

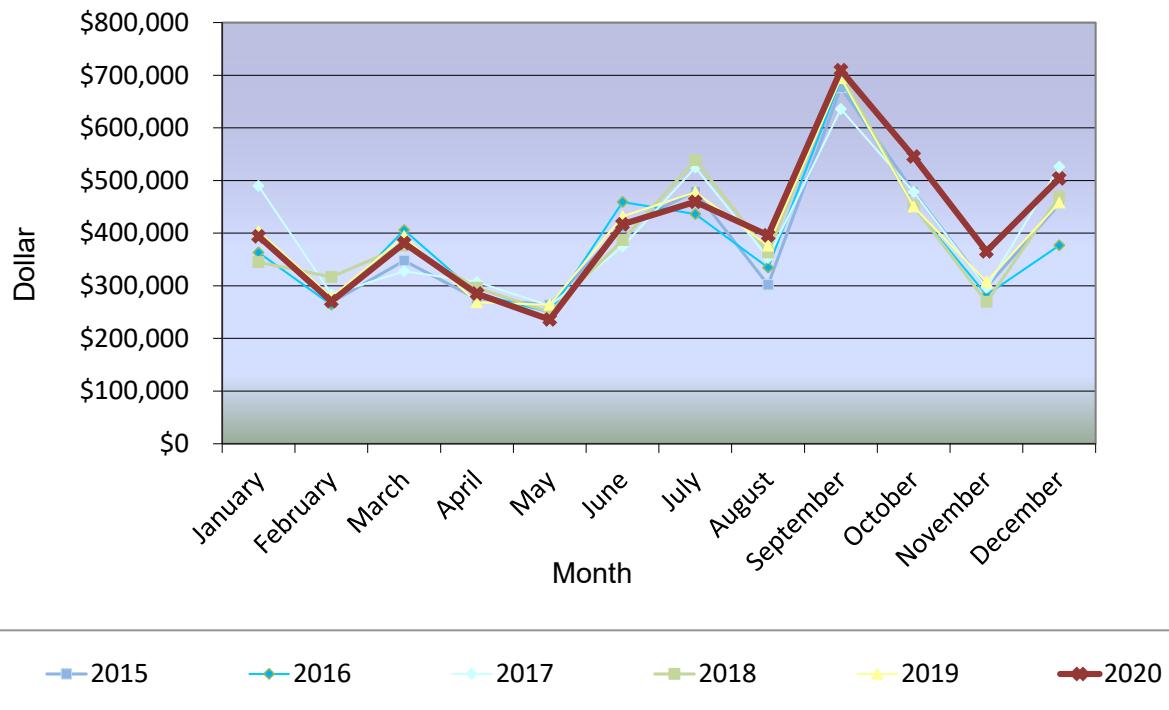
**CITY OF OSAGE BEACH**  
General Fund Sales Tax Report

