CHRISTIAN A. RIDGE

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Education

Miami University, Farmer School of Business, Oxford, Ohio Master of Accountancy Bachelor of Science in Business Majors: Accountancy, Finance

CPA Eligibility – May 2018 May 2017

<u>Experience</u>

The Boulevard Company, Real Estate Agent/REALTOR®

January 2021 – Present

- Created current brand, Acquire Charleston, and curate effective marketing techniques including FPV Drone videos for high end listings, targeted social media campaigns, and utilize modern technology and web-based applications to network in modern times.
- Nurturing relationships daily through communication and providing up to date information on the market, while maintaining an excel database and a custom website to record and manage said contacts.
- Scheduled and managed a calendar of appointments including buyer appointments, listing appointments, showings and open houses.
- Effectively negotiated contracts and worked diligently with all parties involved to ensure best outcome for my clients.
- Exercise knowledge of the market by performing Sales Comparison Analysis or CMA in order to best serve client needs.

Jeff Cook Real Estate, Real Estate Agent/REALTOR®

July 2020 – January 2021

- Managed multiple databases and other web-based applications such as Cinc©, ShowingTime©, Google Calendars and the local Charleston MLS.
- Scheduled and managed a calendar of appointments including buyer appointments, listing appointments, showings and open houses.
- Effectively negotiated contracts and worked diligently with all parties involved to ensure best outcome for my clients.
- Earned front desk position and efficiently executed all necessary tasks for daily operations.

Java Johnny's Coffee Roaster & Café, Manager

May 2018 – January 2019

- Ran the operations of the restaurant café from hiring/firing to ordering, payroll, marketing, financial analysis, event planning, online store logistics, etc.
- Increased sales 12% in the first year (2018) and 25% in the second year (2019).
- Assisted in the creation and effective running of the online store.

Miami University, Graduate Research Assistantship

August 2017 - May 2018

- Analyzed, interpreted, and reported legal filings for academic research.
- Prepared spreadsheets in excel with pertinent information and analysis.

Miami University, Teaching Assistant FIN 303 Financial Modeling

August 2016 - May 2017

- Graded various types of coursework in advance financial modeling course.
- Facilitated discussion and conversation with students to increase understanding of course material and other financial concepts.

DeShurko Investment Service, Internship

December 2016 – January 2017

- Performed regression and correlation analysis on potential stock screens and mutual funds.
- Delivered financial reports and presented analyses to the investment manager.

William Blair Case Competition

October 2016

• Utilized comparable company, precedent transactions, DCF, and LBO analyses to deliver a report with various valuations and multiples.

Community Activities

Bishop Fenwick High School, Assistant Golf Coach

August 2019 – October 2019

- Assisted the head golf coach in improving player ability on both the Varsity and Junior Varsity golf team.
- Helped lead a young team to districts by improving mental game and creativity in course strategy.

Phi Chi Theta Business Fraternity, Member

January 2014 - May 2015

• Collaborated with others active members and local businesses in preparation and execution of an annual 5k which raised over \$7,500 for Active Minds.