



Adirondack Health Institute

IMPACT REPORT

www.ahihealth.org

2024



Adirondack Health Institute is an independent, non-profit organization supporting hospitals, physician practices, behavioral health providers, community-based organizations, patients, and others in our region to **advance equity, quality, access, and affordability** of health and healthcare services.

A Message from our CEO, Karen Ashline

As I reflect on the past year, I want to express my sincere gratitude for the continued support and dedication of our many partners in the North Country. 2024 has been a year of significant change and opportunity, and I am proud of the resilience and adaptability of the AHI team.

This resiliency is grounded in our commitment to ensure every individual in the region reaches their fullest potential and lives their healthiest possible life. Our work is a direct result of our deeply collaborative relationships with partners across the region's healthcare continuum.

As we move into 2025, we are focused on building on our experience, while exploring new opportunities that benefit our partners and our communities. We are confident in our ability to navigate the challenges and seize the opportunities that lie ahead.

Thank you once again for your unwavering support. We are optimistic about the future and look forward to the possibilities that await us.

About AHI

Adirondack Health Institute (AHI), an independent non-profit Article 28 organization under New York State Department of Health regulations, was established in 1987. For thirty years, the organization has supported hospitals, physician practices, behavioral health providers, community-based organizations, patients, and others in our region in sharing our vision and mission of transforming health care and improving population health.

In 2011, we became Adirondack Health Institute, a collaborative of three member organizations. We added a fourth member in 2014 and a fifth member in 2016. Our member organizations are: Adirondack Health, Glens Falls Hospital, Hudson Headwaters Health Network, St. Lawrence Health System, and The University of Vermont Health Network – Champlain Valley Physicians Hospital.

Together, we advance patient, provider, and community connections while working with a large network of stakeholders to improve access to care and develop payment reform.

Our vision is that every individual in the region reaches their fullest potential and lives their healthiest possible life.

AHI has been catalytic in the transformation of the health care system. As health care delivery, payment, reform, and policy continues to unfold in complexity, we are working to lead the charge to ensure our stakeholders are informed and engaged in the ever-changing process.



Adirondack Health Institute and the Adirondacks ACO

In 2021, AHI affiliated with Adirondacks Accountable Care Organization (ADKs ACO), a partnership of health care professionals that care for people in the Adirondacks and northern NYS.

A major focus of this affiliation has been the development of a shared operational team to support both AHI and ADK ACO partners. Currently, this shared team supports key program initiatives in the region, fostering collaboration and furthering the initiatives of both organizations in the following ways:

Clinical Quality Improvement

AHI staff supported the Adirondacks ACO's clinical quality improvement activities by leading the establishment of benchmarks and performance goals, monitoring performance, and the facilitation of the ACO Quality Improvement workgroup and Primary Care Provider Office Hours workgroup.

Community and Beneficiary Engagement

AHI staff supported the engagement of regional stakeholders throughout AHI and the Adirondacks ACO's programs through citizenship criteria, the Community Beneficiary and Engagement workgroup, as well as a Grant Review Committee.

Regional Data Analytics

The development of an inter-organizational data analytics team supporting both organizations through program evaluation, data management, web-based provider reporting, population health analytics, quality data management, and value-based payment financial reporting.

About the Adirondacks ACO

Adirondacks ACO is an Accountable Care Organization in partnership with northern New York and Adirondack's dedicated health care professionals. This provider-led organization strives to ensure a future of expanded medical access with lower costs, improved efficiency and outcomes, increased patient and provider satisfaction, and overall high quality of care.

The vision of the Adirondacks ACO is a system that allows providers to spend time focusing on and helping patients. ADK ACO partners with health insurance companies, hospitals, independent medical practices, and the community to help ensure that patients get the care they need when they need it, and all at the lowest possible cost overall.

Adirondacks ACO strives to alleviate provider administrative burdens by supporting their network partners with access to data, resources, and tools to improve patient health outcomes.





Members and Board of Directors

Board of Directors

Outgoing Board Chair:

Daniel Burke, Board Chair, NBT Bank (Retired)

Incoming Board Chair for 2025:

Geoff Peck, Nathan Littauer Hospital & Nursing Home and
Nathan Littauer Foundation

Paul Scimeca, Vice Chair, Glens Falls Hospital

Dave Kaiser, Treasurer, Glens Falls National Bank

Jeannie Cross, Secretary, Metropolitan Jewish Health System
(Retired)

Kristin Chlopecki, Tri-County United Way

Chris Hickey, The University of Vermont Health Network; Alice
Hyde Medical Center & Champlain Valley Physicians Hospital

