

On the Road Twice in 30 days!

By Don Monn, Taiyo's Midwestern Regional Sales Manager

I learned a lot about DI exposing units. One being, it is very important to ask questions. It all seems so simple and easy but some of the details can be a bit more complex. One example: You may hear that the wavelengths are adjustable, and you can raise and lower each wavelength for optimum results. I took this to mean that if you lowered one wavelength, the other wavelengths could then use the extra power that was available from lowering the previous wavelength. In many cases this is not the case. Once each wavelength is set to 100% power it cannot be given more power as it is already maxed out. Conclusion is that the DI exposing units can be a very valuable tool, but it is best to ask all your questions up front, so you understand the settings and performance of the unit you have interest in pursuing.

The EIPC summer conference was held in Leoben, Austria. I was not able to see Julie Andrews or even see the hills that are alive with the sound of music. I was able to meet and talk to over 120 delegates that attended the conference. Unlike most of the conferences I did not present Inkjet Soldermask. I chose to present our new crack resistant white ink for LED applications. The PSR-4000 CR01MW is going to be a hit as who doesn't want a more robust product when it comes to cracks; cracks are bad! All this plus it has very stable reflectivity after subsequent heat excursions, and, are you ready for it? It can be screened or sprayed! Even though I did not present or even discuss inkjet Soldermask, many related questions were posed after all presentations.

As a bonus, the field trip included a tour through the AT&S plant located in Leoben. It was a great gesture by them to allow all attendees into the facility to see how they operate. The sheer size of the buildings and the amount of work going through the shop was impressive. After the tour we met at a local spot for dinner and some lively discussion. The February conference is scheduled to be held in Rotterdam, with an offsite event that I've been told will be memorable. I said it before and I'll say it again, if you haven't made it to an EIPC event, you may want to give it a try.