

**Please note.** This is a list of resources willing to work with small businesses.

This is not a recommendation for any particular supplier.

## RESOURCES FOR FUNDING AND BUSINESS SERVICES FOR SCORE SMALL BUSINESS CLIENTS

6/01/20

### KCSourceLink

<https://www.kcsourcelink.com>, 816-235-6500

One of our SCORE resource partners, is often a place to start to connect with needed resources. Their goal is to “help aspiring startups and established businesses find the right business resources to start, scale or accelerate.”

### Kansas City Area Top SBA Lenders

<https://www.bizjournals.com/kansascity/Subscriber-Only/2018/12/14/top-kansas-city-area-sba-lenders.html>

<b>#1 US Bank</b> 120 W 12 <sup>th</sup> St. KC, MO 64105 816-871-2395 <a href="http://usbank.com">usbank.com</a>	<b>#2 Oakstar Bank</b> 1020 E. Battlefield Rd. Springfield, MO 65807 417-877-2020 <a href="http://oakstarbank.com">oakstarbank.com</a>	<b>#3 Rural Missouri Inc.</b> 3324 Emerald Ln. Jeff City, MO 65109 573-635-0136 <a href="http://rmiinc.org">rmiinc.org</a>	<b>#4 Guaranty Bank</b> 4000 W. Brown Deer Rd. Brown Deer, WI 53209 414-362-4000 <a href="http://guarantybank.com">guarantybank.com</a>
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### SBA Lender Match

<https://www.sba.gov/funding-programs/loans/lender-match>

Free online referral tool connects small businesses with participating SBA-approved lenders. How it works: 1) describe your needs, 2) get matched in two days, 3) talk to lenders, 4) apply for a loan. Online advice on getting ready to talk to lenders.

### MicroLenders (Typically offer \$500 - \$50,000 with lesser credit requirements and higher rates.)

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## Kansas City CDFI Coalition

<http://cdficoalitionkc.com/>

A partnership among 13 Community Development Financial Institutions (CDFIs) that offer an array of capital, development, and consulting services, and share a common mission to empower a comprehensively healthy Kansas City community through support for nonprofits, small businesses, and low-income communities. Visit a CDFI member listed on the website for more details about the terms, interest rates, fees, and financing funds available for your projects

## Justine Peterson

1023 North Grand Blvd | Saint Louis, Missouri 63106  
phone: 314.533.2411 | fax: 314.533.2299  
justBIZ 929 North 15th St, East St. Louis, IL 62205

## Alt-Cap

3200 Wayne Ave, Kansas City, MO 64109  
[info@alt-cap.org](mailto:info@alt-cap.org)  
(816) 216-1851

## Women's Business Center

### WE-Lend Micro Loan Products

We offer loans of up to \$25,000 for existing businesses, including loans for start-ups, with a special emphasis on women-owned businesses.

4220 Shawnee Mission Pkwy #350b, Fairway, KS 66205  
Elizabeth Bejan at (913) 492-5922

## Hispanic Economic Development Corporation

<http://www.kchedc.org/hedc/programs-services/>

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## PROFESSIONAL SERVICES

### Banking

<p><b>Lead Bank</b> 1801 Main St, Kansas City, MO 64108 (866) 845-9545</p>	<p><b>Freedom Bank</b> 6640 W 143rd St, Overland Park, KS 66223 (913) 563-5600</p>
<p><b>Central Bank of Kansas City</b> <b>Main Branch</b> (816) 483-1210</p>	<p><b>Cornerstone Bank</b> 9120 W 135th St, Overland Park, KS 66221 (913) 239-8100</p>
<p><b>First Home Bank</b> Michele Walters <i>Vice President, SBA Lending Officer</i> Mobile: 816.289.5287  10800 Farley St., Suite 200 Overland Park, KS 66210  <a href="mailto:michele.walters@firsthomebank.com">michele.walters@firsthomebank.com</a></p>	<p><b>Academy Bank</b> Derek Sommerer Business Development Consultant C: 816.709.5498 E: <a href="mailto:dsommerer@academybank.com">dsommerer@academybank.com</a> 6976 W 135th St Overland Park, KS 66223 <a href="http://www.AcademyBank.com">www.AcademyBank.com</a></p>

