

MEETING AGENDA

State Asphalt Pavement Associations, Inc. (SAPA) Annual Business Meeting

Day 1: Monday, Aug. 4, 2025 8:00 a.m. to 5 p.m.

Day 2: Tuesday, Aug. 5, 2025 – 8 a.m. to 5 p.m.

Location: InterContinental The Clement Hotel, 750 Cannery Row, Monterey, CA (Ocean Terrace Room)
(Remote access information for select participants will be sent separately)

DAY 1 – MONDAY, AUG. 4				
TAB	TIME	TOPIC	WHO	EXPECTED OUTCOME
	07: 00 a.m. (1 hour)	Breakfast (Ocean Terrace)	All	Nourishment & networking
TAB 1	08:00 a.m. (5 minutes)	Open meeting / Review meeting ground-rules (INFO)	Chairman Snyder/ All	Welcome to all attendees (INFO)
TAB 1	08:05 a.m. (5 minutes)	Roll Call / Quorum Determination; introduction of new members (INFO)	Secretary Ponti/ All	Quorum call; Approve agenda for the meeting; Announce new or resigning members; Review meeting ground-rules
TAB 1	08:10 a.m. (5 minutes)	Chairman remarks & Executive Committee report (INFO)	Chairman Snyder / Executive Committee	Agenda Review; SAPA highlights since our last meeting, priorities, “situational awareness.”
TAB 1	08:15 a.m. (90 minutes)	<u>Professional Development Program:</u> Association trends and challenges.	Associations West CEO Jim Anderson (formerly CalSAE)	Interactive presentation on identifying challenges facing associations, and those of particular relevance to SAPAs.
	09:45 p.m. (15 minutes)	<u>Break</u>	All	Refresh & regroup
TAB 1	10:00 a.m. (90 minutes)	<u>Professional Development Program:</u> Essential negotiation skills	Leila Moro, MBA	Interactive educational session to enhance negotiation skills that are essential for any SAPA professional
TAB 1	11:30 a.m. (45 minutes)	<u>Professional Development Program:</u> Partnering with public agencies	Sam Hassoun, CEO, Global Leadership Alliance	Utilizing proven partnering techniques to develop productive relationships with agency personnel, and partnering ROI.
	12:15 p.m. (1 Hour)	<u>LUNCH</u> (Ocean Terrace)	All	Nourishment & networking.
TAB 1	01:15 p.m. (1 hour)	<u>Partner Presentation:</u> Asphalt Institute (virtual)	Asphalt Institute President Reed	Asphalt Institute strategy and synergy with the SAPAs.

DAY 1 – MONDAY, AUG. 4				
TAB	TIME	TOPIC	WHO	EXPECTED OUTCOME
			Ryan (virtual) & Regional Engineer Jhony Habbouche (In person)	
TAB 1	02:15 p.m. (1 hour)	<u>Partner Presentation:</u> National Asphalt Pavement Association (virtual)	NAPA CEO Audrey Copeland & Staff	NAPA initiatives, strategy and synergy with the SAPAs. She will be joined by: Nile Elam, VP Government Affairs; Richard Willis, VP Engineering, Research & Technology; and Ester Magorka, Senior VP, Membership.
	03:15 p.m. (15 minutes)	BREAK	All	Nourishment & networking
TAB 1	03:30 .m. (1 hour)	<u>Partner Presentation:</u> Asphalt Pavement Alliance (in person)	Mike Skinner, Executive Director, Asphalt Pavement Alliance; Buzz Powell, Technical Director, APA	APA initiatives, strategy and synergy with the SAPAs.
TAB 1	04:30 p.m. (15 minutes)	Open Forum	All	Any items for the good of the order.
TAB 1	04:45 a.m. (15 minutes)	Recap of meeting and preview of Day 2	Chairman Snyder	Continuous Improvement.
	05:00 p.m.	ADJOURN DAY 1		
	06:00 p.m.	DINNER (Pacivid Ballroom)	All	Nourishment & Networking.

DAY 2 – TUESDAY, AUG. 5				
TAB	TIME	TOPIC	WHO	EXPECTED OUTCOME
	07: 00 a.m. (1 hour)	Breakfast	All	Nourishment & networking
TAB 1	08:00 a.m. (5 minutes)	Open meeting / Review meeting agenda(INFO)	Chairman Snyder/ All	Welcome to all attendees (INFO)
TAB 1	08:05 a.m. (5 minutes)	Roll Call / Quorum Determination (INFO)	Secretary Ponti/ All	Quorum call; Approve agenda for the meeting; Review meeting ground-rules
TAB 1	08:10 a.m. (5 minutes)	Approve minutes from previous SAPA meeting (ACTION)	Secretary Ponti	Approve minutes from previous SAPA meeting (virtual) held May 22, 2025.

