PREMIER PERFORMERS



Week 25

Week Ending 06/19/18

WEEKLY TOTAL 21,840 NBAV

WEEKLY PERSONAL PRODUCTION

Weekly personal producing Reps listed by production level. Comma Club producers are bolded.



Rep Highlight

Chris Walker

Rep Since 2006

6 x Top Personal Producer

Chairman's Council

		Rep Name	NBAV
Platinum	#1	**Chris Walker**	**5,760**
	#2	**Marc Crevier**	**3,600**
		Wanda Marion	**3,120**
Gold		**Phil Huggins**	**1,440**
		Lynne Cagle	**1,200**
		Paul Lane	**1,200**
		Manuel Chaires	960
		Blossom Levy	960
Silver		Paul Cox	480
		Wade Harper	480
		Bertha Daniel	480
		Beauty Tharpe	480
		Erica Edmond	240
		Meleah Howell	240
		Frank Goss	240
		Dan Schulz	240
		Lucy Owusu	240
		Lynwood Allen	240
		Gloria Rodriguez	240

WEEKLY LEADERSHIP

Our top Leadership this week. The top Leaders in each category are bolded.



Wanda Marion

Rep Since 1997

Chairman's Council

District Leader	NBAV
Wanda Marion	**3,120**
Bill Stanley	1,680
Lynne Cagle	1,680
Manuel Chaires	1,440
Blossom Levy	960
Phillip Leigh	720
Frank Goss	240
Fredrick Erving	240
Luz Piedrahita	240



Paul Lane

Rep Since 1997

Division Leader	NBAV
Paul Lane	**1,920**
Keith Moore	960
David Robertson	960

FIRST APPLICATION CLUB

Help us celebrate these new Reps to NMCFS who have had their first Membership application(s) processed this week!

Rep Name	Recruiter	District Leader
Lynwood Allen	Fredrick Erving	Erving
Dan Schulz	Kiko Schulz	Moore
Lucy Owusu	Phillip Leigh	Leigh

NEW REPRESENTATIVES

Let us welcome these brand new Reps to the NMCFS family.

Rep Name	Recruiter	District Leader
Janet Jeffrey	Keith Moore	Moore
Toni Calhoon	Fredrick Erving	Erving
Lorenzo Hicks	NMCFS	NMCFS
Helen Allen	Lynwood Allen	Erving
Linette Allen	Lynwood Allen	Erving

COMPANY YEAR-TO-DATE NBAV 706,284

PERSONAL PRODUCTION YTD

The top personal producers for the year working to achieve one of several prestious Councils and competing to earn the Top Personal Producer Award.

Rep Name	NBAV	Rep Name	NBAV
Chris Walker	100,452	Kiko Schulz	1,920
Marc Crevier	94,800	Georgia Eaves	1,920
Wanda Marion	**59,760**	Wayne Watley Jr.	1,848
Blossom Levy	**54,960**	Mary Adkins	1,824
Bill Stanley	**37,680**	Vick Griffin	1,680
Phil Huggins	**34,212**	Gary Braddy	1,608
Manuel Chaires	**29,280**	Betsaida Martinez	1,440
Paul Lane	**28,992**	Airica Mayes	1,440
Erica Edmond	**25,440**	Grace Anderson	1,440
Bertha Daniel	**23,760**	Martiman Levy	1,440
Meleah Howell	**21,240**	A.J. Smith Jr.	1,440
Sallie Hunt	**20,880**	Gloria Rodriguez	1,392
Lynne Cagle	**20,400**	Juan R. Rodriguez Jr.	1,332
Frank Goss	**19,152**	Marlene Leeper	1,332
Phillip Leigh	**16,512**	Jay Melendez Jr.	1,200
Jerry Ganus	9,360	Tara Ganus	1,200
Paul Cox	9,120	Dawn Graham	1,200
Kevin Tarkenton	4,584	Becky Lathrop	1,200
Rick Organ	4,320	Amy Necklaus	1,200
Wade Harper	3,984	Sarah Eudy	1,200
Gloria Gomez	3,600	Diana Sofia Lizarralde	1,152
Jonathan Sheppard	3,600	Ruth Rose	960
Tony Garmon	3,120	R.C. Slaughter	960
Jose Miranda	2,640	Conroe Dowell	960
Fredrick Erving	2,292	Beauty Tharpe	960

National Awards

- **Top Personal Producer** — Highest NBAV YTD
- **Top Quality Personal Producer** — Highest Consistent Quality *(Minimum 75,000^{NBAV} & consistent quality of 70%)*

For more information on award guidelines, please reference the "Award Qualifications" document on Portal.

