

# Application to Fill Vacancy on Columbus City Council



Submitted on	8 December 2024, 3:38pm
Receipt number	41
Related form version	7

Name	Otto Beatty III
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Address	73 North 6th Street
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City	Columbus
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State	Ohio
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Zip code	43215
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Phone	6144847069
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Email	ottobeatty@gmail.com
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District in which you are applying to serve	District 7
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Do you live within the corporate limits of the City of Columbus and within the district for which you are applying to serve? (Please verify by using our Residential District Map: <a href="https://tinyurl.com/4p3uwhtk">https://tinyurl.com/4p3uwhtk</a> )	Yes
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For how long?	current address in District 7 since October 2019; Total number of years living in District 7 - 27 years
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Do you own or rent? (If you rent, please attach your rental agreement below)	Own
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Attach rental agreement if applicable	
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Are you registered to vote?	Yes
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Registration address, if different than home address	
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Do you hold any other public office except that of notary public, or member of the state militia or any reserve unit of the Armed Forces of the United States of America?	No
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In 250 words or less, please include a statement that describes your motivation for public service at this time; any past or current community involvement; the most important perspectives, priorities, or skillsets you bring to the role and what you see as the greatest challenges and opportunities facing the City and District 7.

I am honored to submit my application for Columbus City Council, District 7 (27 year district resident). I am passionate about serving the citizens of Columbus during this time of transition and growth. My experience, skills, and relationships uniquely position me to help the Council, and the administration address current challenges and opportunities.

Over the past 30 years, I have served the city on the Downtown Commission, Development Commission, and Northeast Area Commission, and the Small Business Ecosystem Advisory Committee. While I look forward to addressing a wide variety of issues facing our city (public safety, public health, human services, etc.), my community and professional experience aligns closely with two critical areas:

Housing/Development: With experience as a developer, investor, landlord, attorney, consultant, and commission member, I understand the diverse interests of all of the stakeholders. I continue to lead initiatives to promote affordable housing and encourage more diversity in the real estate profession. Finally, I have provided public support to neighborhood projects as well as citywide initiatives such as Zone-in.

Business/Workforce: As an award-winning small business owner, employer, and advisor, I have a deep understanding of challenges faced by small employers and their employees. Likewise, as a former law firm partner, I have had experience advising large employers and complex organizations.

My 50-year connection to Columbus enables me to appreciate both its history and its potential. It would be the honor of a lifetime to serve the citizens of Columbus as a member of Columbus City Council.

Upload resume

[Resume \(O Beatty\) Dec 2024.docx](#)  
[Otto Beatty headshot 2.jpg](#)

By signing this application, I attest to the following: 1. I am a qualified elector (registered voter). 2. You have been a resident in the district for which you're seeking office for one year. 3. That you do not hold any other public office except that of a notary public, member of the state militia, or any reserve unit of the United States Armed Forces.



[Link to signature](#)

## **Otto Beatty III, Esq.**

73 North 6<sup>th</sup> Street, Columbus, Ohio 43215

(614) 484-7069

[ottobeatty@gmail.com](mailto:ottobeatty@gmail.com)

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### **EXPERIENCE**

1995 – Present

Otto Beatty Companies and Otto Beatty Real Estate  
President

Real estate professional with experience as an investor, general partner, developer, owner, landlord, consultant, and attorney with experience in the multifamily, single-family, industrial warehouse, and coworking-shared office asset classes. Participant in over \$250 million in real estate transactions. Graduate of Urban Land Institute/Project REAP training academies and Affordable Housing Trust's Emerging Developer Accelerator Program (EDAP). Former Commissioner of the City of Columbus Development Commission and the City of Columbus Northeast Area Commission. Current Commissioner on The City of Columbus Downtown Commission.

2017 – Present

OB<sub>3</sub> Advisory and Management Ltd.  
Principal

Business management consulting and business coaching services to organizations and entrepreneurs. Specialties include general management, business infrastructure design, acquisition strategies, business valuation, process development and financial planning. The company also provides real estate advisory services.

2014 – Present

Virtual Workplace and Staffing Solutions Ltd. d/b/a Intelligent Office of  
Downtown Columbus  
Owner and Managing Director

Serve as owner-operator of downtown virtual office and virtual assistant business. Intelligent Office of Columbus provides over 250 businesses, legal professionals, non-profits, and trade organizations with virtual staff and space solutions, including, personalized telephone answering, customer service assistance, administrative assistance and office, conference and technologically adapted training room services. In 2021, ranked #1 in franchise system for sales growth. In 2017, received recognition as the Employer of the Year from Employment for Seniors, Inc.

