PREMIER PERFORMERS



Week 38

Week Ending 09/18/18

WEEKLY TOTAL 25,320 NBAV

WEEKLY PERSONAL PRODUCTION

Weekly personal producing Reps listed by production level. Comma Club producers are bolded.



Rep Highlight

Marc Crevier

Rep Since 1997

9 x Top Personal Producer

2-Star Chairman's Council

Jensen Award Recipient

		Rep Name	NBAV
Platinum	#1	**Marc Crevier**	4,560
	#2	**Chris Walker**	3,744
		Wanda Marion	2,640
		Bill Stanley	2,160
		Meleah Howell	1,680
		Frank Goss	1,632
Gold		**Clint Mosley**	1,200
		Fredrick Erving	960
		Paul Lane	960
		Bertha Daniel	720
		Paul Cox	720
		Phil Bennett	720
Silver		Alvin Davis Jr	480
		Marlene Leeper	480
		Gena Hill	264
		Terrell Dieter	240
		Phillip Leigh	240
		Sallie Hunt	240
		Diana Sofia Lizarralde	240
		Kenny Grady	240
		Carl Holmes	240
		Blossom Levy	240
		Lilian Villa	240
		Gloria Rodriguez	240
		Marjorie Cross	240

WEEKLY LEADERSHIP

Our top Leadership this week. The top Leaders in each category are bolded.



Wanda Marion

Rep Since 1997

Chairman's Council

District Leader	NBAV
Wanda Marion	**2,640**
Bill Stanley	2,160
Frank Goss	1,632
Fredrick Erving	1,224
Clint Mosley	1,200
Phillip Leigh	960
Luz Piedrahita	720
Manuel Chaires	720
Marlene Leeper	480
Lynwood Allen	480
Blossom Levy	240
Ramona Nickson	240



Keith Moore

Rep Since 1994

Division Leader	NBAV
Keith Moore	**7,896**
Paul Lane	2,160
David Robertson	720

NEW REPRESENTATIVES

Let us welcome these brand new Reps to the NMCFS family.

Rep Name	Recruiter	District Leader
Gena Hill	Fredrick Erving	Erving

FIRST APPLICATION CLUB

Help us celebrate these new Reps to NMCFS who have had their first Membership application(s) processed this week!

Rep Name	Recruiter	District Leader
Alvin Davis Jr	**Lynwood Allen**	**Allen**
Gena Hill	**Fredrick Erving**	**Erving**

COMPANY YEAR-TO-DATE NBAV 1,054,608

PERSONAL PRODUCTION YTD

The top personal producers for the year working to achieve one of several prestious Councils and competing to earn the Top Personal Producer Award.

Rep Name	NBAV	Rep Name	NBAV
Chris Walker	162,168	Tony Garmon	3,600
Marc Crevier	147,120	Terrell Dieter	3,360
Wanda Marion	94,080	Diana Sofia Lizarralde	3,216
Blossom Levy	**63,120**	Gary Braddy	3,156
Bill Stanley	**57,600**	Jose Miranda	3,120
Phil Huggins	**51,192**	Jay Melendez Jr.	3,120
Frank Goss	**40,788**	Vick Griffin	3,120
Paul Lane	**39,312**	Phil Bennett	2,880
Manuel Chaires	**37,824**	Sean Patel	2,400
Meleah Howell	**31,320**	R.C. Slaughter	2,160
Lynne Cagle	**28,800**	Georgia Eaves	2,160
Bertha Daniel	**27,600**	Gloria Rodriguez	2,112
Erica Edmond	**26,400**	Marlene Leeper	2,052
Sallie Hunt	**24,960**	Wayne Watley Jr.	1,980
Phillip Leigh	**22,992**	Yvonne Grant-Howlett	1,920
Paul Cox	**13,920**	Kiko Schulz	1,920
Jerry Ganus	9,360	Mary Adkins	1,824
Fredrick Erving	5,892	Carl Holmes	1,680
Kevin Tarkenton	4,824	Ruth Rose	1,680
Rick Organ	4,800	Juan R. Rodriguez Jr.	1,572
Wade Harper	4,368	A.J. Smith Jr.	1,440
Gloria Gomez	4,080	Sarah Eudy	1,440
Maria Gonzalez	3,840	Sonia Barnes	1,440
Jonathan Sheppard	3,600	Dawn Graham	1,440
Clint Mosley	3,600	Grace Anderson	1,440

National Awards

- **Top Personal Producer** — Highest NBAV YTD
- **Top Quality Personal Producer** — Highest Consistent Quality (*Minimum 75,000NBAV & consistent quality of 70%*)

For more information on award guidelines, please reference the "Award Qualifications" document on Portal.

