

DIXIE DAIRY REPORT - MARCH 2021 published by Calvin Covington, ccovington5@cs.com, 352-266-7576

Class I Mover \$ Per Cwt. (3.5% fat)													
	<u>J</u>	<u>F</u>	<u>M</u>	<u>A</u>	<u>M</u>	<u>J</u>	<u>J</u>	<u>A</u>	<u>S</u>	<u>O</u>	<u>N</u>	<u>D</u>	<u>Avg.</u>
2019	\$15.12	\$15.30	\$15.98	\$15.76	\$16.42	\$17.07	\$17.18	\$17.89	\$17.85	\$17.84	\$18.14	\$19.33	\$16.99
2020	\$19.01	\$17.55	\$17.46	\$16.64	\$12.95	\$11.42	\$16.56	\$19.78	\$18.44	\$15.20	\$18.04	\$19.87	\$16.91
2021	\$15.14	\$15.54	\$15.20	\$15.64	\$16.20	\$16.43	\$16.60	\$16.85	\$17.03	\$17.10	\$17.20	\$17.09	\$16.34
Southeast Federal Orders' Blend Prices - Base Zone at 3.5% butterfat (\$/cwt.)													
Florida - Tampa													
2019	\$19.78	\$19.96	\$20.41	\$20.46	\$21.13	\$21.62	\$21.75	\$22.48	\$21.85	\$22.00	\$22.33	\$23.18	\$21.41
2020	\$23.33	\$21.69	\$21.64	\$19.35	\$17.29	\$16.83	\$20.80	\$22.69	\$21.85	\$19.65	\$21.70	\$23.18	\$20.83
2021	\$19.26	\$19.59	\$19.79	\$20.21	\$20.46	\$20.80	\$20.87	\$20.98	\$21.18	\$21.47	\$21.44	\$21.27	\$20.61
Southeast - Atlanta													
2019	\$18.27	\$18.35	\$18.70	\$18.70	\$19.24	\$19.58	\$20.25	\$20.85	\$20.52	\$20.65	\$20.98	\$21.63	\$19.81
2020	\$21.32	\$20.00	\$19.64	\$17.75	\$15.39	\$15.38	\$18.89	\$20.18	\$19.62	\$17.86	\$19.66	\$20.99	\$18.89
2021	\$17.59	\$17.82	\$18.19	\$18.36	\$18.69	\$19.08	\$19.23	\$19.19	\$19.44	\$19.61	\$20.02	\$19.50	\$18.89
Appalachian - Charlotte													
2019	\$17.82	\$18.00	\$18.31	\$18.28	\$18.93	\$19.44	\$19.84	\$20.34	\$20.04	\$20.17	\$20.53	\$21.11	\$19.40
2020	\$21.03	\$19.63	\$19.49	\$17.49	\$15.14	\$15.27	\$19.34	\$20.25	\$19.68	\$17.82	\$19.72	\$20.61	\$18.79
2021	\$17.42	\$17.45	\$17.66	\$17.94	\$18.46	\$18.64	\$18.96	\$19.16	\$19.30	\$19.49	\$20.00	\$19.37	\$18.65
* Projections in bold													

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Southeastern Federal Orders' Packaged Fluid Milk Sales - Million lbs.													
Florida	J	F	M	A	M	J	J	A	S	O	N	D	YTD
2018	247	216	242	223	226	203	208	229	215	233	226	235	2,703
2019	246	219	234	231	222	199	209	228	207	229	225	227	2,676
2020	252	231	256	226	220	208	209	206	208	223	219	224	2,682
% change	2.4%	5.5%	9.4%	-2.2%	-0.9%	4.5%	0.0%	-9.6%	0.5%	-2.6%	-2.7%	-1.3%	0.2%
Southeast													
2018	395	341	375	356	355	324	331	376	348	374	372	361	4,308
2019	386	325	343	346	334	306	327	366	339	362	352	346	4,132
2020	372	337	386	338	327	313	320	318	318	339	331	344	4,043
% change	-3.6%	3.7%	12.5%	-2.3%	-2.1%	2.3%	-2.1%	-13.1%	-6.2%	-6.4%	-6.0%	-0.6%	-2.2%
Appalachian													
2018	298	252	277	261	269	249	253	273	261	277	279	268	3,217
2019	287	240	268	261	265	232	250	267	256	273	271	271	3,141
2020	280	252	299	272	274	268	278	283	279	286	283	291	3,345
% change	-2.4%	4.9%	11.7%	4.1%	3.4%	15.5%	11.1%	6.0%	9.0%	4.8%	4.4%	7.3%	6.5%
Total all Three Orders													
2018	940	809	894	840	850	776	792	878	824	884	877	864	10,228
2019	919	784	845	838	821	737	786	861	802	864	848	844	9,949
2020	904	820	941	836	821	789	807	807	805	848	833	859	10,070
% change	-1.6%	4.6%	11.4%	-0.3%	0.0%	7.0%	2.7%	-6.3%	0.4%	-1.9%	-1.8%	1.8%	1.2%