2001 – 2015

E.E. Ward Moving & Storage Company  
Co-Owner, Vice President and General Counsel

Company officer responsible for all administrative operations of the company, including, but not limited to, accounting, human resource management,

technology, tax, legal, and regulatory affairs. Directed national account and residential sales team. Member of executive management team which grew company revenues over 2000% and received numerous industry and community awards, including, but not limited to, Better Business Bureau of Central Ohio Torch Award for Ethical Enterprising, Columbus Chamber of Commerce Small Business Leader Award, MBE Supplier of the Year Award from Ohio Minority Supplier Development Council, and Top Sales Growth Award from North American Van Lines.

1995 – 2007

Baker & Hostetler LLP  
Partner (2003 – 2007) Associate (1995 – 2002)

Maintained full-time law practice specializing in commercial law, Ohio administrative law, real estate, bankruptcy and financial institutions. Successfully defended clients before Ohio administrative agencies and commissions, such as Ohio Elections Commission, Ohio Dental Board, Ohio Board of Embalmers and Funeral Directors, State Medical Board, and the Ohio Motor Vehicle Dealers Board. Served as personal business counsel to several small companies, entrepreneurs, corporate executives, and professionals. Appointed as legal and board counsel for the United State Cutting Tool Institute and other trade associations.

1994 – 1995

Ohio Court of Appeals, 10<sup>th</sup> District  
Judicial Law Clerk/Staff Attorney to the Honorable Peggy Bryant

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## ORGANIZATION, BOARD AND COMMISSION EXPERIENCE

- ❖ City of Columbus, Downtown Commission (2021 to Present)
- ❖ Urban Land Institute (Columbus) – Advisory Board Member (2023 to Present)
- ❖ Urban Land Institute (Columbus) – Real Estate Diversity Initiative (REDI) Program Leader(2023)
- ❖ Small Scale Developer Forum – Advisory Committee (2022 to Present)
- ❖ Project REAP - Local Market Director for Columbus Ohio (2022 to Present)
- ❖ Ohio Elections Commission, Commissioner (2018-2023)(Chairman 2022-2023)
- ❖ Ohio Lottery Commission, Commissioner (2008 – 2010)
- ❖ City of Columbus, Small Business Ecosystem Advisory Committee (2018-2020)
- ❖ City of Columbus, Development Commission, former member
- ❖ City of Columbus, Northeast Area Commission, former member
- ❖ Ohio Minority Supplier Development Council, Board of Trustees, former member
- ❖ Columbus Museum of Art, Board of Trustees, Governance Committee, former member
- ❖ Fifth Third Bank, Columbus Affiliate, Community Advisory Forum, former member
- ❖ I Know I Can Foundation, Board of Trustees and Executive Committee, former member
- ❖ United Way of Central Ohio, Key Club Chair

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## EDUCATION

University of Michigan Law School  
Ann Arbor Michigan  
*Juris Doctor*, December 1993

Morehouse College  
Atlanta, Georgia  
Bachelor of Arts, *with honors*, May 1991

Rice University – Jones Graduate School of Business  
Houston, Texas  
Executive Education – Program for Real Estate Investment and Development, (Non-Degree 2021)

Kent State University – Ohio Department of Development  
Kent, Ohio  
Certified Business Advisor Certificate Program (Non-Degree 2019)

Dartmouth University – The Tuck School of Business  
Hanover, New Hampshire  
Executive Education Program for High-Performing Minority Businesses (Non-Degree 2009)

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## AWARDS AND RECOGNITIONS

- ❖ 2024, 2023, 2022 – Columbus Business First – Power 100 List of Most Influential People in Central Ohio
- ❖ 2021 Sales Award – Top Sales Growth Award from Intelligent Office Franchise Systems
- ❖ 2020 Honoree, Central Ohio African American Chamber of Commerce
- ❖ 2019 Honorary Co-Chairman, African-American Wellness Initiative and Walk
- ❖ 2018 Micro-Enterprise of Year – Increase CDC
- ❖ 2017 Employer of the Year, Employment for Seniors, Inc.
- ❖ 2012 Better Business Bureau of Central Ohio Torch Award for Ethical Enterprising
- ❖ 2012 Columbus Chamber of Commerce Small Business Leader Award
- ❖ 2010 Vistage International CEO Forum, selected for membership
- ❖ 2010 Scholarship Recipient, Dartmouth Tuck School of Business, for High Performing Minority Businesses (attended Fall 2010)
- ❖ 2010 Minority Corporate Supplier of the Year by OMSDC
- ❖ 2006 Law Dragon 500, Top Young Lawyers in the Country
- ❖ 2006, 2005 Ohio Super Lawyer “Rising Star”
- ❖ 2006 African-American Leadership Summit attendee, United States Senate (selected by Office of Senator George Voinovich)
- ❖ 2005 Columbus Bar Association Community Service Award, recipient
- ❖ 2000 *Business First* “Forty Under 40” Outstanding Young Business Leaders Award
- ❖ 1999 Leadership Columbus, graduate