PREMIER PERFORMERS



Week 19

Week Ending 05/08/18

WEEKLY TOTAL 31,836 NBAV

WEEKLY PERSONAL PRODUCTION

Weekly personal producing Reps listed by production level. Comma Club producers are bolded.



Rep Highlight

Marc Crevier

Rep Since 1997

9 x Top Personal Producer
2-Star Chairman's Council
Jensen Award Recipient

		Rep Name	NBAV
Platinum	#1	**Chris Walker**	**5,976**
	#2	**Marc Crevier**	**4,320**
		Phil Huggins	**3,600**
		Wanda Marion	**3,120**
		Blossom Levy	**2,400**
		Bill Stanley	**1,920**
		Frank Goss	**1,680**
Gold		**Bertha Daniel**	**1,440**
		Manuel Chaires	**1,056**
		Erica Edmond	960
		Meleah Howell	912
		Paul Lane	720
		Dawn Graham	720
Silver		Jay Melendez Jr	480
		Kevin Tarkenton	480
		Georgia Eaves	240
		Phillip Leigh	240
		Clint Mosley	240
		Jerry Ganus	240
		Gloria Gomez	240
		Marvin Fleming	240
		Amy Necklaus	240
		Mary Adkins	240
		Lee Castillo	132

WEEKLY LEADERSHIP

Our top Leadership this week. The top Leaders in each category are bolded.



Bill Stanley

Rep Since 1998

Top Quality Producer
President's Council
Top District Leader
Top NBNP Award

District Leader	NBAV
Bill Stanley	**6,480**
Wanda Marion	3,120
Keith Moore	3,072
Manuel Chaires	2,976
Blossom Levy	2,400
Kevin Tarkenton	480
Phillip Leigh	240
Lynne Cagle	240
Jerry Ganus	240
Luz Piedrahita	240



David Robertson

Rep Since 2008

Division Leader	NBAV
David Robertson	**3,360**
Paul Lane	1,200

QUICK STAR QUALIFIED REPS

A special congratulations to the following Reps who have produced at least 5 new Membership applications within their first 30 days!

Rep Name	Recruiter	# Apps in 30 Days
Dawn Graham	NMCFS	5

FIRST APPLICATION CLUB

Help us celebrate these new Reps to NMCFS who have had their first Membership application(s) processed this week!

Rep Name	Recruiter	District Leader
Clint Mosley	Keith Moore	Moore
Marvin Fleming	Paul Lane	Lane
Amy Necklaus	Lynne Cagle	Cagle

NEW REPRESENTATIVES

Let us welcome these brand new Reps to the NMCFS family.

Rep Name	Recruiter	District Leader
Amy Necklaus	Lynne Cagle	Cagle
Arlene Cintron-Laureano	Francisco Bruno	Piedrahita
Catherine Tolliver	Frederick Erving	Moore
Dorothy Diggs	Frederick Erving	Moore
Sergio Bulit	Luz Piedrahita	Piedrahita

COMPANY YEAR-TO-DATE NBAV 549,984

PERSONAL PRODUCTION YTD

The top personal producers for the year working to achieve one of several prestious Councils and competing to earn the Top Personal Producer Award.

Rep Name	NBAV	Rep Name	NBAV
Marc Crevier	**71,520**	Wayne Watley Jr.	1,848
Chris Walker	**70,152**	Mary Adkins	1,824
Wanda Marion	**46,320**	Fredrick Erving	1,680
Blossom Levy	**45,120**	Gary Braddy	1,608
Bill Stanley	**29,760**	A.J. Smith Jr.	1,440
Phil Huggins	**26,148**	Martiman Levy	1,440
Paul Lane	**24,960**	Grace Anderson	1,440
Erica Edmond	**21,840**	Marlene Leeper	1,332
Manuel Chaires	**21,696**	Dawn Graham	1,200
Bertha Daniel	**20,160**	Sarah Eudy	1,200
Meleah Howell	**19,080**	Gloria Rodriguez	1,152
Lynne Cagle	**18,000**	Maria Saravia	960
Sallie Hunt	**15,600**	R.C. Slaughter	960
Phillip Leigh	**13,632**	Ruth Rose	960
Frank Goss	10,224	Xavar Dotson	960
Jerry Ganus	9,360	Jay Melendez Jr	960
Paul Cox	6,960	Tracy Schuster	960
Rick Organ	4,320	Sencion Figueroa	960
Kevin Tarkenton	4,104	R.D. Robinson Jr.	864
Gloria Gomez	3,600	Luis Martinez	852
Jonathan Sheppard	3,600	Kenny Grady	720
Tony Garmon	3,120	Juan R.Rodriguez Jr	720
Jose Miranda	2,400	Maria Cardona	720
Wade Harper	1,968	Mark Waddell	720
Kiko Schulz	1,920	Patricia Rattigan	720

National Awards

- **Top Personal Producer** — Highest NBAV YTD
- **Top Quality Personal Producer** — Highest Consistent Quality (*Minimum 75,000NBAV & consistent quality of 70%*)

For more information on award guidelines, please reference the "Award Qualifications" document on Portal.

