

Please note. This is a list of resources willing to work with small businesses.
This is not a recommendation for any particular supplier.

6/01/20

RESOURCES FOR FUNDING AND BUSINESS SERVICES FOR SCORE SMALL BUSINESS CLIENTS

KCSourcelink

<https://www.kcsourcelink.com>, 816-235-6500

One of our SCORE resource partners, is often a place to start to connect with needed resources. Their goal is to “help aspiring startups and established businesses find the right business resources to start, scale or accelerate.”

Kansas City Area Top SBA Lenders

<https://www.bizjournals.com/kansascity/subscriber-only/2018/12/14/top-kansas-city-area-sba-lenders.html>

#1 US Bank 120 W 12 th St. KC, MO 64105 816-871-2395 usbank.com	#2 Oakstar Bank 1020 E. Battlefield Rd. Springfield, MO 65807 417-877-2020 oakstarbank.com	#3 Rural Missouri Inc. 3324 Emerald Ln. Jeff City, MO 65109 573-635-0136 rmiinc.org	#4 Guaranty Bank 4000 W. Brown Deer Rd. Brown Deer, WI 53209 414-362-4000 guarantybank.com
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SBA Lender Match

<https://www.sba.gov/funding-programs/loans/lender-match>

Free online referral tool connects small businesses with participating SBA-approved lenders. How it works: 1) describe your needs, 2) get matched in two days, 3) talk to lenders, 4) apply for a loan. Online advice on getting ready to talk to lenders.

MicroLenders (Typically offer \$500 - \$50,000 with lesser credit requirements and higher rates.)

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Kansas City CDFI Coalition

<http://cdficoalitionkc.com/>

A partnership among 13 Community Development Financial Institutions (CDFIs) that offer an array of capital, development, and consulting services, and share a common mission to empower a comprehensively healthy Kansas City community through support for nonprofits, small businesses, and low-income communities. Visit a CDFI member listed on the website for more details about the terms, interest rates, fees, and financing funds available for your projects

Justine Peterson

1023 North Grand Blvd | Saint Louis, Missouri 63106
phone: 314.533.2411 | fax: 314.533.2299
justBIZ 929 North 15th St, East St. Louis, IL 62205

Alt-Cap

3200 Wayne Ave, Kansas City, MO 64109
info@alt-cap.org
(816) 216-1851

Women's Business Center

WE-Lend Micro Loan Products

We offer loans of up to \$25,000 for existing businesses, including loans for start-ups, with a special emphasis on women-owned businesses.

4220 Shawnee Mission Pkwy #350b, Fairway, KS 66205
Elizabeth Bejan at (913) 492-5922

Hispanic Economic Development Corporation

<http://www.kchedc.org/hedc/programs-services/>

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PROFESSIONAL SERVICES

Banking

Lead Bank 1801 Main St, Kansas City, MO 64108 (866) 845-9545	Freedom Bank 6640 W 143rd St, Overland Park, KS 66223 (913) 563-5600
Central Bank of Kansas City Main Branch (816) 483-1210	Cornerstone Bank 9120 W 135th St, Overland Park, KS 66221 (913) 239-8100
First Home Bank Michele Walters <i>Vice President, SBA Lending Officer</i> Mobile: 816.289.5287 10800 Farley St., Suite 200 Overland Park, KS 66210 michele.walters@firsthomebank.com	Academy Bank Derek Sommerer Business Development Consultant C: 816.709.5498 E: dsommerer@academybank.com 6976 W 135th St Overland Park, KS 66223 www.AcademyBank.com

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Accounting/Bookkeeping

B2BC Mobile Tax & Solutions PO Box 16531 Raytown, MO 64133 816-410-0694 www.B2BCmobiletax.com Contact: Nicola Price, EA	Integrity Accounting & Mgt Svcs 412 SW Joy Ct Blue Springs, MO 64014 816-813-7781 www.taxbuzz.com Contact: Olivia Smith
Harvey & Caldwell PA 12980 Metcalf Ave, Suite 305 Overland Park, KS 66213 913-435-4400 www.harveyandcaldwell.com	Soltys & Clark, CPA, LLC 400 SW Longview Blvd, Suite 270 Lee's Summit, MO 64081 816-942-5700 Contact: Trish Soltys
Capstone Bookkeeping 15100 W 67 th St, Suite 201 Shawnee, KS 66217 913-583-0096 www.capstonebookkeepingkc.com	Meridian Business Amy Goode, CPA MBA 9300 West 110 th Street, Suite 620 Overland Park, KS 66210 (913) 424-2392 agoode@meridianbusiness.com https://www.meridianbusiness.com/
Meara Welch Browne Julie Welch CPA PFS, CFP julier@meara.com 816-561-6868 2020 W. 89 th St. Suite 300 Leawood, KS 66206 816-561-1400	Higdon Hale Main Office 6310 Lamar Suite 110 Overland Park, KS 66202 Main Number 913-831-7000 John P. Martin, CPA President Main Number 913-831-7000 Email johnmartin@higdonhale.com Rick Wesemann, CPA Principal Office 913-831-7000 ext. 19 Email rickwesemann@higdonhale.com
Quick books – https://quickbooks.intuit.com/	