Aaron Kramer, Adirondack Health

Michelle LeBeau, UVMHN - Champlain Valley Physicians Hospital

Donna McGregor, St. Lawrence Health System

Becky Preve, Association for Aging in New York (Director
Emeritus)

Robert Ross, St. Joseph's Addiction Treatment and Recovery
Centers (Retired)

John Ruge, MD, Hudson Headwaters Health Network (Director
Emeritus)

Tucker Slingerland, MD, Hudson Headwaters Health Network

Member Organizations

- [Adirondack Health](#)
- [Glens Falls Hospital](#)
- [Hudson Headwaters Health Network](#)
- [St. Lawrence Health System](#)
- [University of Vermont Health Network - Champlain Valley Physicians Hospital](#)





AHI Executive Team

Karen Ashline

Chief Executive Officer

Karen Ashline is the Chief Executive Officer for AHI and the Adirondacks ACO (Accountable Care Organization). Ashline provides strategic leadership for both AHI and the Adirondacks ACO, working collaboratively with community partners (hospitals, physician practices, behavioral health partners, community-based organizations, and others) on innovative initiatives that advance quality, improve access and affordability, and transform health care delivery in the rural North Country region of New York State. The Adirondacks ACO supports contracting with the Medicare Shared Savings Program, Managed Medicaid, and commercial health plan value-based payment contracts in the same rural region of New York State.

Ashline works with the AHI Board of Directors and Adirondacks ACO Board of Managers, the respective management teams, staff, members, and external stakeholders to establish and successfully implement long-range goals, strategies, plans, and policies. Under her direction, AHI and the Adirondacks ACO are addressing rapid changes and challenges to the health care system, with a focus on ensuring patients and their communities have available high quality healthcare services, with care at the right time, in the right setting, and at the lowest possible cost.

Ashline joined AHI in January 2024. She is a long-standing health care leader with more than two decades of experience. Prior to joining AHI, Ashline held the position of Vice President of the Adirondacks ACO.

Ashline received a master's degree in administration and leadership from SUNY Plattsburgh and is a native of rural Essex County, New York. She has a clear understanding of the rural demographics of the area and the challenges patients, families and their health care providers are faced with in some of the most rural counties of northeastern New York State.

Sarah Wright, CPA

Chief Financial Officer

Sarah Wright, CPA, is AHI's Chief Financial Officer. She has leadership responsibility for building and managing effective and streamlined administrative and financial systems, as well as oversight of Human Resources and working closely to support program operations. In addition to overseeing AHI's multifaceted financials, she also manages the financial statements and activities of the Adirondacks Accountable Care Organization (Adirondacks ACO).

Wright joined AHI as Accounting Manager in May 2015 and was promoted to Director of Finance in January 2016. Wright earned a Bachelor of Business Administration degree in accounting from Siena College in Loudonville, NY. A Certified Public Accountant in New York State, Wright is a member of the American Institute of Certified Public Accountants (AICPA) and the New York State Society of Certified Public Accountants (NYSSCPA). Wright is active within the community serving as a board member for the Fort Hudson Health System and Adirondack Civic Center Coalition, and the Tri-County United Way Finance Committee. In 2022, she was an honoree of the Post Star's 20 Under 40 award.

Jeffrey Hiscox

Chief Operating and Compliance Officer

Jeffrey Hiscox is the Chief Operating and Compliance Officer who oversees Corporate Compliance, Operations, and Facilities. Hiscox also oversees Corporate Compliance for the Adirondacks ACO.

Hiscox is a seasoned executive with more than 40 years of leadership experience. He joined the AHI team in August 2016 in an interim capacity and was promoted to Chief Operating and Compliance Officer shortly after. Hiscox earned a Bachelor of Science degree in Management Science from Columbia State University in Clifton, TN.