|              | Actuals            |                    |                    |                    |                    |                    | 2020 vs. 2019    |              | FY2020 Operationg Budget Projections |                 |              | COVID-19 Impact Projections @ 93% |                  |              |
|--------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|------------------|--------------|--------------------------------------|-----------------|--------------|-----------------------------------|------------------|--------------|
|              | 2015               | 2016               | 2017               | 2018               | 2019               | 2020               | \$ Over/(Under)  | Over/(Under) | 2020                                 | Over/(Under)    | Over/(Under) | 2020                              | Over/(Under)     | Over/(Under) |
| January      | \$396,732          | \$363,206          | \$489,362          | \$344,917          | \$403,523          | \$393,895          | (\$9,628)        | -2.4%        | \$413,324                            | (\$19,428)      | -4.7%        | \$413,324                         | (\$19,428)       | -4.7%        |
| February     | \$268,691          | \$263,937          | \$283,830          | \$316,894          | \$278,275          | \$270,621          | (\$7,655)        | -2.8%        | \$292,060                            | (\$21,439)      | -7.3%        | \$292,060                         | (\$21,439)       | -7.3%        |
| March        | \$347,538          | \$405,757          | \$327,570          | \$376,130          | \$394,018          | \$381,043          | (\$12,975)       | -3.3%        | \$382,967                            | (\$1,923)       | -0.5%        | \$382,967                         | (\$1,923)        | -0.5%        |
| April        | \$275,189          | \$285,540          | \$307,623          | \$296,086          | \$268,358          | \$285,071          | \$16,713         | 6.2%         | \$296,439                            | (\$11,368)      | -3.8%        | \$296,439                         | (\$11,368)       | -3.8%        |
| May          | \$264,095          | \$249,636          | \$262,171          | \$249,843          | \$263,843          | \$235,926          | (\$27,917)       | -10.6%       | \$266,810                            | (\$30,884)      | -11.6%       | \$240,129                         | (\$4,203)        | -1.8%        |
| June         | \$412,549          | \$459,179          | \$374,285          | \$387,014          | \$432,188          | \$416,778          | (\$15,411)       | -3.6%        | \$427,284                            | (\$10,507)      | -2.5%        | \$384,556                         | \$32,222         | 8.4%         |
| July         | \$479,361          | \$436,319          | \$524,762          | \$538,630          | \$478,072          | \$459,514          | (\$18,558)       | -3.9%        | \$508,372                            | (\$48,859)      | -9.6%        | \$462,619                         | (\$3,105)        | -0.7%        |
| August       | \$301,780          | \$334,627          | \$353,381          | \$363,356          | \$376,437          | \$395,920          | \$19,483         | 5.2%         | \$357,843                            | \$38,077        | 10.6%        | \$325,637                         | \$70,283         | 21.6%        |
| September    | \$676,179          | \$692,355          | \$635,702          | \$702,341          | \$694,003          | \$709,425          | \$15,422         | 2.2%         | \$703,565                            | \$5,860         | 0.8%         | \$633,209                         | \$76,216         | 12.0%        |
| October      | \$479,507          | \$449,996          | \$478,144          | \$451,640          | \$450,024          | \$545,476          | \$95,451         | 21.2%        | \$477,787                            | \$67,689        | 14.2%        | \$430,008                         | \$115,468        | 26.9%        |
| November     | \$297,607          | \$282,471          | \$295,986          | \$269,392          | \$307,769          | \$365,415          | \$57,647         | 18.7%        | \$300,666                            | \$64,750        | 21.5%        | \$270,599                         | \$94,816         | 35.0%        |
| December     | \$455,414          | \$376,522          | \$526,266          | \$469,651          | \$457,761          | \$503,993          | \$46,232         | 10.1%        | \$472,884                            | \$31,109        | 6.6%         | \$425,454                         | \$78,539         | 18.5%        |
| Total        | \$4,654,641        | \$4,599,545        | \$4,859,082        | \$4,765,894        | \$4,804,272        | \$4,963,077        | \$158,805        | 3.3%         | \$4,900,000                          | \$63,077        | 1.3%         | \$4,557,000                       | \$406,077        | 8.9%         |
| Budget       | <b>\$4,455,000</b> | <b>\$4,600,000</b> | <b>\$4,700,000</b> | <b>\$4,800,000</b> | <b>\$4,900,000</b> | <b>\$4,900,000</b> |                  |              | <b>\$4,900,000</b>                   |                 |              | <b>\$4,900,000</b>                |                  |              |
| YTD December | <b>\$4,654,641</b> | <b>\$4,599,545</b> | <b>\$4,859,082</b> | <b>\$4,765,894</b> | <b>\$4,804,272</b> | <b>\$4,963,077</b> | <b>\$158,805</b> | <b>3.3%</b>  | <b>\$4,900,000</b>                   | <b>\$63,077</b> | <b>1.3%</b>  | <b>\$4,131,546</b>                | <b>\$406,077</b> | <b>9.8%</b>  |

Note to reader: The actual amounts above represent the general fund local sales tax received (1%) by the City from the State of Missouri during the month indicated. Local sales tax is received by the City in the second month after purchases are made by consumers. For example, purchases made in January by consumers are reported and to be paid to the State by the businesses in February and received by the City in March. Some timing issues can arise due to varied payment deadlines by the State and/or actual payment activity by the businesses which can delay payments to the City. Projection amounts are figured by averaging the percentage collected for the month indicated over a five (5) year period.

Jeana L Woods, CPA, ICMA-CM  
City Administrator  
573.302.2000 x1010

## General Fund Sales Tax



## General Fund Sales Tax Comparison of Year-to-Date December 2020

