IVC
INDUSTRIAL
VIDEO & CONTROL

Industrial CCTV Buyer's Checklist

The same questions our technical sales team walks through with every customer — fill in what you can, and we'll help with the rest.

YOUR INFORMATION (optional — include if you'd like IVC to follow up)

NAME

COMPANY

EMAIL

PHONE

PROJECT DETAILS

01 What are you trying to see?

Describe the application, and note the lighting conditions where the camera will go.

02 Security or process monitoring?

These are different jobs, often for different teams — note which one this is.

03 What environment and location is it going into?

Temperature, corrosive exposure, indoor vs. outdoor, and any washdown or marine considerations.

04 Hazardous area certifications

Class/Division, ATEX, IECEx, UL, or CSA — note the specific rating if you know it.

05 Camera types and quantities

Fixed, PTZ, or a mix — how many of each?

06 Special camera considerations

Thermal, analytics, or anything else beyond a standard camera.

07 Frame rate, data storage, and resolution

Any specific requirements, or note if this is still open.

08 Sourcing and compliance requirements

NDAA, TAA, both, or another sourcing rule may apply — note any government, defense, or critical-infrastructure ties, and the manufacturer behind the brand if you know it.

09 Power and network

PoE, dedicated power run, or solar, plus Ethernet, fiber, wireless, cellular, or a mix.

10 Other needs

Discrete motion detection, IR illumination, on-board storage, cooled enclosure, or anything else.

Ready to talk it through?

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