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## Accounting/Bookkeeping

<b>B2BC Mobile Tax &amp; Solutions</b> PO Box 16531 Raytown, MO 64133 816-410-0694 <a href="http://www.B2BCmobiletax.com">www.B2BCmobiletax.com</a> Contact: Nicola Price, EA	<b>Integrity Accounting &amp; Mgt Svcs</b> 412 SW Joy Ct Blue Springs, MO 64014 816-813-7781 <a href="http://www.taxbuzz.com">www.taxbuzz.com</a> Contact: Olivia Smith
<b>Harvey &amp; Caldwell PA</b> 12980 Metcalf Ave, Suite 305 Overland Park, KS 66213 913-435-4400 <a href="http://www.harveyandcaldwell.com">www.harveyandcaldwell.com</a>	<b>Soltys &amp; Clark, CPA, LLC</b> 400 SW Longview Blvd, Suite 270 Lee's Summit, MO 64081 816-942-5700 Contact: Trish Soltys
<b>Capstone Bookkeeping</b> 15100 W 67 <sup>th</sup> St, Suite 201 Shawnee, KS 66217 913-583-0096 <a href="http://www.capstonebookeepingkc.com">www.capstonebookeepingkc.com</a>	<b>Meridian Business</b> <b>Amy Goode, CPA MBA</b> 9300 West 110th Street, Suite 620 Overland Park, KS 66210 (913) 424-2392 <a href="mailto:agoode@meridianbusiness.com">agoode@meridianbusiness.com</a> <a href="http://www.meridianbusiness.com/">https://www.meridianbusiness.com/</a>
<b>Meara Welch Browne</b> Julie Welch CPA PFS, CFP <a href="mailto:julier@meara.com">julier@meara.com</a> 816-561-6868 2020 W. 89 <sup>th</sup> St. Suite 300 Leawood, KS 66206 816-561-1400	<b>Higdon Hale</b> <b>Main Office</b> 6310 Lamar Suite 110 Overland Park, KS 66202 Main Number 913-831-7000  <b>John P. Martin, CPA</b> President Main Number 913-831-7000 Email <a href="mailto:johnmartin@higdonhale.com">johnmartin@higdonhale.com</a>  <b>Rick Wesemann, CPA</b> Principal Office 913-831-7000 ext. 19 Email <a href="mailto:rickwesemann@higdonhale.com">rickwesemann@higdonhale.com</a>
<b>Quick books – <a href="https://quickbooks.intuit.com/">https://quickbooks.intuit.com/</a></b>	

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## Attorneys

<p><b>Jen Augustine</b> 8700 Monrovia, Suite 310 Lenexa, KS 66215 913-647-7522</p>	<p><b>Seck &amp; Associates, LLC</b> 7285 W 132<sup>nd</sup> St, #240 Overland Park, KS 66213 913-815-8485 <a href="http://www.seckassociates.com">www.seckassociates.com</a> Contact: Sheila Seck</p>
<p><b>The Hood Law Group</b> 4743 Troost Ave KC, MO 64110 <a href="http://www.hoodlawgroupkc.com">www.hoodlawgroupkc.com</a> 816-561-5000</p>	<p><b>Hovey Williams LLP</b> (patents &amp; trademarks) Tracy Bornman 10801 Mastin Blvd., Suite 1000 Overland Park, KS 66210 913-647-9050 <a href="mailto:tlb@hoveywilliams.com">tlb@hoveywilliams.com</a></p>
<p><b>Business Law Advisors, LLC</b> Pascale Henn <a href="mailto:phenn@phbusinesslaw.com">phenn@phbusinesslaw.com</a> 8700 Monrovia St., Ste. 310 Lenexa, Kansas 66215 913-647-7522 Phone 913-492-2745 Fax 816-699-4213 Mobile <a href="http://www.businesslawyerkansascity.com">www.businesslawyerkansascity.com</a></p>	<p><b>Venture Legal KC</b> Chris Brown  A virtual law firm serving Missouri and Kansas <a href="mailto:contact@venturelegalkc.com">contact@venturelegalkc.com</a></p>

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## Computer Services & Maintenance

<b>ATMCS, LLC</b> 520 W 103 <sup>rd</sup> St, #279 Kanas City, MO 64114 913-788-8270 <a href="http://www.atmcs.com">www.atmcs.com</a> Contact: Andre Maxwell	<b>Ross Computer Maintenance</b> 816-456-2562 <a href="http://www.ross-pc-repair.com">www.ross-pc-repair.com</a> Contact: David Ross
<b>Melray Technologies</b> 816-882-9346 <a href="http://www.melraytechnologies.com">www.melraytechnologies.com</a> Contact: Prasad Lokugamage	

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## Website Design/Development, SEO, Online Marketing

