Get the Quote Right the First Time

These seven questions cover what you need to know before you request a quote. Check everything that applies, and check "Not sure" wherever you are. That's where our technical sales team can help most.

AGENCY / ORGANIZATION	PROJECT	COMPLETED BY	DATE

1 How long will the trailer be deployed?

Length drives the trailer model and how much runtime you need.

☐ A few days ☐ Weeks ☐ Months ☐ A year or more LOCATION

2 How much sun does the site get?

Ask the vendor for a runtime calculation for your site.

☐ Strong, year-round ☐ Seasonal ☐ Limited ☐ Not sure RUNTIME NEEDED

3 What do the cameras need to do?

More detail takes more resolution and a narrower view.

☐ Watch activity ☐ Read plates ☐ Identify faces ☐ Not sure HOW MANY

4 How much light does the site have at night?

Thermal sees in total darkness but can't identify faces or read plates.

☐ Well lit ☐ Some light ☐ Total darkness ☐ Not sure

5 Should the trailer only record, or also respond?

Every added feature draws power and cuts runtime.

☐ Record only ☐ Motion alerts ☐ Strobe or audio warning ☐ Two-way audio

6 How will the trailer connect?

Confirm coverage at the site and who holds the data plan.

☐ Cellular (4G/5G) ☐ FirstNet or Frontline ☐ Starlink ☐ Not sure

7 Does your project require NDAA compliance?

Have the vendor confirm compliance in the quote.

☐ Yes ☐ No ☐ Not sure FUNDING SOURCE

BRING YOUR ANSWERS TO US

We customize every MobileVision trailer to fit your deployment. Share your completed checklist with our technical sales team, and we'll quote a trailer built for the job.

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