kashline@ahihealth.org
518.480.0111 ext. 201



swright@ahihealth.org
518.480.0111 ext. 202

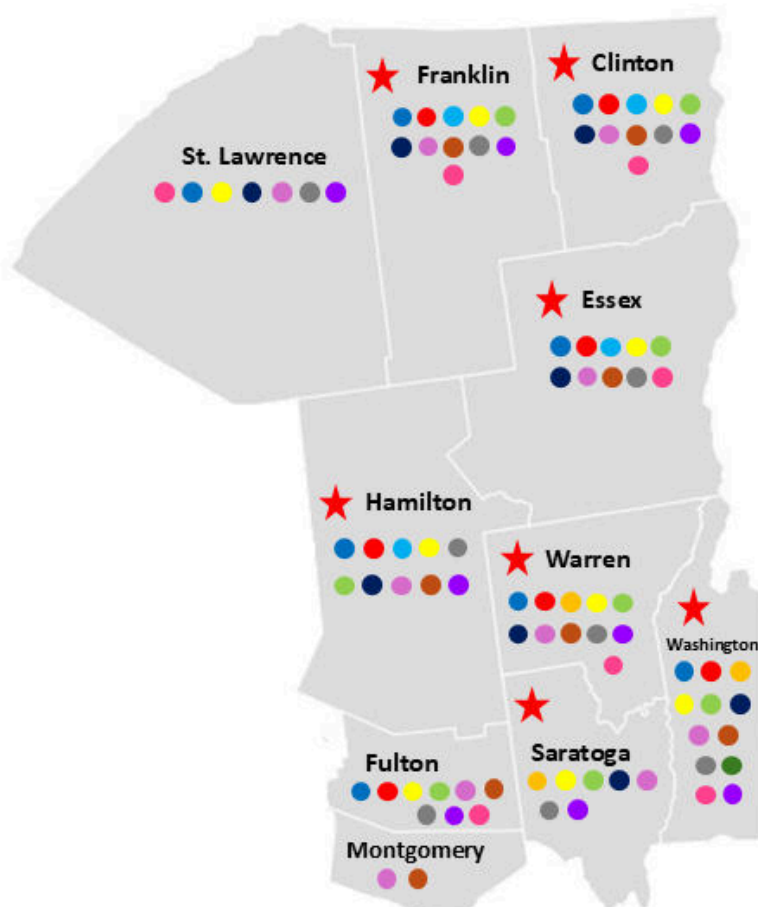


jhiscox@ahihealth.org
518.480.0111 ext. 109



AHI Service Area

- Adirondack Regional Healthcare Workforce BOOST Program
- Adirondack Rural Health Network (ARHN)
- ADK Wellness Connections
- Chronic Disease Care Coordination Network (CDCCN)
- Clear the Air in the Southern Adirondacks (CASA)
- Community Health Access to Addiction and Mental Healthcare Project (CHAMP)
- Enrollment Assistance Services and Education (EASE)
- Health Home Care Management
- Keep New York Covered (KNYC)
- North Country Care Coordination Workforce Collaborative (NCWC)
- North Country Telehealth Partnership (NCTP)
- Northeast Community Paramedicine Program
- Rural Communities Opioid Response Program (RCORP)



★ Adirondacks Accountable Care Organization Service Area



About the BOOST Program

With funding from the Mother Cabrini Health Foundation, AHI launched the Adirondack Regional Healthcare Workforce BOOST (Building Opportunities and Outcomes for Success in Training) program to **increase education and training access** for individuals **facing social and economic barriers**. In partnership with North Country educational institutes, **BOOST offers scholarships for students pursuing healthcare careers**, covering both educational and social determinant-related expenses.

AHI also collaborates with Hudson Mohawk AHEC (HM-AHEC) to provide **Workforce Stability training for healthcare employees** and **MASH Camps for high school students interested in healthcare careers**. The intention of BOOST is to support and sustain a regional healthcare workforce that meets the needs of community members through improved access to, and quality of care.

Program Contact Info:

Andrea Baxter, Director of Healthcare Workforce Development
abaxter@ahihealth.org
(P) 518.480.0111 x.338

40 high school students participated in four Medical Academy of Science & Health (MASH) Camps.



52 students from six local colleges were **awarded scholarships** through the BOOST program.



48 healthcare workers from 25 organizations serving the North Country participated in a **Workforce Stability and Bridges Out of Poverty** training.



Adirondack Rural Health Network (ARHN)

About ARHN



The Adirondack Rural Health Network (ARHN), the longest-running program of AHI, originating in 1992, provides a forum for public health leaders, community health centers, hospitals, behavioral health organizations, emergency medical services, and other community-based organizations to assess regional population health needs and develop collaborative responses to priorities.

ARHN has a number of **resources on the AHI website** including a **Supporting LGBTQ+ Health and Wellness** page, **grant writing resources**, **regional data resources**, and **fresh food resources** in the Adirondacks.

Program Contact Info:

Sara Deukmejian, ARHN Program Manager
sdeukmejian@ahihealth.org
(P) 518.480.0111 ext. 317



7 Counties served:

Clinton, Essex, Franklin, Fulton, Hamilton, Warren, and Washington



116 ARHN Partners



Multiple Resources at ahihealth.org/arhn including: Healthy food guides, parks guide, LGBTQ+ resources, and more!



About ADK Wellness Connections

ADK Wellness Connections served the North Country region including Clinton, Essex, Franklin, Fulton, Hamilton, Saratoga, St. Lawrence, Warren, and Washington counties through March of 2024. The network, powered by the Unite Us platform, **provided a streamlined referral system** and connects organizations, so that individuals could easily access a wide range of comprehensive services to meet their needs and promote a healthy lifestyle.