<p><b>Creative Capsule</b>          (913) 956-8548  <a href="http://www.creativecapsule.com">www.creativecapsule.com</a>          Contact: Salil Talauiler</p>	<p><b>KC Web Specialists LLC</b>          5876 Edgewater Dr.          Overland Park, KS 66223          (913) 489-7866  <a href="http://www.kcwebspecialists.com">www.kcwebspecialists.com</a>          Contact: Jo Beth Nastav</p>
<p><b>Dazium Design Solutions</b>          1600 Genesee St, Suite 660          Kansas City, MO 64102          (816) 842-0001  <a href="http://www.dazium.com">www.dazium.com</a>          Contact: Kara Hess</p>	<p><b>SJ Insights, LLC</b> (Social Media Marketing and Training)          Sheree A. Johnson, CBC          CEO          2518 W. 144th Street   Leawood, KS 66224          913-239-0976    <a href="mailto:sheree@sjinsights.net">sheree@sjinsights.net</a>  <a href="http://www.sjinsights.net">www.sjinsights.net</a></p>
<p><b>2AMarketing</b>          Eric Staton          816-318-8898  <a href="mailto:estaton@2amarketing.com">estaton@2amarketing.com</a>  <a href="http://www.2AMarketing.com">www.2AMarketing.com</a></p>	<p><b>WizeWebz</b>          David Patrick          Terri Jordan  <a href="http://www.wizewebz.com">www.wizewebz.com</a></p>
<p><b>Elemeno Design</b>          Dustin Ackart          816 476 7776            108 N. Water Street, Suite E,          Liberty, MO 64068  <a href="mailto:dustin@elemenoweb.com">dustin@elemenoweb.com</a></p>	<p><b>Abraham Gin</b> (LinkedIn Lead Generation)  <a href="https://linkedin.com/in/abrahamgin">linkedin.com/in/abrahamgin</a>  <a href="mailto:abraham.gin@giantworldwide.com">abraham.gin@giantworldwide.com</a>  <a href="http://abrahamgin.com">abrahamgin.com</a></p>
<p><b>Cannon Social Media Solutions</b>          Vicki S. Cannon          Founder/Owner          913.485.8075  <a href="http://www.cannonsocialmediasolutions.com">www.cannonsocialmediasolutions.com</a></p>	<p><b>Mr. Green Marketing</b>          Joshua Jolley          Andy Michael  <a href="http://www.mrgreenmarketing.com">www.mrgreenmarketing.com</a>  <a href="mailto:info@mrgreenmarketing.com">info@mrgreenmarketing.com</a> 816-301-6968</p>
<p><b>Be More Marketing</b>          Kimberly Beer  <a href="mailto:Kim@BeMoreMarketing.com">Kim@BeMoreMarketing.com</a>          816-738-3222</p>	<p><b>SwiftOtter Inc.</b>          Joseph Maxwell  <a href="mailto:Joseph@SwiftOtter.com">Joseph@SwiftOtter.com</a></p>

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## Writers/Graphic Designers

<p><b>Argee Design LLC</b> 5905 Dearborn Mission, KS 66202 (913) 488-7094 <a href="http://www.robargeedesignllc.com">www.robargeedesignllc.com</a> Contact: Rob Argee</p>	<p><b>Rich/Designs</b> (816)237-8706 <a href="http://www.richdesignsunltd.com">www.richdesignsunltd.com</a> Contact: Richard Lewis</p>
<p><b>Font+Folio</b> Graphic Design Atelier (816) 812-7993 <a href="http://www.fontandfolio.com">www.fontandfolio.com</a> Contact: Marianne Eppelheimer</p>	<p><b>Connectology Communications LLC</b> Cheri Tabel (Blog writer/content manager) 913.558.3474 <a href="mailto:cheri@connectologyco.com">cheri@connectologyco.com</a></p>
<p><b>Julie Cortés</b> Copywriter   Proofreader Founder: The Freelance Exchange 913.484.8350 c <a href="mailto:copydiva@juliecortes.com">copydiva@juliecortes.com</a></p>	<p><b>NoWhere Consultants</b> (full-service marketing firm for small businesses). <a href="http://www.no-where.net">www.no-where.net</a> Larissa Uredi at <a href="mailto:LNUredi@no-where.net">LNUredi@no-where.net</a></p>
<p><b>Springboard Creative</b> (A branding and design firm that specializes in editorial and collateral). <a href="http://www.springboardcreative.biz">www.springboardcreative.biz</a> <a href="mailto:carey@springboardcreative.biz">carey@springboardcreative.biz</a></p>	<p><b>Sparkcade</b> (A marketing services firm that focuses on podcasting). <a href="http://www.sparkcade.com">www.sparkcade.com</a> <a href="mailto:carey@sparkcade.com">carey@sparkcade.com</a></p>
<p><b>Jubilant Marketing</b> (SEO/Websites/Social Media) <a href="http://www.jubilantdigital.com">www.jubilantdigital.com</a> <a href="mailto:carey@jubilantdigital.com">carey@jubilantdigital.com</a></p>	<p><b>Online Freelance resources</b> <a href="https://www.upwork.com/">https://www.upwork.com/</a> <a href="https://www.fiverr.com/">https://www.fiverr.com/</a></p>
<p><b>Find more resources on the Freelance Exchange Website</b> <a href="https://www.kcfreelanceexchange.com">https://www.kcfreelanceexchange.com</a></p>	