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Attorneys

Jen Augustine 8700 Monrovia, Suite 310 Lenexa, KS 66215 913-647-7522	Seck & Associates, LLC 7285 W 132 nd St, #240 Overland Park, KS 66213 913-815-8485 www.seckassociates.com Contact: Sheila Seck
The Hood Law Group 4743 Troost Ave KC, MO 64110 www.hoodlawgroupkc.com 816-561-5000	Hovey Williams LLP (patents & trademarks) Tracy Bornman 10801 Mastin Blvd., Suite 1000 Overland Park, KS 66210 913-647-9050 tlb@hoveywilliams.com
Business Law Advisors, LLC Pascale Henn phenn@phbusinesslaw.com 8700 Monrovia St., Ste. 310 Lenexa, Kansas 66215 913-647-7522 Phone 913-492-2745 Fax 816-699-4213 Mobile www.businesslawyerkansascity.com	Venture Legal KC Chris Brown A virtual law firm serving Missouri and Kansas contact@venturelegalkc.com

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Computer Services & Maintenance

ATMCS, LLC 520 W 103 rd St, #279 Kanas City, MO 64114 913-788-8270 www.atmcs.com Contact: Andre Maxwell	Ross Computer Maintenance 816-456-2562 www.ross-pc-repair.com Contact: David Ross
Melray Technologies 816-882-9346 www.melraytechnologies.com Contact: Prasad Lokugamage	

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Website Design/Development, SEO, Online Marketing

Creative Capsule (913) 956-8548 www.creativecapsule.com Contact; Salil Talaulier	KC Web Specialists LLC 5876 Edgewater Dr. Overland Park, KS 66223 (913) 489-7866 www.kcwebspecialists.com Contact: Jo Beth Nastav
Dazium Design Solutions 1600 Genesee St, Suite 660 Kansas City, MO 64102 (816) 842-0001 www.dazium.com Contact: Kara Hess	SJ Insights, LLC (Social Media Marketing and Training) Sheree A. Johnson, CBC CEO 2518 W. 144th Street Leawood, KS 66224 913-239-0976 sheree@sjinsights.net www.sjinsights.net
2AMarketing Eric Staton 816-318-8898 estaton@2amarketing.com www.2AMarketing.com	WizeWebz David Patrick Terri Jordan www.wizewebz.com
Elemeno Design Dustin Ackart 816 476 7776 108 N. Water Street, Suite E, Liberty, MO 64068 dustin@elemenoweb.com	Abraham Gin (LinkedIn Lead Generation) linkedin.com/in/abrahamgin abraham.gin@giantworldwide.com abrahamgin.com
Cannon Social Media Solutions Vicki S. Cannon Founder/Owner 913.485.8075 www.cannonsocialmediasolutions.com	Mr. Green Marketing Joshua Jolley Andy Michael www.mrgreenmarketing.com info@mrgreenmarketing.com 816-301-6968
Be More Marketing Kimberly Beer Kim@BeMoreMarketing.com 816-738-3222	SwiftOtter Inc. Joseph Maxwell Joseph@SwiftOtter.com

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Writers/Graphic Designers

Argee Design LLC 5905 Dearborn Mission, KS 66202 (913) 488-7094 www.robargeedesignllc.com Contact: Rob Argee	Rich/Designs (816)237-8706 www.richdesignsunltd.com Contact: Richard Lewis
Font+Folio Graphic Design Atelier (816) 812-7993 www.fontandfolio.com Contact: Marianne Eppelheimer	Connectology Communications LLC Cheri Tabel (Blog writer/content manager) 913.558.3474 cheri@connectologyco.com
Julie Cortés Copywriter Proofreader Founder: The Freelance Exchange 913.484.8350 c copydiva@juliecortes.com	NoWhere Consultants (full-service marketing firm for small businesses). www.no-where.net Larissa Uredi at LNUredi@no-where.net
Springboard Creative (A branding and design firm that specializes in editorial and collateral). www.springboardcreative.biz carey@springboardcreative.biz	Sparkcade (A marketing services firm that focuses on podcasting). www.sparkcade.com carey@sparkcade.com
Jubilant Marketing (SEO/Websites/Social Media) www.jubilantdigital.com carey@jubilantdigital.com	Online Freelance resources https://www.upwork.com/ https://www.fiverr.com/
<p align="center">Find more resources on the Freelance Exchange Website https://www.kcfreelanceexchange.com</p>	

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Photographers/Videographers

<p>KC Storytellers/Wirken Photo Tyler Wirken (photographer/videographer) Website : www.kcstorytellers.com Phone (816)-582-8954 Email info@wirkenphoto.com Studio 1800 Central St. Suite 202 Kansas City, Mo. 64108</p>	<p>Bliss Photography Carol Bliss carol@blissphotographyimages.com 15489 Quivira Rd Overland Park, KS 66221 913 685-7556</p>
<p>r2 video productions Tim Anderson 913.484.9823 Tim@r2llc.net Website: https://r2llc.net/</p>	<p>Mr. Green Marketing Joshua Jolley Andy Michael info@mrgreenmarketing.com 816-301-6968</p>