Network Service Types

Benefits Navigation, Clothing and Household Goods, Education, Employment, Entrepreneurship, Food Assistance, Housing and Shelter, Income Support, Individual and Family Support, Legal, Mental/Behavioral Health, Money Management, Physical Health, Social Enrichment, Spiritual Enrichment, Sports and Recreation, Substance Use, Transportation, Utilities, and Wellness.

Please reach out to communications@ahihealth.org for additional information.

Continued support of
over **640 programs**
and **330 organizations**



Over **28,000**
Community Members
Served Since 2021



During Q1 2024, **11**
new users across 9
organizations were
trained in the Unite Us
platform.



Chronic Disease Care Coordination Network (CDCCN)

About the CDCCN

The CDCCN grant focuses on supporting care coordinators in our rural region to effectively and efficiently refer patients with, and **at risk for, heart disease to chronic disease self-management programs (CDSMPs), smoking cessation supports, and nutrition programs and services.**

The grant relies on a network of interested and impacted parties who will collectively develop guidelines and workflows to support care coordinators with these referrals, and to pilot these workflows at five clinical sites in our region including **AHMC, BHSN, CVPH, HHHN, and MHA Essex County.**

Program Contact Info:

Katy Margison, Director of Partner Engagement & Communications
kmargison@ahihealth.org
(P) 518.480.0111 ext. 329



4 Counties served:
Clinton, Essex,
Franklin, Hamilton



5 Pilot Sites and 6
Network Members



Partnering with AHIs
HRSA Workforce grant
to host a **joint rural care**
coordination conference
in May 2025.

Clear the Air in the Southern Adirondacks (CASA)



About CASA

Clear the Air in the Southern Adirondacks (CASA) is a tobacco-free communities initiative funded by the **New York State Department of Health's Bureau of Tobacco Control**. Serving Warren, Washington, and Saratoga counties, CASA aims to create healthier communities by promoting tobacco-free living.

The program's **mission** is to **reduce the influence** of retail tobacco marketing on youth and adults, **foster tobacco-free community norms** through policies on outdoor air and housing, and **minimize tobacco imagery** in youth-related movies and on social media.

This work will continue under the direction of **Champlain Valley Family Center** beginning **May 2025**.

Please reach out to communications@ahihealth.org for additional information.

Comprehensive tobacco-free outdoor policy implemented for the village of Ballston Spa.



It's Not Just media campaign educated community members on the harms of menthol products and delivered **638,412 impressions** resulting in **9,527 clicks** on social media.



Community Mental Health Access to Addiction and Mental Healthcare Project (CHAMP)



About CHAMP

The Community Health Access to Addiction and Mental Healthcare Project (CHAMP) is a New York State initiative led by the Office of Addiction Services and Supports, in partnership with the Office of Mental Health. CHAMP is **designed to help all New Yorkers navigate and overcome insurance-related barriers to accessing mental health and substance use disorder (SUD) services**.

AHI is **one of nine community-based organizations** working in collaboration with the Community Service Society of New York, the Legal Action Center, the New York State Council for Community Behavioral Healthcare, and the Medicare Rights Center.

Program Contact Info:

Donna Gallup, Director of EASE Programs
dgallup@ahihealth.org
(P) 518.791.3824

9 Counties served:

Clinton, Essex, Franklin, Fulton, Hamilton, Saratoga, St. Lawrence, Warren, and Washington



144 Consumers were assisted by AHI CHAMP services in 2024, which include switching or enrolling insurance, providing referrals, and finding mental health and SUD providers.





About the CHA Committee

The Community Health Assessment (CHA) Committee is comprised of **local health departments** and **hospitals** in the seven-county Adirondack Rural Health Network (ARHN) catchment area. The CHA Committee is a multi-county, regional stakeholder group that convenes to **support ongoing health planning** and **assessment** by working collaboratively on interventions and developing the planning documents required by the NYS Department of Health and the Internal Revenue Service to **advance the NYS Prevention Agenda**.

Participating organizations contract each year with the Adirondack Rural Health Network and AHI for community health assessment services. **ARHN has led the CHA Committee since 2002**, providing a resource for formal, collaborative, **community health planning** throughout the region.

Program Contact Info:

Sara Deukmejian, ARHN Program Manager
sdeukmejian@ahihealth.org
(P) 518.480.0111 ext. 317

7 Counties Served:

Clinton, Essex,
Franklin, Fulton,
Hamilton, Warren,
and Washington



**7 Local Health
Department and
6 Hospital
Partners**



Community Paramedicine

About the Community Paramedicine Initiative

The Collaborative Model of Community Medicine (CMCM) is an innovative initiative designed to enhance healthcare delivery and **reduce unnecessary emergency department (ED)** visits in the Adirondack Region. Funded by the Mother Cabrini Health Foundation, this program is led by the Home Care Association (HCA) and Iroquois Healthcare Association (IHA). The pilot program in Washington County is spearheaded by AHI in partnership with Glens Falls Hospital, HCR Home Care, and the Cambridge Valley Rescue Squad.

