

DIXIE DAIRY REPORT - MARCH 2020 published by Calvin Covington, ccovington5@cs.com, 352-266-7576

Class I Mover \$ Per Cwt. (3.5% fat)													
	J	E	M	A	M	J	J	A	S	O	N	D	Avg.
2018	\$15.44	\$14.25	\$13.36	\$14.10	\$14.44	\$15.25	\$15.36	\$14.15	\$14.85	\$16.33	\$15.52	\$15.05	\$14.84
2019	\$15.12	\$15.30	\$15.98	\$15.76	\$16.42	\$17.07	\$17.18	\$17.89	\$17.85	\$17.84	\$18.14	\$19.33	\$16.99
2020	\$19.01	\$17.55	\$17.46	\$16.88	\$16.73	\$16.81	\$16.93	\$17.21	\$17.46	\$17.61	\$17.84	\$17.82	\$17.44
Southeast Federal Orders' Blend Prices - Base Zone at 3.5% butterfat (\$/cwt.)													
Florida - Tampa													
2018	\$19.62	\$18.57	\$18.14	\$18.72	\$19.25	\$19.96	\$19.57	\$18.89	\$19.23	\$20.87	\$20.12	\$19.47	\$19.37
2019	\$19.78	\$19.96	\$20.41	\$20.46	\$21.13	\$21.62	\$21.75	\$22.48	\$21.85	\$22.00	\$22.33	\$23.18	\$21.41
2020	\$23.33	\$21.83	\$21.64	\$21.41	\$21.34	\$21.03	\$21.28	\$21.84	\$21.82	\$22.12	\$21.92	\$22.03	\$21.80
Southeast - Atlanta													
2018	\$18.00	\$16.57	\$16.30	\$16.88	\$17.46	\$18.12	\$18.12	\$17.53	\$17.94	\$19.39	\$18.71	\$18.00	\$17.75
2019	\$18.27	\$18.35	\$18.70	\$18.70	\$19.24	\$19.58	\$20.25	\$20.85	\$20.52	\$20.65	\$20.98	\$21.63	\$19.81
2020	\$21.32	\$20.34	\$19.82	\$19.54	\$19.38	\$19.20	\$19.85	\$20.23	\$20.47	\$20.78	\$20.95	\$20.47	\$20.20
Appalachian - Charlotte													
2018	\$17.53	\$16.31	\$16.02	\$16.56	\$17.20	\$17.81	\$17.52	\$17.03	\$17.35	\$18.76	\$18.12	\$17.45	\$17.31
2019	\$17.82	\$18.00	\$18.31	\$18.28	\$18.93	\$19.44	\$19.84	\$20.34	\$20.04	\$20.17	\$20.53	\$21.11	\$19.40
2020	\$21.03	\$19.76	\$19.40	\$19.04	\$19.03	\$18.99	\$19.43	\$19.74	\$20.01	\$20.28	\$20.38	\$20.00	\$19.76
* Projections in bold													

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Southeastern Federal Orders' Packaged Fluid Milk Sales - Million lbs.													
Florida	J	F	M	A	M	J	J	A	S	O	N	D	YTD
2017	246	224	246	226	228	215	213	230	221	235	233	237	2,754
2018	247	216	242	223	226	203	208	229	215	233	226	235	2,703
2019	246	219	234	227	222	199	209	226	207	229	192	218	2,628
% change	-0.4%	1.4%	-3.3%	2.0%	-1.8%	-2.0%	0.5%	-1.3%	-3.7%	-1.7%	-15.0%	-7.1%	-2.7%
Southeast													
2017	398	352	385	356	367	343	347	387	373	380	379	376	4,067
2018	395	341	375	356	355	324	331	376	348	374	372	361	3,947
2019	386	325	341	342	334	306	327	363	339	360	326	341	4,090
% change	-2.3%	-4.7%	-9.1%	-4.0%	-5.9%	-5.6%	-1.2%	-3.5%	-2.6%	-3.7%	-12.4%	-5.4%	3.6%
Appalachian													
2017	287	250	279	244	265	249	252	277	270	280	283	277	3,213
2018	298	252	277	261	269	249	253	273	261	277	279	268	3,217
2019	287	240	268	261	265	232	250	266.6	256	272	240	271	3,109
% change	-3.7%	-4.8%	-3.2%	0.0%	-1.5%	-6.8%	-1.2%	-2.3%	-1.9%	-1.8%	-13.9%	1.2%	-3.4%
Total all Three Orders													
2017	931	826	910	826	860	807	812	894	864	895	895	890	10,410
2018	940	809	894	840	850	776	792	878	824	884	877	864	10,228
2019	919	784	843	830	821	737	786	856	802	861	758	831	9,828
% change	-2.2%	-3.1%	-5.7%	-1.2%	-3.4%	-5.0%	-0.8%	-2.6%	-2.7%	-2.6%	-13.6%	-3.8%	-3.9%

U.S. Estimated Fluid Milk Sales - million lbs.													
2017	4,260	3,791	4,228	3,840	4,062	3,746	3,697	4,022	4,013	4,136	4,130	4,134	43,925
2018	4,231	3,720	4,101	3,856	3,932	3,593	3,614	3,950	3,788	4,121	4,125	4,046	43,031
2019	4,210	3,648	3,909	3,817	3,902	3,446	3,620	3,873	3,756	4,036	3,737	NA	41,954
% change	-0.5%	-1.9%	-4.7%	-1.0%	-0.8%	-4.1%	0.2%	-1.9%	-0.8%	-2.1%	-9.4%		-2.5%

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U.S. Milk Production - Million lbs.													YTD Total
	<u>J</u>	<u>F</u>	<u>M</u>	<u>A</u>	<u>M</u>	<u>J</u>	<u>J</u>	<u>A</u>	<u>S</u>	<u>O</u>	<u>N</u>	<u>D</u>	
2018	18,437	16,973	18,989	18,412	19,131	18,288	18,329	18,245	17,395	17,873	17,348	18,155	18,437
2019	18,612	16,966	18,845	18,433	19,058	18,225	18,375	18,267	17,595	18,135	17,506	18,365	18,612
2020	18,785												18,785
% change	0.9%												0.9%

U.S. Dairy Cows - 1,000 head													
2018	9,438	9,436	9,430	9,418	9,422	9,414	9,392	9,389	9,368	9,367	9,358	9,353	9,399
2019	9,354	9,352	9,333	9,332	9,333	9,327	9,315	9,318	9,333	9,347	9,345	9,343	9,336
2020	9,348												
Change	-6												

Florida Milk Production - Million lbs.													YTD Total
2018	220	211	233	217	223	201	188	180	163	170	182	193	220
2019	210	197	218	206	213	199	192	181	164	179	184	195	210
2020	215												215
Change %	2.4%												2.4%

Georgia Milk Production - Million lbs.													
2018	161	150	168	157	156	141	143	139	129	135	140	147	161
2019	159	148	165	157	155	145	143	135	131	139	142	148	159
2020	161												161
Change %	1.3%												1.3%

Virginia Milk Production - Million lbs.													
2018	148	137	152	146	148	135	134	132	123	128	124	128	148
2019	132	121	133	130	133	121	118	117	114	119	117	124	132
2020	134												134
Change %	1.5%												1.5%

Total above Three States* Milk Production - Million lbs.													
2017	529	498	553	520	527	477	465	451	415	433	446	468	529
2018	501	466	516	493	501	465	453	433	409	437	443	467	501
2020	510												510
Change %	1.8%												1.8%

* Florida, Georgia, and Virginia account for about two-thirds of the Southeastern States Milk Production
These are the only three southeastern states USDA reports monthly milk production.