U.S. Estimated Fluid Milk Sales - million lbs.

2018	4,231	3,720	4,101	3,856	3,932	3,593	3,614	3,950	3,788	4,121	4,125	4,046	47,077
2019	4,210	3,650	3,917	3,866	3,911	3,446	3,620	3,889	3,756	4,042	4,008	3,953	46,268
2020	4,071	3,704	4,242	3,864	3,803	3,631	3,707	3,663	3,716	3,969	3,832	4,013	46,215
% change	-3.3%	1.5%	8.3%	-0.1%	-2.8%	5.4%	2.4%	-5.8%	-1.1%	-1.8%	-4.4%	1.5%	-0.1%

Southeast Federal Orders' Class I Utilization %	
2010	100
2011	100
2012	100
2013	100
2014	100
2015	100
2016	100
2017	100
2018	100
2019	100
2020	100
2021	100
2022	100
2023	100
2024	100
2025	100
2026	100
2027	100
2028	100
2029	100
2030	100

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U.S. Milk Production - Million lbs.													YTD Total
	<u>J</u>	<u>F</u>	<u>M</u>	<u>A</u>	<u>M</u>	<u>J</u>	<u>J</u>	<u>A</u>	<u>S</u>	<u>O</u>	<u>N</u>	<u>D</u>	
2019	18,612	16,966	18,845	18,433	19,058	18,225	18,375	18,267	17,595	18,135	17,506	18,365	18,612
2020	18,877	17,895	19,402	18,684	18,972	18,414	18,756	18,632	18,031	18,603	18,103	18,851	18,877
2021	19,170												19,170
% change	1.6%												1.6%

U.S. Dairy Cows - 1,000 head													
2019	9,354	9,352	9,333	9,332	9,333	9,327	9,315	9,318	9,333	9,347	9,345	9,343	9,336
2020	9,365	9,377	9,391	9,377	9,360	10	9,372	9,374	9,395	9,414	9,432	9,442	9,388
2021	9,450												
Change	85												

Florida Milk Production - Million lbs.													YTD Total
2019	210	197	218	207	213	199	192	181	164	179	184	202	210
2020	215	205	219	208	213	186	183	174	162	171	174	192	215
2021	204												204
Change %	-5.1%												-5.1%

Georgia Milk Production - Million lbs.													
2019	159	148	165	157	155	145	143	135	131	139	142	152	159
2020	161	152	163	154	152	143	142	136	132	141	142	151	161
2021	161												161
Change %	0.0%												0.0%

Virginia Milk Production - Million lbs.													
2019	132	121	134	131	133	122	119	118	115	120	119	126	132
2020	134	127	137	132	133	126	123	121	117	123	121	128	134
2021	130												130
Change %	-3.0%												-3.0%

Total above Three States* Milk Production - Million lbs.													
2019	501	466	517	495	501	466	454	434	410	438	445	480	501
2020	510	484	519	494	498	455	448	431	411	435	437	471	510
2021	495												495
Change %	-2.9%												-2.9%

* Florida, Georgia, and Virginia account for about two-thirds of the Southeastern States Milk Production
These are the only three Southeast states for which USDA reports monthly milk production.