CMCM integrates community medicine and paramedicine by **bringing essential healthcare services** directly to patients' homes.

Program Contact Info:

Jennifer Muthig, Director of Planning & Development
jmuthig@ahihealth.org
(P) 518.480.0111 ext. 363



**Washington County
Pilot, expanding into
Rensselaer County in
2025.**

Enrollment Assistance Services & Education



Testimonials

"I was quite nervous about setting up health insurance for 2024 through New York's Marketplace. Then I spoke to Jacqueline Swan at AHI. Polite, knowledgeable, friendly, efficient are some of the words to describe Jacqueline. Wow did she ever make that so easy! Thank you, Jacqueline and AHI!"

"Sue was terrific! She was very skilled, professional and did a wonderful job walking me through the process and explaining everything along the way! Thanks to her and the EASE team for helping me get the coverage I need!"

8 Counties Served:

Clinton, Essex,
Franklin, Fulton,
Hamilton,
Saratoga, Warren,
and Washington



4,148 Community members enrolled in coverage in 2024.



About the EASE Program

AHI's Enrollment Assistance Services and Education (EASE) program has been **helping individuals, families, and small business owners navigate health insurance enrollment through the New York State of Health Marketplace** since **2013**. The program consists of two groups of community-based enrollment specialists - one subcontracted through the Community Service Society of NY (CSS) and the other through Hudson Headwaters Health Network (HHHN). Both groups **provide expert guidance throughout the application process and assist consumers in selecting the best health plan** for their needs.

All EASE services are **free** to the public. NY State Certified Application Counselors and Navigators are available to meet with individuals **in person** within their communities and, **in many cases, assist over the phone**. These specialists help consumers:

- Complete Marketplace applications for health insurance
- Renew coverage to prevent gaps in care
- Understand plan options and benefits
- Navigate the enrollment process efficiently
- Learn about the Affordable Care Act and available financial assistance

Through EASE, AHI ensures that New Yorkers have the support they need to access affordable, quality health insurance coverage.

Program Contact Info:

Donna Gallup, Director of EASE Programs
dgallup@ahihealth.org
(P) 518.791.3824

Health Home Care Management



Qualifying Criteria:

1. **Active Medicaid**
2. **Condition Criteria** (serious persistent mental illness or two + chronic conditions)
3. **Risk Factors** (including homelessness, lack of social/family supports, learning or cognitive issues, and more.)

4,645 Unique clients who received services in 2024 (Lead).



488 Unique clients who received services in 2024 (AHI CMA).



\$13,094,457 Combined Revenue



About the Health Home Program

The AHI Health Home Care Management program is a partnership of primary care providers, hospitals, and several behavioral health and community-based organizations.

AHI's Lead Health Home is one of 23 Care Management Agencies (CMAs) throughout Clinton, Essex, Franklin, Hamilton, Saratoga, St. Lawrence, Warren, and Washington Counties.

AHI's Health Home Care Management Agency was **established in 2019** to support referral demands in Warren, Washington, and Saratoga counties. In 2020, AHI's CMA expanded to include children's care management services.

Goals: To **improve care coordination** for **high-risk Medicaid individuals**, reduce duplicate services, reduce emergency department visits and inpatient admissions, and lower costs.

Funding: Funded by Medicaid and Medicaid Managed Care. **There is no out-of-pocket cost for Health Home participants.**

AHI Health Home offers support for individuals seeking:

- Home & Community Based Services
- Educational Advocacy
- Developmental needs and supports
- Mental Health Services
- Food
- Substance Use
- Treatment
- Child & Family Advocacy
- Medical Service
- Transportation
- Housing
- Benefits/Health Insurance

Program Contact Info:

Traves Bethel, Director of Care Management & Health Home

healthhome@ahihealth.org

(P) 1.866.708.2912

Keep New York Covered (KNYC)



About KNYC

The Keep New York Covered (KNYC) program was launched to **raise awareness** about the need for New York consumers to **renew their health insurance coverage** following the **end of the federal COVID-19 Public Health Emergency (PHE)**. In Spring 2023, New York State resumed eligibility reviews and renewals for Medicaid, Child Health Plus, and Essential Plan, impacting over 9 million residents who needed to take action to maintain their coverage.

