MIDWEST BILLING SOLUTIONS, LLC

Providing affordable medical billing services to Central Illinois since 2020



Services

Midwest Billing Solutions, LLC offers a variety of services that can be tailored to your specific practice's needs.

Our services include:

- **Revenue Cycle Management** - claims submission, payment posting, denials, rejections and appeals management, and patient billing options *(additional costs may apply depending on your contract)
- **Accounts Receivable Recovery** - We prioritize aging claims facing timely filing write-offs to eliminate revenue losses.
- **Claims coding and Review** - Reviewing your code selections prior to claim submission to ensure coding guidelines are met.
- **Credentialing -** Assisting providers who are looking to contract with various commercial or government carriers.

From the moment the claim is created until it is paid in full, we work the claim from all angles ensuring timely payments from insurance carriers.



Why Choose Us?

Our company may be small, but our years of industry experience speaks for itself. As AAPC certified medical coders and billers, our goal is to provide quality professional services to medical practices in our area at an affordable rate. The prices for everything else have gone up - why should you have to pay more for billing? We strive to help providers keep revenue high while reducing overhead costs.

Outsourcing your billing position may seem scary, but the benefits can certainly outweigh the disadvantages. The biggest advantage of outsourcing to Midwest Billing Solutions, LLC is that despite being a third-party company, we are local. We were born and raised in Central Illinois and we are passionate about helping our clients succeed. We are dedicated, hard working ladies who want to share our knowledge and industry expertise with others.

There are other benefits to outsourcing your billing position. They include:

- ***Cost Effective**: No hourly wages to be paid, you are only billed for the services rendered based on the contract and on claims paid. Practices can save anywhere from $80.00 - $800.00 a month by outsourcing.*
- ***Knowledge and Experience**: Our team has over 14 years of industry experience, including use of a variety of different PM systems such as Kareo, Epic, and Advanced MD, E-Clinical Works, Athena, and Medisoft. We also utilize many reputable sources to keep up-to-date on current industry news and changes that may affect our clients. We also bring years of customer service experience to our clients. Which helps when addressing patients with billing or insurance questions. It's important to make sure your patients feel valued and validated when addressing any member of your staff. Having that added experience can increase your overall patient satisfaction.*
- ***Dependability and Reliability** : We work in and beyond the scope of the typical business day to ensure claims are constantly moving from one phase of processing to the next. Regardless of weather conditions, childcare constraints or even certain health issues, we can still push forward to ensure the work is completed within deadlines.*
- ***Passion and Drive:** This isn't a 9 to 5 job for us. Our success depends on your success. At Midwest Billing Solutions, LLC our motto is "**If you don't get paid, we don't either." Which means we work harder to ensure you are paid in a timely manner.***

Service Pricing

Midwest Billing Solutions, LLC offers competitive rates on our services.



Revenue Cycle Management / Old AR Clean-up *- Percentage based on allowed amounts once insurance has processed a claim. Fees derived from the previous months successfully processed claims.*

Credentialing - *Starting at $1500.00 - rates based on client needs. Group rates are available.*

Software Access - *Pricing varies based on practice size and provider types. * Software pricing is not applicable if the practice has their own billing software they wish to utilize.*

Statement Billing/Postage - *Standard postage rates apply for records, appeals, or other materials mailed by Midwest Billing Solutions, LLC. Kareo statements start at $0.82 for the first sheet, $0.12 per subsequent sheet per patient mailed.*

Claims Coding - *Starts at $1.00 per claim coded in a 30 day period.*

Don't see a service outlined that your practice may need help with? Feel free to ask if it is something we can help you with.



Things to Consider

It's not easy to make the decision to switch from an in-house billing team, to a third-party company. Midwest Billing Solutions, LLC wants to make sure the transition is as smooth as possible for the practice and its employees. Here is a brief outline of things to consider when switching.

- ***Software setup and data migration***
- ***Clearinghouse Setup***
- ***Paper claims billing***
- ***Immediate Goals: example: AR clean-up timeline***
- ***Applicable training for new software***

Contract options

We strive to make our clients feel at ease with our company and its processes. However, it's equally important to us that our clients know their options when it comes to contracting with us.

*Midwest Billing Solutions, LLC offers shorter 6 month contracts for those who want to branch out, without committing to a long term contract. Once the 6 months is up, you can sign on for contracts in one year intervals, with fixed rates.**

Contact Information

Additional information about our company can be found at our website. Please feel free to contact us with any questions.

Midwest Billing Solutions, LLC

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