DAY 2 – TUESDAY, AUG. 5				
TAB	TIME	TOPIC	WHO	EXPECTED OUTCOME
TAB 1	08:15 a.m. (10 minutes)	Financial Report (ACTION)	Treasurer Clark	Review and accept updated FY2025 financial report; update on bookkeeping & financial institution transition.
TAB 1	08:20 a.m. (10 minutes)	Administrative Report (INFO)	Chairman Snyder	Update on other SAPA administrative matters.
TAB 1	08:30 a.m. (30 minutes)	<u>SAPA Rapid-Fire Roundtable</u> – “Sharing is Caring” (INFO)	All	Identifying a “quick win” best practice from your SAPA that could be easily replicated by other SAPAs.
TAB 1	09:00 a.m. (30 minutes)	Environmental Committee Report (INFO)	EC Chair Bryduck	Update on SAPA coordination on EPDs, PFAS & and other environmental-related issues; develop consensus on SAPA strategy.
TAB 1	09:30 a.m. (1 hour)	Partner alignment & synergy (INFO)	All	Discussion of current state of alignment and synergy between SAPA and other stakeholders. Development of guidance to be shared with partners.
	10:30 a.m. (15 minutes)	BREAK	All	Networking and nourishment.
TAB 1	10:45 a.m. (30 minutes)	<u>CASE STUDY</u> : Major reorganization of the Louisiana Department of Transportation (INFO)	Erich Ponti, Executive Director, LAPA (& SAPA Secretary)	Learn about a major initiative to remake the Louisiana Department of Transportation and what lessons could be applied to individual SAPA-DOT relations.
TAB 1	11:15 a.m. (30 minutes)	Legislative engagement (INFO)	Kevin Monaco, NJAPA / All	Discussion of best practices in influencing the legislative and political agenda to benefit our industry; situational awareness of pace of change in the Trump era.
TAB 1	11:45 a.m. (15 minutes)	<u>SAPA Rapid Fire Roundtable</u> : Women of Asphalt	Kirstin Fowler, Indiana APA & Abbey Bryduck, Minnesota APA / All	Update on Women of Asphalt initiative and what SAPAs are doing.
	12:00 p.m. (1 hour)	LUNCH	All	Networking & Nourishment
TAB 1	01:00 p.m. (1 hour)	<u>Deep-dive technical discussion</u> : Threats & opportunities facing	Trenton Clark/ All	State of SAPA technical capabilities and influence, individually & in collaboration

DAY 2 – TUESDAY, AUG. 5				
TAB	TIME	TOPIC	WHO	EXPECTED OUTCOME
		SAPAs in advancing the industry's technical agenda.		with others; strategy and best practices.
	02:00 p.m. (1 hour)	<u>SAPA Rapid Fire Roundtable</u> : Technical training	Chairman Snyder / All	What's working, and what's not, in the area of technical knowledge transfer; Sharing of best-practices.
	03:00 p.m. (15 minutes)	BREAK	All	Networking & nourishment.
	03:15 p.m. (30 minutes)	<u>SAPA Rapid Fire Roundtable</u> : Events.	Vice Chairman Burke / All	What's working, and what's not, in the area of event planning and execution, and contribution to non-dues revenue; Sharing of best practices.
	03:45 p.m. (30 minutes)	Open Forum	All	Any issues for the good of the order.
	04:15 p.m. 15 minutes	Meeting Evaluation & SAPA Organizational Evaluation	Chairman Snyder / ALL	Continuous Improvement.
	04:30 p.m. (30 minutes)	Preview of upcoming SAPA Meetings, including the SAPA Summer Meeting Aug. 1-5, 2026 in Chicago.	Vice Chairman Burke	Effective planning and keeping forward momentum.
	05:00 p.m.	ADJOURNMENT		

FUTURE SAPA MEETING DATES:

Oct. 23, 2025

SAPA Fall Meeting (Virtual meeting)

Jan. 23, 2026

SAPA Winter Meeting, Scottsdale, AZ (In-person meeting)

May 21, 2026

SAPA Spring Meeting (Virtual meeting)

Aug. 1-5, 2026

SAPA Summer Meeting (in person)
Chicago, Ill

(Updated: July 30, 2025 by RWS)