Although the public health emergency unwind has concluded, **outreach efforts remain essential**. AHI, as part of a statewide network of Navigator and FE-ABD enrollment agencies, has received funding to support marketing and outreach efforts. As a locally based agency, AHI plays a key role in **ensuring that consumers are informed about renewal requirements** and other changes within the health insurance Marketplace, including updates to benefits and program eligibility.

Program Contact Info:

Donna Gallup, Director of EASE Programs
dgallup@ahihealth.org
(P) 518.791.3824

10 Counties Served:

Clinton, Essex,
Franklin, Fulton,
Hamilton,
Montgomery,
Saratoga, St.
Lawrence, Warren,
and Washington



1,466 individuals
whose coverage was
renewed as a result
of KNYC outreach in
2024.



2024 North Country Leadership Summit

About the Leadership Summit

The AHI Leadership Summit has taken place **annually since 2008**. In 2020, AHI joined forces with the North Country Telehealth Partnership, a collaborative effort between AHI and Fort Drum Regional Health Planning Organization (FDRHPO), to offer a combined conference, since known as the North Country Leadership Summit.

The 2024 North Country Leadership Summit took place at the Lake Placid Conference Center and the theme was *Leveraging Partnerships to Enhance the Regional Health and Social Care Landscape*.

Program Contact Info:

Sara Deukmejian, ARHN Program Manager
sdeukmejian@ahihealth.org
(P) 518.480.0111 ext. 317



92.1% of attendees
rated all aspects of the
Summit as
Excellent/Good.



200 Registered
Attendees



62% of attendees are
in **leadership** positions
at their organizations
(C-Suite, Directors,
Administrators, etc.)

North Country Telehealth Partnership (NCTP)



About the NCTP

The North Country Telehealth Partnership (NCTP), a collaboration between AHI and Fort Drum Regional Health Planning Organization (FDRHPO), began in 2015 as a **unified effort to plan and support telemedicine initiatives** throughout an 11-county region in the North Country.

The NCTP works to **expand healthcare access** through telehealth and digital equity by hosting a bi-monthly Telehealth Learning Collaborative, tracking regional telemedicine data, monitoring telehealth regulations, sharing educational and funding opportunities, and participating in the NYS Digital Equity Network convening.

Program Contact Info:

Jennifer Muthig, Director of Planning & Development
jmuthig@ahihealth.org
(P) 518.480.0111 ext. 363

11 Counties served:
Clinton, Essex, Franklin,
Fulton, Hamilton,
Jefferson, Lewis, Saratoga,
St. Lawrence, Warren, and
Washington



101,221 Telemedicine
Encounters tracked in
2024



186 individuals
participated in the
**Telehealth Learning
Collaborative** webinars
in 2024.



Rural Communities Opioid Response Program (RCORP)

About RCORP

From 2019 to 2024, AHI led the Rural Communities Opioid Response Program (RCORP), a federally funded initiative aimed at **strengthening local capacity to address substance use disorder (SUD)**, expand prevention and treatment services, and **improve long-term recovery support** across the North Country. Through the dedication of our regional partners, the program supported critical initiatives, including **workforce development, harm reduction strategies, and improved care coordination** for individuals and families affected by SUD.

While the RCORP grant has ended, many of the resources, partnerships, and strategies developed during the program continue to benefit our communities. On our website, you'll find tools, reports, and other materials created through this initiative that remain available for use. **AHI remains committed to supporting efforts that enhance access to care and recovery services.**

For additional information or to connect with ongoing efforts, please complete our contact form at ahihealth.org.



The Hope of Recovery
documentary has
close to **6,000 views**
on YouTube and
hosted multiple
community viewing
forums in 2024.



RCORP distributed
materials (**test strips,**
brochures, and
Detera packs) at **31**
community events in
2024.

North Country Care Coordination Workforce Collaborative (NCWC)



About the NCWC

The North Country Care Coordination Workforce Collaborative (NCWC) **aims to ensure a care management/care coordination (CM/CC) workforce** that is **sufficient to support the needs of rural residents and employers** in eight counties.

The NCWC addresses four goals: establishing a **network** of healthcare employers, educational entities, and other stakeholders, **developing career pathways** and apprenticeships/training for new CMs/CCs, enhancing **education and training on chronic conditions prevalent** in the region, and offering **retention and burnout** programs to support CM/CC workforce sustainability.

