

The Massachusetts Restaurant Industry At A Glance

15,797

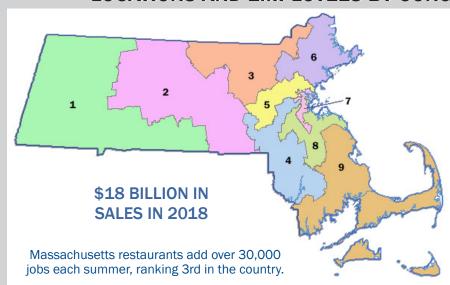
Eating and drinking place locations in Massachusetts 349,300

Restaurant and foodservice jobs in Massachusetts in 2016* 10% of employment in the state \$1,185,782,122 Massachusetts meals tax collected FY17

\$137,456,222

Generated in local option meals tax

LOCATIONS AND EMPLOYEES BY CONGRESSIONAL DISTRICT



District 1:	1,496	26,269
District 2:	1,553	27,255
District 3:	1,405	24,661
District 4:	1,496	26,255
District 5:	1,784	31,321
District 6:	1,753	30,772
District 7:	2,147	37,690
District 8:	2,052	36,020
District 9:	2,111	37,058

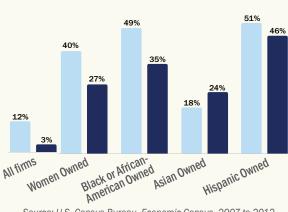
^{*}This number represents the combined number of traditional food and beverage establishment employees and those that work in other food service operations, such as universities and other eat away from home establishments.

INDUSTRY OF OPPORTUNITY

GROWTH IN BUSINESS OWNERSHIP BY GENDER, RACE AND ETHNICITY

Eating & Drinking Places versus All U.S Businesses:

- Eating and Drinking Place businesses
- All U.S. businesses



Source: U.S. Census Bureau, Economic Census, 2007 to 2012

Today, 33% of restaurant businesses are majority-owned by women.

PROPORTION OF BUSINESSES THAT ARE MAJORITY-OWNED BY MINORITIES

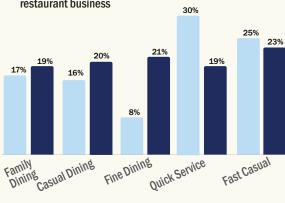


All U.S. businesses **29%**

TRAINING THE WORKFORCE

Percentage of job openings that were filled by:

- People for whom this was the first regular job they ever had
- People who were promoted from other jobs within the same restaurant business



Source: National Restaurant Association, Restaurant Trends Survey

9 out of 10 restaurant managers begin their career as hourly employees.