



JOIN US FOR

LAW FIRM LEADERS

TUESDAY, OCTOBER 28

4:00PM - 7:00PM

WASHINGTON ATHLETIC CLUB

PSALA INVITES YOU & YOUR MANAGING PARTNER TO JOIN US FOR COCKTAILS, MOCKTAILS, DELICIOUS FOOD AND A FEATURED PRESENTATION.

LISTENING AS LEADERSHIP: HOW LEGAL ADMINS SHAPE CULTURE AND LEGACY

PRESENTED BY JOAN-CLAIRE GILBERT

What if the key to being heard wasn't speaking louder—but listening deeper?

In this dynamic and interactive keynote, executive leadership coach Joan-Claire Gilbert invites legal administrators to reimagine listening as a transformative leadership practice. Drawing from her experience as a lawyer, operations leader, and trusted advisor to law firms, Joan-Claire will guide participants through the powerful mindset shift: **“If I’m not being heard, what am I not hearing?”**

Legal administrators sit at the heart of law firm culture. Whether or not you hold a formal leadership title, your ability to listen—genuinely, generously, and strategically—can shape the tone, trust, and trajectory of your entire organization.

Through guided reflection, practical tools, and a hands-on listening exercise, you'll:

- Recognize how your listening style impacts your leadership presence
- Learn to shift from “stingy” to “generous” listening
- Understand how deeper listening builds team trust, reduces friction, and improves performance
- Walk away with actionable strategies to enhance communication and culture at every level of your firm

This session is designed to be experiential, empowering, and deeply relevant to your day-to-day work. Whether you're navigating difficult conversations, supporting change, or simply trying to be heard in a fast-paced environment, this keynote will equip you with new ways of showing up—so you can lead with greater clarity, confidence, and connection.

PURCHASE TICKETS



About the Speaker

Joan-Claire Gilbert is an executive leadership coach and Director of Operations at The Collaborative Way®. A Princeton and Notre Dame Law School graduate, she's a former attorney who now helps law firms and professionals achieve peak performance with less stress. Inspired by her father's leadership in their family's nursery business, she's passionate about building collaborative, inclusive cultures. Outside of work, Joan-Claire enjoys surfing, running, and time with her husband and three kids.



In addition to the program, we'll be hosting our annual silent auction and raffle. All proceeds will benefit our Community Service Partner, the Pike Place Market Foundation, a local organization dedicated to supporting and uplifting our community.