Program Contact Info:

Victoria Knierim, Director, HRSA Rural Public Health Workforce Training Network

vknierim@ahihealth.org

(P) 518.480.0111 ext. 701

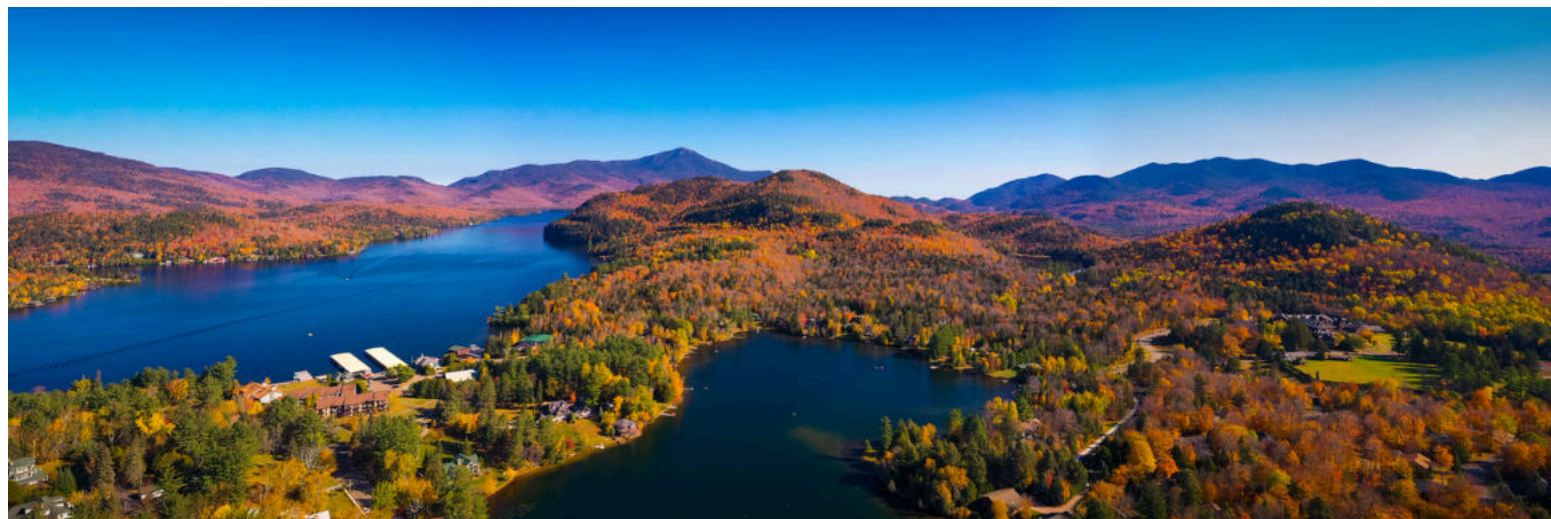
8 Counties served: Clinton, Essex, Franklin, Fulton, Hamilton, Montgomery, and rural areas of Warren and Washington



293 Trainees



23 Partner organizations including hospitals, health centers, community-based organizations, educational institutions, and other **workforce stakeholders**.



Data Analytics and Quality Measures



8+ Programs
Supported



30+ Quality
Measures
Supported



9+ Reports
Made
Available to
Stakeholders



In 2024, the Data Team refined ACO reporting, expanded collaborations with AHI programs, supported AHI Health Home's Data Den dashboard, improved external partner reporting, provided grant support for various initiatives, and engaged regional partners to enhance data use and collaboration with Hixny.

Program Contact Info:

Laura Morris, Director of Data Analytics & Information Technology

lmorris@ahihealth.org

(P) 518.480.0111 ext. 330

About Data Analytics

The Data Team is an inter-organizational group of analysts who support both AHI and the Adirondacks ACO through:

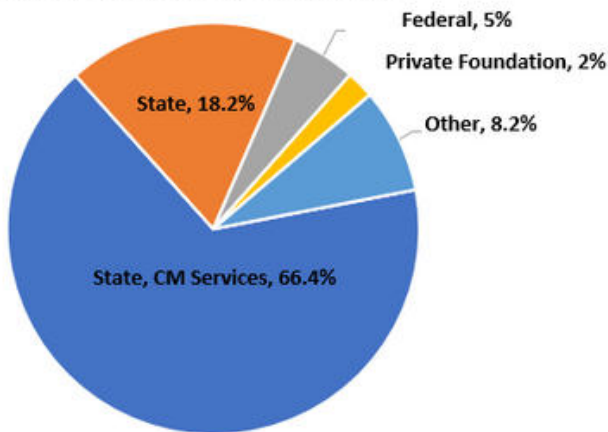
- *Program Evaluation* - Supporting health outcome data collection and evaluation for grants and community-based partners.
- *Data Management* – Collecting, validating, and using data consistently and reliably.
- *Interactive Reporting* – Developing and sharing interactive reports through the AHI Reporting Portal.
- *Population Health Analytics* – Supporting AHI grants and programs' data collection and reporting requirements.
- *Quality Measurement* – Supporting quality measure abstraction, analysis, and reporting, as well as measurement related to quality improvement activities.
- *Financial Reporting* – Supporting leadership through generation of financial snapshots and trends.
- *Opportunity Identification* – Monitoring performance trends and patterns in data sources to identify quality and performance improvement opportunities for our stakeholders.
- *Maximizing Data Accuracy* – Evaluating and monitoring for areas of inaccuracy which could lead to inadequate capture of the efforts of our stakeholders.