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Other Marketing Services

Investment Resources (market intelligence) Donna Gordon www.investmentresources.biz http://www.linkedin.com/in/donnagordon 816-304-7958 phone	SalezWORKS, LLC (sales training, mentoring, planning, and strategy; referral marketing) Breandan Filbert (816)522-8178 bfilbert@salezworks.com http://salezworks.com/
Anything on Anything (ad specialty firm) Ryan Christopher 15144 Sweetbriar Dr. Basehor, KS 66007 913-302-0869 ryan@anythingonanything.com	Business by Promotion (ad specialty firm) Betsy Allgeyer Betsy@businessbp.com 923 NE Woods Chapel Rd #170 Lee's Summit, MO 64064 (816) 350-8811
WBE application specialist Colleen White linkedin.com/in/colleen-white-81aba57 swsinfo.com cwhite@swsinfo.com	

CRM & Email

CRM	E-Mail Marketing
HubSpot - https://www.hubspot.com/	MailChimp - https://mailchimp.com/
Nimble - https://www.nimble.com/	Constant Contact - https://www.constantcontact.com
Zoho – https://www.zoho.com/ https://www.zoho.com/	

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Human Resources

<p>Karen Hughey, MLRHR Founder, CEO karen@kr-hr.com 6240 W. 135th St., Ste. 236 Overland Park, Kansas 66223 913-647-5352 (O) 913-645-7129 (M) www.kr-hr.com</p>	<p>HR-Rethought Sandra DeStigher 913.424.3190 Sandra.destigher@hr-rethought.com</p>
<p>FineLine HR Consulting, LLC Shelly Freeman 7611 State Line Rd. Kansas City, MO 64114 Finelinehr.com 816-479-0388 Info@finelinehr.com</p>	<p>Pinnacle Employer Group www.pinnacleemployeeservices.com carey.rich@pinnacilemployeeservices.com</p>
<p>PEARL Business Solutions (Virtual Admin) Angela Cramer (913) 800-5330 angela@pearlkc.com www.pearlkc.com</p>	

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Commercial Insurance

<p>Cornerstone David Parkhurst dparkhurst@ckcins.com 1-660-287-6426-Mobile https://ckcins.com/why-cornerstone/our-team/</p>	<p>Haas & Wilkerson Insurance Kimberly Wilkerson 4300 Shawnee Mission Parkway Fairway, KS 66205 913.432.4400 kimberly.wilkerson@hwins.com hwins.com</p>
<p>Brier Payne Meade Insurance 12900 Metcalf Suite 200 Overland Park, KS 66213 913-402-9576</p>	<p>The Miller Group 903 E. 104th St. Suite 800 Kansas City, MO 64131 816.333.3000 Millercares.com</p>

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Federal Government Contracting

How to become a Federal government contractor <https://www.usa.gov/become-government-contractor> (Know or lookup your NAICS code, get a DUNS number, register for the SAM system, etc.)

FEMA – Describes how to find pre-qualified contractors (make sure you address these so you can be pre-qualified)

<https://www.fema.gov/media-library-data/1564584834379-dae37a7a554b07ee248f4610e5990a38/how-to-create-prequalified-list.pdf>

FEMA also encourages businesses to register online with the National Emergency Resource Registry at www.nerr.gov where companies can be contacted for their products and services. FEMA routinely searches this database for businesses that can provide needed resources for disaster recovery efforts.

Small, local and minority-owned business owners are encouraged to visit the following web sites for more information on government contracting opportunities:

- www.dhs.gov/openforbusiness
- www.gsaadvantage.gov
- www.ccr.gov
- www.sba.gov

6/30/20 Changes coming to SBA certifications for Women Owned Small Businesses (WOSB):
<https://www.score.org/blog/upcoming-certification-changes-women-owned-businesses>

Department of Transportation – Disadvantaged Business Enterprise

1. Federal <https://www.transportation.gov/civil-rights/disadvantaged-business-enterprise>
2. Missouri DOT <https://www.modot.org/dbe-program>

Department of Defense WOSB program

<https://business.defense.gov/Portals/57/Documents/WOSB%20Program%20Update.pdf>

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Article from National Women's Business Council on WOSB (Woman Owned Small Business) certification (NAICS code specific)

<https://www.nwbc.gov/content/what-certification/#:~:text=Businesses%20have%20two%20options%20to,party%20certifiers%20ap%20proved%20by%20SBA.>

Missouri Women Owned Business Enterprise - WBE (state & local contracting; **non-NAICS code specific**)

1. <https://kansascity.score.org/resource/missouri-mbe-wbe-certification-information-0>
2. https://oeo.mo.gov/oeo_certifications/

Kansas City Missouri – Small Business Enterprise, Small Local Business Enterprise

<https://www.kcmo.gov/city-hall/departments/human-relations/certification-and-compliance/small-business-enterprise-sbe-and-small-local-business-enterprise-slbe-programs>