

How Intercept Telemed is Joining the Fight Against COVID-19

Boca Raton, FL. (March 27, 2020) – While a stunning change, since the outbreak of Covid-19, and as a result of it, Intercept Telemed’s addressable market, which was projected to triple in the US over the next 10 years, through 2030, is now projected to need that same level of services this year, 2020. In short, the need for additional ICU beds and the specialists which monitor them, Intensivists and ICU nurses, is projected to grow exponentially almost immediately. Have things changed? You bet.



For this reason, Intercept Telemed has now added to our core Tele-ICU services and software offerings, tactical equipment, robots, and software which can be deployed immediately, all with keeping our remote Clinical Operations Room (COR) identical and scalable. Think of their new additions much as a military unit might erect field hospitals with telehealth doctors, nurses, specialists and surgeons managing remotely. As an aside, that model in fact was the very genesis of telehealth nearly 40 years ago. They do it with portable cameras, audio equipment, vital statistics monitoring and management, all often able to be shipped and installed by hospital personnel, keeping patients and hospital staff safer, while providing to them life-saving solutions.

From a simple COR with fixed, in-room equipment, coronavirus has dramatically accelerated the company’s product and service roadmap to meet the demands of needs that very few could have imagined just few short weeks ago. Intercept Telemed’s lead flow and sales pipeline are in lock-step and reflect directly these new and growing set of emergent needs.

Below is their remote, Clinical Operations Room:

Remote
Staffing
Center:



Full Remote ICU Services



Intercept Clinical Operations Room (COR)

This is a broader view of both in-room and portable Tele-ICU options:

Solution:



Intensivist-led Full ICU Services



This is their new easily shipped and deployed portable Tele-ICU monitoring equipment:

Solution:

Round & Respond



These include specialist providers “on-demand” for immediate and growing needs such as the Emergency Rooms and Tele-Psych, to name just two.

As healthcare staff continue to become ill or unavailable, the need for our services could not be more acute.

Solution:

Specialists on Demand