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## Photographers/Videographers

### **KC Storytellers/Wirken Photo**

Tyler Wirken (photographer/videographer)  
Website : [www.kcstorytellers.com](http://www.kcstorytellers.com)  
Phone | (816)-582-8954  
Email | [info@wirkenphoto.com](mailto:info@wirkenphoto.com)  
Studio | 1800 Central St. Suite 202  
Kansas City, Mo. 64108

### **Bliss Photography**

Carol Bliss  
[carol@blissphotographyimages](mailto:carol@blissphotographyimages)  
15489 Quivira Rd  
Overland Park, KS 66221  
913 685-7556

### **r2 video productions**

Tim Anderson  
913.484.9823  
[Tim@r2llc.net](mailto:Tim@r2llc.net)  
Website: <https://r2llc.net/>

### **Mr. Green Marketing**

Joshua Jolley  
Andy Michael  
[info@mrgreenmarketing.com](mailto:info@mrgreenmarketing.com)  
816-301-6968

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## Other Marketing Services

<p><b>Investment Resources</b> (market intelligence)          Donna Gordon  <a href="http://www.investmentresources.biz">www.investmentresources.biz</a>  <a href="http://www.linkedin.com/in/donnagordon">http://www.linkedin.com/in/donnagordon</a>          816-304-7958 phone</p>	<p><b>SalezWORKS, LLC</b> (sales training, mentoring, planning, and strategy; referral marketing)          Breandan Filbert          (816)522-8178  <a href="mailto:bfilbert@salezworks.com">bfilbert@salezworks.com</a>  <a href="http://salezworks.com/">http://salezworks.com/</a></p>
<p><b>Anything on Anything</b> (ad specialty firm)          Ryan Christopher          15144 Sweetbriar Dr.          Basehor, KS 66007          913-302-0869  <a href="mailto:ryan@anythingonanything.com">ryan@anythingonanything.com</a></p>	<p><b>Business by Promotion</b> (ad specialty firm)          Betsy Allgeyer  <a href="mailto:Betsy@businessbp.com">Betsy@businessbp.com</a>          923 NE Woods Chapel Rd #170          Lee's Summit, MO 64064          (816) 350-8811</p>
<p><b>WBE application specialist</b>          Colleen White  <a href="http://linkedin.com/in/colleen-white-81aba57">linkedin.com/in/colleen-white-81aba57</a>  <a href="http://swsinfo.com">swsinfo.com</a>  <a href="mailto:cwhite@swsinfo.com">cwhite@swsinfo.com</a></p>	

## CRM & Email

CRM	E-Mail Marketing
HubSpot - <a href="https://www.hubspot.com/">https://www.hubspot.com/</a>	MailChimp - <a href="https://mailchimp.com/">https://mailchimp.com/</a>
Nimble - <a href="https://www.nimble.com/">https://www.nimble.com/</a>	Constant Contact - <a href="https://www.constantcontact.com">https://www.constantcontact.com</a>
Zoho – <a href="https://www.zoho.com/">https://www.zoho.com/</a> <a href="https://www.zoho.com/">https://www.zoho.com/</a>	

