



**Stephanie Shields | Senior Vice President, Broker Sales**

As the number of COVID-19 cases in the United States continues to rise, I think that it is important that we are all mindful of the rapidly evolving situation. To that end, I wanted to reach out on behalf of our organization to reiterate to you just how important your work with Aflac is and to remind you that we are laser-focused on doing what's right for customers in their time of need.

At Aflac, we recognize that the way we conduct business, at least in the short term, is likely going to change. Many events have been postponed or canceled and requested meetings are going virtual. Rest assured our organization and our sales teams are here to collaborate with you as we forge a new path during these unprecedented times.

More than just adapting to a new way of doing business, though, I want you to feel confident that as the No. 1 provider of supplemental benefits, Aflac's policies are designed to give our customers peace of mind when unexpected life events occur. We know that your clients are likely asking you questions about how Aflac's products will help them if they are impacted by the coronavirus. Aflac has published a list of [Frequently Asked Questions](#) for policyholders and certificate holders on Aflac.com that outlines how our products may help if someone is tested, diagnosed or unable to work. Please feel free to share this link with your clients.

Do not hesitate to reach out to me if you have questions or concerns. We will provide additional updates as the situation evolves and/or if protocols change.

As always, we appreciate your support and your business.

Sincerely,

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This email was sent to: [sshields@aflac.com](mailto:sshields@aflac.com)

This email was sent by: Aflac Incorporated  
1932 Wynnton Rd. Columbus, GA 31999 United States

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