

Start your career in Retail



Retail Management

This training is designed to engage new Sales Managers, Assistant Managers or general retail managers who want to learn and understand more about the retail business.

Training Details: January 23-March 20, 2017
8:30am-12:30pm (4 hours in-class instruction on Mondays in addition to on-line course work).

Curriculum: Overview of concepts and processes, areas of accountability for a manager on human resources, merchandising, customer service and sales, and financial reporting.



Customer Service & Sales

Training for those wanting to enter the retail industry in entry level sales and service associate positions.

Training Details: January 23-February 17, 2017
1:00-5:00pm, Monday through Friday.

Curriculum: Overview of retail industry, role of a sales associate, the value of delivering excellent customer service, strategies to drive sales, and basic understanding of store operations.



For further information or to register call:
219-362-2175, ext. 535
srichardson@innovativeworkforce.com

All training takes place at the Retail Training Lab at Southlake Mall in Merrillville.

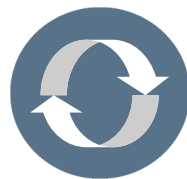


Loss Prevention

This training is for individuals currently unemployed wanting to enter retail field and who are interested in the Loss Prevention/Asset Protection Profession.

Training Details: Dec. 12, 2016-January 19, 2017
1:00-5:00pm, Monday through Friday. This training will factor in a holiday schedule that is TBD.

Curriculum: Training covers three subject matter domains: retail environment, becoming a successful business person, and loss prevention basics and tools.



Retail Supply Chain Certification (RSCC)

This training is designed to engage retailers or suppliers who want to learn and understand the development of inventory planning and replenishment skills.

Training Details: January 10-March 29, 2017
8:30am-12:30pm (4 hours in-class instruction on Tuesdays and Wednesdays in addition to on-line course work).

Curriculum: The RSCC consists of four separate modules: supply chain fundamentals, forecasting and planning, inventory management, and metrics and process integration.



These no-cost training sessions are made possible with funding from Chicago Cook County Partnership through a generous grant from the Walmart Foundation grant.