Financials



Expenses vs. Revenues

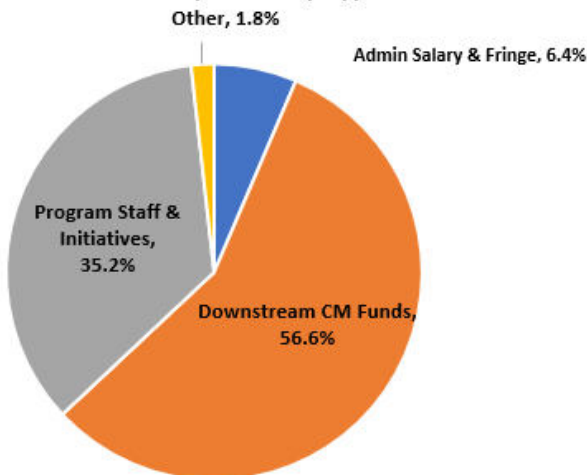
AHI 2024 Revenue by Funding Type



AHI's annual revenues were \$19.7M in 2024. **The organization supported 19 unique programs with approximately 22 different funding streams.** Almost 67% of AHI's revenue comes from the State through AHI serving as the Health Home Lead for the region, with another 18% from State grant funding. The remaining 15% of revenue is made up of Federal grants, private foundation funds, and other contracts.

In 2024, AHI's Lead Health Home had 23 Care Management Agencies (CMAs) under its umbrella. Health Home CMA revenues increased 5% from calendar year 2023. **AHI's Health Home was able to provide much-needed services to 4,645 individuals throughout Saratoga, Warren, and Washington counties.**

AHI 2024 Expenses by Type



Throughout 2024, AHI reviewed over 40 grant opportunities, ten of which were shared with partner organizations. AHI submitted 16 applications and was awarded ten, with some applications still under grantor review. Of the ten grants awarded, seven were State grants (\$499K), and three were private foundation grants (\$275K).

These awards were in addition to AHI's current program funding, including **long-standing programs such as the Adirondack Rural Health Network, and the Enrollment Assistance Services and Education (IPA/HRSA-funded) programs.**

Also in 2024, the organization applied for and was accepted into the **Community Care Hub National Learning Community Cohort**, as one of 22 entities across the country. The purpose of the Community Care Hub is to convene a cross-section of organizations from across the nation that operate or intend to operate as a community care hub for mutual engagement, learning, information, and resource sharing, and coordinated technical assistance over a nine-month period.

Contact Info:

Sarah Wright, CPA, Chief Financial Officer
swright@ahihealth.org
(P) 518.480.0111 ext. 202





AHI Program Lead Directory

Traves Bethel

Director, Care Management & Health Home

tbethel@ahihealth.org

518.480.0111 ext. 415

Andrea Baxter

Director, Healthcare Workforce Development

abaxter@ahihealth.org

518.480.0111 ext. 338

Sara Deukmejian

Adirondack Rural Health Network Manager

sdeukmejian@ahihealth.org

518.480.0111 ext. 317

Donna Gallup

Director, Enrollment Assistance Services & Education Program

dgallup@ahihealth.org

518.480.0111 ext. 503

Victoria Knierim

Director, HRSA Workforce Rural Public Health Training Network

vknierim@ahihealth.org

518.480.0111 ext. 701

Katy Margison

Director of Partner Engagement & Communications

kmargison@ahihealth.org

518.480.0111 ext. 329

Laura Morris

Director of Data Analytics & Information Technology

lmorris@ahihealth.org

518.480.0111 ext. 330

Jennifer Muthig

Director of Planning & Development

jmuthig@ahihealth.org

518.480.0111 ext. 363

Jeremy Powers

Director of Clinical & Value-Based Programs

jpowers@ahihealth.org

518.480.0111 ext. 379

Katie Pustolka

Senior Director of Human Resources

kpustolka@ahihealth.org

518.480.0111 ext. 111



Adirondack Health Institute

100 Glen St., Suite 1A
Glens Falls, NY 12801

21 Plattsburgh Plaza
Plattsburgh, NY 12901

518.480.0111

<https://www.ahihealth.org>
communications@ahihealth.org

