

# StrongBox Home Loans

## Eric Hoffner

**StrongBox Home Loans** is a small locally owned mortgage broker founded by Eric Hoffner located in the East Cobb/Roswell area. Eric Hoffner started in the mortgage business in 1997 and was with Chase Bank for more than 20 years . Over that time, he and his team have closed over \$1B in mortgage production. StrongBox Home Loans primarily focuses on residential and commercial mortgages in the Georgia and Florida markets. They separate themselves from the competition by providing a more consultative approach to origination.

With decades of combined experience in credit, underwriting and financial fitness; they use that knowledge to help guide customers in the right direction. It doesn't matter if this is their first home, 2<sup>nd</sup> home or investment property, they treat every borrower like it's a million-dollar home. Customer service is paramount as they build their business from warm referrals only. They also have the ability to shop a mortgage with multiple lenders to find the best pricing, program, and service to suit the borrower's needs. Mortgage lenders have to compete for a mortgage broker's business every single day.

In addition to the traditional lenders such as Fannie Mae, Freddie Mac, and FHA/VA, they have access to multiple creative products that appeal to a wide variety of borrower's needs such as low credit scores and no income verification investors and self-employed borrowers. StrongBox prides themselves on doing loans faster, less expensive, and with easier underwriting. All using the most advanced technology. StrongBox believes in working as a team to provide a seamless transaction and exceeding customers' expectations in order to create a warm referral only based business.

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Eric Hoffner, President

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[www.strongboxhomeloans.com](http://www.strongboxhomeloans.com)

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