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## Human Resources

<p><b>Karen Hughey, MLRHR</b>          Founder, CEO  <a href="mailto:karen@kr-hr.com">karen@kr-hr.com</a>          6240 W. 135<sup>th</sup> St., Ste. 236          Overland Park, Kansas 66223          913-647-5352 (O)          913-645-7129 (M)  <a href="http://www.kr-hr.com">www.kr-hr.com</a></p>	<p><b>HR-Rethought</b>          Sandra DeStigher          913.424.3190  <a href="mailto:Sandra.destigher@hr-rethought.com">Sandra.destigher@hr-rethought.com</a></p>
<p><b>FineLine HR Consulting, LLC</b>          Shelly Freeman          7611 State Line Rd.          Kansas City, MO 64114  <a href="http://Finelinehr.com">Finelinehr.com</a>          816-479-0388  <a href="mailto:Info@finelinehr.com">Info@finelinehr.com</a></p>	<p><b>Pinnacle Employer Group</b>  <a href="http://www.pinnacleemployeeservices.com">www.pinnacleemployeeservices.com</a>  <a href="mailto:carey.rich@pinnacleemployeeservices.com">carey.rich@pinnacleemployeeservices.com</a></p>
<p><b>PEARL Business Solutions</b> (Virtual Admin)          Angela Cramer          (913) 800-5330  <a href="mailto:angela@pearlkc.com">angela@pearlkc.com</a>  <a href="http://www.pearlkc.com">www.pearlkc.com</a></p>	

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## Commercial Insurance

<b>Cornerstone</b> David Parkhurst <a href="mailto:dparkhurst@ckcins.com">dparkhurst@ckcins.com</a> 1-660-287-6426-Mobile <a href="https://ckcins.com/why-cornerstone/our-team/">https://ckcins.com/why-cornerstone/our-team/</a>	<b>Haas &amp; Wilkerson Insurance</b> <b>Kimberly Wilkerson</b> 4300 Shawnee Mission Parkway Fairway, KS 66205 913.432.4400 <a href="mailto:kimberly.wilkerson@hwins.com">kimberly.wilkerson@hwins.com</a> <a href="http://hwins.com">hwins.com</a>
<b>Brier Payne Meade Insurance</b> 12900 Metcalf Suite 200 Overland Park, KS 66213 913-402-9576	<b>The Miller Group</b> 903 E. 104 <sup>th</sup> St. Suite 800 Kansas City, MO 64131 816.333.3000 <a href="http://Millercares.com">Millercares.com</a>

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## Federal Government Contracting

How to become a Federal government contractor <https://www.usa.gov/become-government-contractor> (Know or lookup your NAICS code, get a DUNS number, register for the SAM system, etc.)

FEMA – Describes how to find pre-qualified contractors (make sure you address these so you can be pre-qualified)

<https://www.fema.gov/media-library-data/1564584834379-dae37a7a554b07ee248f4610e5990a38/how-to-create-prequalified-list.pdf>

FEMA also encourages businesses to register online with the National Emergency Resource Registry at [www.nerr.gov](http://www.nerr.gov) where companies can be contacted for their products and services. FEMA routinely searches this database for businesses that can provide needed resources for disaster recovery efforts.

Small, local and minority-owned business owners are encouraged to visit the following web sites for more information on government contracting opportunities:

- [www.dhs.gov/openforbusiness](http://www.dhs.gov/openforbusiness)
- [www.gsaadvantage.gov](http://www.gsaadvantage.gov)
- [www.ccr.gov](http://www.ccr.gov)
- [www.sba.gov](http://www.sba.gov)

6/30/20 Changes coming to SBA certifications for Women Owned Small Businesses (WOSB):  
<https://www.score.org/blog/upcoming-certification-changes-women-owned-businesses>

Department of Transportation – Disadvantaged Business Enterprise

1. Federal <https://www.transportation.gov/civil-rights/disadvantaged-business-enterprise>
2. Missouri DOT <https://www.modot.org/dbe-program>

Department of Defense WOSB program

<https://business.defense.gov/Portals/57/Documents/WOSB%20Program%20Update.pdf>

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Article from National Women's Business Council on WOSB (Woman Owned Small Business) certification (NAICS code specific)

<https://www.nwbc.gov/content/what-certification#:~:text=Businesses%20have%20two%20options%20to,party%20certifiers%20approved%20by%20SBA.>

Missouri Women Owned Business Enterprise - WBE (state & local contracting; **non-NAICS code specific**)

1. <https://kansascity.score.org/resource/missouri-mbe-wbe-certification-information-0>
2. [https://oeo.mo.gov/oeo\\_certifications/](https://oeo.mo.gov/oeo_certifications/)

Kansas City Missouri – Small Business Enterprise, Small Local Business Enterprise

<https://www.kcmo.gov/city-hall/departments/human-relations/certification-and-compliance/small-business-enterprise-sbe-and-small-local-business-enterprise-slbe-programs>