Personal Producer Council Qualifications

- 300,000 + ^{PNBAV} — 3 Star Chairman's Council
- 200,000 – 299,999^{PNBAV} — 2 Star Chairman's Council
- 100,000 – 199,999^{PNBAV} — Chairman's Council
- 75,000 – 99,999^{PNBAV} — President's Council
- **12,000+** — **Vest the Best**

For more information on award guidelines, please reference the "Award Qualifications" document on Portal.

ROOKIE REPS YTD

The top personal producers for the year working to achieve one of several prestious Councils and competing to earn the Top First Year Personal Producer Award.

Rep Name	NBAV	Rep Name	NBAV
Erica Edmond	25,440	Martiman Levy	1,440
Meleah Howell	21,240	Grace Anderson	1,440
Frank Goss	19,152	Airica Mayes	1,440
Jonathan Sheppard	3,600	Betsaida Martinez	1,440
Tony Garmon	3,120	Marlene Leeper	1,332
Kiko Schulz	1,920	Juan R. Rodriguez Jr	1,332
Wayne Watley Jr.	1,848	Tara Ganus	1,200
Mary Adkins	1,824	Amy Necklaus	1,200

National Awards

- **Top First Year Personal Producer** — Rookie with Highest NBAV *(Minimum 50,000^{NBAV})*

For more information on award guidelines, please reference the "Award Qualifications" document on Portal.

Rookie Council Achievers

- 30,000 + ^{PNBAV} — Rookie Council

For more information on award guidelines, please reference the "Award Qualifications" document on Portal.

DISTRICT LEADERS YTD

The top Districts for the year working to achieve a Top District Award.

District Leader	Division Leader	Team NBAV
Bill Stanley	NMCFS	**97,704**
Wanda Marion	Robertson	**60,960**
Blossom Levy	NMCFS	**59,040**
Manuel Chaires	NMCFS	**58,212**
Keith Moore	Moore	**45,852**
Phillip Leigh	Lane	**27,072**
Lynne Cagle	NMCFS	**26,400**
Luz Piedrahita	Robertson	14,496
Jerry Ganus	NMCFS	14,400
Frank Goss	Moore	7,200
Kevin Tarkenton	Robertson	4,584
Jonathan Sheppard	Lane	2,640
Gary Braddy	NMCFS	2,568
Ramona Nickson	Robertson	1,896
Fredrick Erving	Lane	1,572
Conroe Dowell	Robertson	1,536
Yvonne Hart	Moore	1,332
R.C. Slaughter	Robertson	720
Clint Mosley	Moore	480
Thelma Callam	Robertson	240
Sam Michaels	Lane	240

National Awards

- **Top District Leader** — District that produces the highest team NBAV. *(Minimum 100,000^{NBAV})*

For more information on award guidelines, please reference the "Award Qualifications" document on Portal.

- **24,000+** — **Vest the Best**

DIVISION LEADERS YTD

The top Divisions for the year working to achieve a Top Division Award.

Division Leader	Team NBAV
David Robertson	**89,928**
Paul Lane	**84,720**
Keith Moore	11,508

National Awards

- **Top Division Leader** — Division that produces the highest team NBAV. *(Minimum 300,000^{NBAV})*

For more information on award guidelines, please reference the "Award Qualifications" document on Portal.

- **36,000+** — **Vest the Best**

NBNP YTD

The total year-to-date NBAV accrued from new direct Representatives recruited within the calendar year and tracking to earn the New Business from New People Award.

Recruiter	New Reps	Team NBAV
Keith Moore	15	50,136
Lynne Cagle	6	4,560
Jerry Ganus	3	3,600
Blossom Levy	7	3,600
Fredrick Erving	6	2,772
Paul Lane	2	1,920
Eneida Gonzalez	1	1,440
Gary Braddy	1	720
Gloria Rodriguez	1	720

National Awards

- **Top NBNP Award** — Highest NBAV from new 2017 direct recruits. *(Minimum 50,000^{NBAV}, 6 New Producing Reps)*

For more information on award guidelines, please reference the "Award Qualifications" document on Portal.

NEW RECRUITS YTD 119