

StrongBox Home Loans

Eric Hoffner

StrongBox Home Loans is a small locally owned mortgage broker founded by Eric Hoffner located in the East Cobb/Roswell area. Eric Hoffner started in the mortgage business in 1997 and was with Chase Bank for more than 20 years . Over that time, he and his team have closed over \$1B in mortgage production. StrongBox Home Loans primarily focuses on residential and commercial mortgages in the Georgia and Florida markets. They separate themselves from the competition by providing a more consultative approach to origination.

With decades of combined experience in credit, underwriting and financial fitness; they use that knowledge to help guide customers in the right direction. It doesn't matter if this is their first home, 2nd home or investment property, they treat every borrower like it's a million-dollar home. Customer service is paramount as they build their business from warm referrals only. They also have the ability to shop a mortgage with multiple lenders to find the best pricing, program, and service to suit the borrower's needs. Mortgage lenders have to compete for a mortgage broker's business every single day.

In addition to the traditional lenders such as Fannie Mae, Freddie Mac, and FHA/VA, they have access to multiple creative products that appeal to a wide variety of borrower's needs such as low credit scores and no income verification investors and self-employed borrowers. StrongBox prides themselves on doing loans faster, less expensive, and with easier underwriting. All using the most advanced technology. StrongBox believes in working as a team to provide a seamless transaction and exceeding customers' expectations in order to create a warm referral only based business.

Eric Hoffner, President

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