Personal Producer Council Qualifications

- 300,000 + PNBAV — 3 Star Chairman's Council
- 200,000 – 299,999PNBAV — 2 Star Chairman's Council
- 100,000 – 199,999PNBAV — Chairman's Council
- 75,000 – 99,999PNBAV — President's Council
- **12,000+** — **Vest the Best**

For more information on award guidelines, please reference the "Award Qualifications" document on Portal.

ROOKIE REPS YTD

The top personal producers for the year working to achieve one of several prestious Councils and competing to earn the Top First Year Personal Producer Award.

Rep Name	NBAV	Rep Name	NBAV
Erica Edmond	21,840	Martiman Levy	1,440
Meleah Howell	19,080	Grace Anderson	1,440
Frank Goss	10,224	Marlene Leeper	1,332
Jonathan Sheppard	3,600	Xavar Dotson	960
Tony Garmon	3,120	Tracy Schuster	960
Kiko Schulz	1,920	Sencion Figueroa	960
Wayne Watley Jr.	1,848	R.D. Robinson Jr.	864
Mary Adkins	1,824	Maria Cardona	720

National Awards

- **Top First Year Personal Producer** — Rookie with Highest NBAV (*Minimum 50,000NBAV*)

For more information on award guidelines, please reference the "Award Qualifications" document on Portal.

Rookie Council Achievers

- 30,000 + PNBAV — Rookie Council

For more information on award guidelines, please reference the "Award Qualifications" document on Portal.

DISTRICT LEADERS YTD

The top Districts for the year working to achieve a Top District Award.

District Leader	Division Leader	Team NBAV
Bill Stanley	NMCFS	**78,120**
Blossom Levy	Robertson	**48,720**
Wanda Marion	NMCFS	**47,520**
Manuel Chaires	NMCFS	**45,936**
Keith Moore	NMCFS	**42,684**
Phillip Leigh	Lane	21,792
Lynne Cagle	NMCFS	21,360
Jerry Ganus	Robertson	12,000
Luz Piedrahita	NMCFS	11,904
Kevin Tarkenton	Robertson	4,104
Jonathan Sheppard	Lane	2,640
Gary Braddy	NMCFS	2,568
Shannon Collum	NMCFS	1,944
Ramona Nickson	Robertson	1,656
Yvonne Hart	Robertson	1,092
Conroe Dowell	Lane	1,056
R.C. Slaughter	Robertson	720
Thelma Callam	Robertson	240
Sam Michaels	Lane	240

National Awards

- **Top District Leader** — District that produces the highest team NBAV. (*Minimum 100,000NBAV*)

For more information on award guidelines, please reference the "Award Qualifications" document on Portal.

- **24,000+** — **Vest the Best**

DIVISION LEADERS YTD

The top Divisions for the year working to achieve a Top Division Award.

Division Leader	Team NBAV
David Robertson	**73,476**
Paul Lane	**68,448**

National Awards

- **Top Division Leader** — Division that produces the highest team NBAV. (*Minimum 300,000NBAV*)

For more information on award guidelines, please reference the "Award Qualifications" document on Portal.

- **36,000+** — **Vest the Best**

NBNP YTD

The total year-to-date NBAV accrued from new direct Representatives recruited within the calendar year and tracking to earn the New Business from New People Award.

Recruiter	New Reps	Team NBAV
Keith D. Moore	12	37,752
Blossom Levy	7	3,600
Lynne Cagle	5	2,880
Fredrick Erving	2	1,572
Jerry Ganus	2	1,200
Paul Lane	2	960
Gary Braddy	1	720
Gloria Rodriguez	1	720
Luz Piedrahita	1	240

National Awards

- **Top NBNP Award** — Highest NBAV from new 2017 direct recruits. (*Minimum 50,000NBAV, 6 New Producing Reps*)

For more information on award guidelines, please reference the "Award Qualifications" document on Portal.

NEW RECRUITS YTD 75