Brought up in a home building family and selling real estate has always been in my blood. As a young boy I cut lawns and cleaned up after tradesmen during construction of the custom homes my father was building and was always intrigued about who would end up living in them and where they would come from. After graduating with a business degree from Northeastern in 1992 and obtaining my MA Real Estate Broker License I partnered with my father and built and sold over 200 homes in the greater Acton area. I also obtained my unrestricted Construction Supervisor License from the State of Ma which I still hold today. The experience refined my skills in property valuation and construction, scheduling and organization, negotiation, and most importantly customer satisfaction. I really enjoyed pulling together the wants and needs of a customer to form a partnership. Teaming up and working hard for my customers to ultimately solve the puzzle of the best fit at the best value in an efficient manner gave me great joy.

Unfortunately, at the same time as the market collapse in the mid 2000's my father passed away. A combination of events forced the closing of the construction business. During the last 12 years I have worked in the commercial/industrial construction and environmental remediation industries in a Supervisorial capacity. Although I have a very successful career as Supervisor, I have returned to Real Estate sales, to work with customers again, and share my skill sets to help them achieve their goals.

Living in Hampstead New Hampshire I decided to obtain my New Hampshire Real Estate Broker license. I did so in 2019 and am currently practicing Real Estate Sales in NH with Exp Realty. Hampstead, New Hampshire reminds me of where I grew up, Acton Ma, being a small, affordable, tight-knit community. Over time, Acton grew more popular, dense and very expensive due to its proximity to Boston and an excellent school system. I longed for a quieter, smaller, and more affordable community for my children that resembled the one I knew in my youth and found it in Hampstead. The schools are excellent and the relationships my children have made are heartwarming. I still maintain my Ma Broker license and work with customers in Towns adjacent to the southern NH border. This is my story and I would love to learn and become part of yours.

What is the value add is utilizing me as your agent/partner when selling your home? An obedient and loyal teammate dedicated to obtaining your goals in Real Estate. A trusted confidant providing full visibility to all aspects of transactions, communicating truthfully situations regardless of their difficulties. A fiercely protective defender of your confidential information. A proven business professional capable of administering correctly documentation and accounting of details resulting from your transactions. Confidence in knowing your agent has a tried and true history of dedication to an above average work ethic and high level of performance as it relates to satisfying his responsibilities. A higher value on teamwork vs personal accomplishments. Philosophy of selling property: Exposure to the correct target market, correctly analyzing deficiencies to correct prior to entering the market, pricing to create a frenzy, faith in the process, and finally offering customer discounts.

I would love to discuss how we can partner to accomplish your goals and am available anytime.