Personal Producer Council Qualifications

- 300,000 + PNBAV — 3 Star Chairman's Council
- 200,000 – 299,999PNBAV — 2 Star Chairman's Council
- 100,000 – 199,999PNBAV — Chairman's Council
- 75,000 – 99,999PNBAV — President's Council
- **12,000+** — **Vest the Best**

For more information on award guidelines, please reference the "Award Qualifications" document on Portal.

ROOKIE REPS YTD

The top personal producers for the year working to achieve one of several prestious Councils and competing to earn the Top First Year Personal Producer Award.

Rep Name	NBAV	Rep Name	NBAV
Frank Goss	40,788	Phil Bennett	2,160
Meleah Howell	31,320	Wayne Watley Jr..	1,980
Erica Edmond	26,400	Kiko Schulz	1,920
Maria Gonzalez	3,840	Mary Adkins	1,824
Tony Garmon	3,600	Juan R. Rodriguez Jr.	1,572
Jonathan Sheppard	3,600	Marlene Leeper	1,572
Clint Mosley	3,600	Martiman Levy	1,440
Phil Bennett	2,880	Grace Anderson	1,440

National Awards

- **Top First Year Personal Producer** — Rookie with Highest NBAV (*Minimum 50,000NBAV*)

For more information on award guidelines, please reference the "Award Qualifications" document on Portal.

Rookie Council Achievers

- 30,000 + PNBAV — Rookie Council

For more information on award guidelines, please reference the "Award Qualifications" document on Portal.

DISTRICT LEADERS YTD

The top Districts for the year working to achieve a Top District Award.

District Leader	Division Leader	Team NBAV
Bill Stanley	NMCFS	**136,176**
Wanda Marion	NMCFS	**95,520**
Manuel Chaires	NMCFS	**73,236**
Blossom Levy	Robertson	**67,440**
Phillip Leigh	Lane	**40,272**
Lynne Cagle	NMCFS	**36,480**
Frank Goss	Moore	**29,796**
Luz Piedrahita	NMCFS	22,680
Jerry Ganus	Robertson	14,400
Fredrick Erving	Moore	12,048
Kevin Tarkenton	Robertson	4,824
Gary Braddy	NMCFS	4,116
Clint Mosley	Moore	3,972
Yvonne Hart	Robertson	3,636
Ramona Nickson	Robertson	3,360
Jonathan Sheppard	Lane	2,640
R.C. Slaughter	Robertson	1,920
Conroe Dowell	Lane	1,776
Lynwood Allen	Moore	960
Larry Salyards	Moore	720
Marlene Leeper	Moore	480
Sam Michaels	Lane	240

National Awards

- **Top District Leader** — District that produces the highest team NBAV. (*Minimum 100,000NBAV*)

For more information on award guidelines, please reference the "Award Qualifications" document on Portal.

- **24,000+** — **Vest the Best**

DIVISION LEADERS YTD

The top Divisions for the year working to achieve a Top Division Award.

Division Leader	Team NBAV
Paul Lane	**116,544**
David Robertson	**108,720**
Keith Moore	**76,752**

National Awards

- **Top Division Leader** — Division that produces the highest team NBAV. (*Minimum 300,000NBAV*)

For more information on award guidelines, please reference the "Award Qualifications" document on Portal.

- **36,000+** — **Vest the Best**

NBNP YTD

The total year-to-date NBAV accrued from new direct Representatives recruited within the calendar year and tracking to earn the New Business from New People Award.

Recruiter	New Reps	Team NBAV
Fredrick Erving	11	8,928
Lynne Cagle	7	6,000
Blossom Levy	7	3,600
Jerry Ganus	3	3,600
Paul Lane	2	3,360
Phillip Leigh	2	1,440
Lynwood Allen	4	1,440
Manny Berrouet	2	1,440
Eneida Gonzalez	1	1,440
Terrell Dieter	1	1,200

National Awards

- **Top NBNP Award** — Highest NBAV from new 2017 direct recruits. (*Minimum 50,000NBAV, 6 New Producing Reps*)

For more information on award guidelines, please reference the "Award Qualifications" document on Portal.

NEW RECRUITS YTD 197