

9) ADJOURN

There being no further business, Chair Alfred adjourned the regular meeting at 6:01 p.m. MDT.

Respectfully submitted by: Laura DePiazza, serving as Clerk to the Board



MINUTES OF SPECIAL BOARD MEETING April 11, 2024, at 5:00 PM The Board Room 95 South Pagosa Blvd., Pagosa Springs, CO 81147

The Board of Directors (the "Board") of the Upper San Juan Health Service District doing business as Pagosa Springs Medical Center ("PSMC") held a special board meeting on April 11, 2024, at PSMC, The Board Room, 95 South Pagosa Blvd., Pagosa Springs, Colorado as well as via Teams video communications.

Directors Present: Chair Kate Alfred, Vice-Chair Martin Rose, Dir. Barbara Parada, Dir. Mark Floyd Present via Teams: Dir. Jason Cox

Present via telephone: Treasurer/Secretary Mark Zeigler, Dir. Gwen Taylor

1) CALL TO ORDER

- a) <u>Call for quorum</u>: Chair Alfred called the meeting to order at 5:00 p.m. MDT and Clerk to the Board, Laura DePiazza, recorded the minutes. A quorum of directors was present and acknowledged.
- b) Board member self-disclosure of actual, potential or perceived conflicts of interest: None.
- c) <u>Approval of the Agenda</u>: Vice-Chair Rose motioned to approve the agenda with one change. Director Cox seconded; the Board unanimously approved the agenda.

2) PUBLIC COMMENT None

3) **PRESENTATIONS** MWB Renovation

Dr. Rhonda Webb presented the architectural layout and finishes from RTA Architects. CAO Ann Bruzzese relayed that the layout of the building is the most economical we could get to achieve the operational goals. There were renovations that PSMC hoped would be included in the design but PSMC simply could not afford them including: (1) an elevator to make the upstairs a compliant use; and (2) moving the entrance to the south side to allow use of all 20+' ceilings to be used in the gym rather than a portion in the existing front entrance. The GMP is the cost of construction and the additional expenditures are currently "place holder" amounts and if approved by the Board will go out to bid for an exact number. In terms of affording the total sum, staff propose that the budgeted sum for capital from PSMC's account will stay the same as the approved annual budget and PSMC staff will meet that budget through additional donations, grant awards and/or deferral of other planned capital expenses to another year. CFO Chelle Keplinger presented a slide of the other capital projects that may be deferred and the reasoning.

4) DECISION AGENDA

- a) <u>Resolution 2024-05</u>
 - i) Director Floyd motioned to approve Resolution 2024-05 regarding the proposed capital budget for the renovation of the Medical Wellness Building. Motion was seconded by Vice-Chair Rose.

PSMC's Mission: To provide quality, compassionate healthcare and wellness for each person we serve.

- ii) Discussion: Director Cox applauded everyone involved for being creative and protecting the budget. Vice-Chair Rose asked if we have an estimate on construction timing and completion. CAO Bruzzese responded with construction mobilizing by the end of May or early June of 2024, certificate of occupancy by the end of the year, and an open house in December 2024. CEO Webb recognized David Ball as our Director of IT and Facilities. Director Parada asked several questions including clarification on the \$210,000 owner contingency (staff responded that the contingency is PSMC's budget for unanticipated issues/expenses in construction), Colorado rural hospitals at risk (staff responded approximately 14), and whether the Pagosa Sun receives PSMC Board information (staff affirmed the newspaper does and generally attends every meeting). Vice-Chair Rose commented that if PSMC were to be acquired by a healthcare entity, it would be the "death of healthcare as we know it in Pagosa Springs." Vice-Chair Rose further commented that we need the community to take care of PSMC because we have better healthcare here than in most big cities.
- iii) The Board unanimously voted to approve Resolution 2024-05.

5) OTHER BUSINESS

CEO Webb introduced business cards available to Board members to hand out if approached with a patient concerns or questions – the card contains phone numbers and email for the Quality Department as well as a QR code.

6) ADJOURN

There being no further business, Chair Alfred adjourned the regular meeting at 5:49 p.m. MDT.

Respectfully submitted by: Laura DePiazza, serving as Clerk to the Board

PSMC's Mission: To provide quality, compassionate healthcare and wellness for each person we serve.