

PRODUCT UPDATES & SPECIAL OFFERS



ANDREA HUGO
ASSOCIATES

— — — — —
YOUR AFRICA SPECIALIST

Botswana, Namibia



Desert & Delta Safaris

Chobe Game Lodge, Chobe Savanna Lodge, Savute Safari Lodge, Camp Moremi, Camp Xakanaxa, Xugana Island Lodge, Camp Okavango, Leroo La Tau

- **NEW Community & Conservation Package**

Best value 6 night safari including:

- 2 nights Leroo La Tau
- 2 nights Camp Moremi OR Camp Xakanaxa
- 2 nights Chobe Savanna Lodge

2021 6 night Package Rack Rates per season

Green: \$3,413 pps | Shoulder: \$3,734 pps | Peak: \$4,644 pps

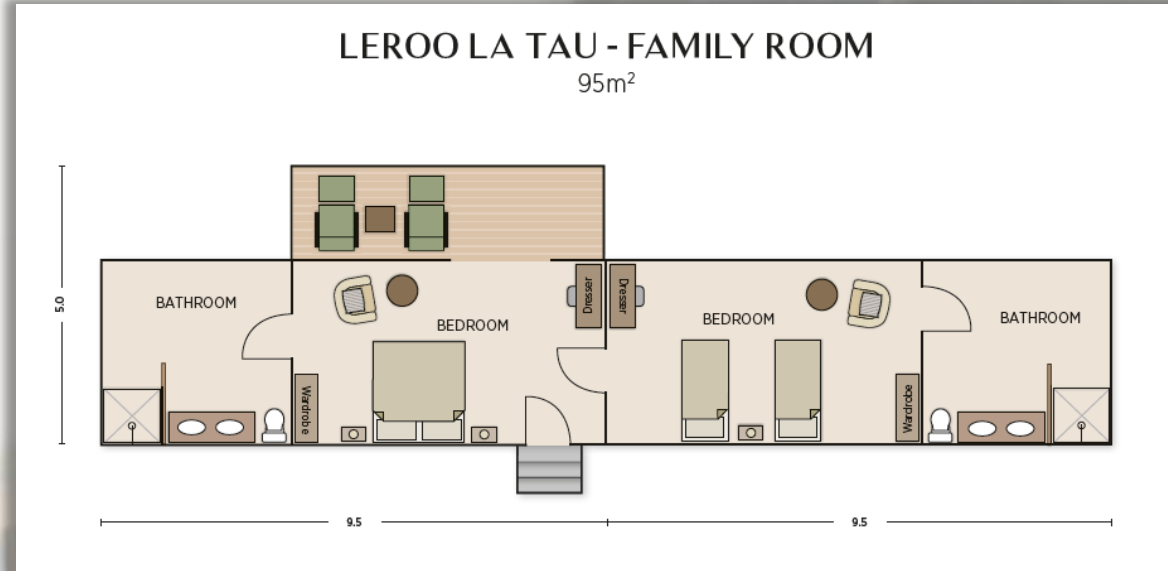
- **Hot Air Ballooning from Chobe Game Lodge**

- Excursion includes return transfers, approx. 1 hour balloon flight and breakfast upon landing
- Offered 1st May - 15 September
- Rack Rate: \$395 per person
- Min. 3 night stay at Chobe Game Lodge

- **Recent Refurbishments**

- Xugana Island Lodge was completely refurbished in February.
- Savute Safari Lodge main outdoor area has been rebuilt. New lounge areas added, Pool and fire pit areas rebuilt, dining area expanded, all overlooking Savute Channel.
- Camp Xakanaxa now has a 2 bedroom/2 bathroom Family Tent, all standard tents have been rebuilt, in addition to a soft refurb in main areas.
- Leroo La Tau now has a 2 bedroom/2 bathroom Family Room.
- Chobe Savanna Lodge now features a new sundowner / dining / star gazing deck which overlooks the floodplains.

Leroo La Tau Family Room



Savute Safari Lodge Rebuild of Outdoor Areas



BOOK YOUR DESERT & DELTA SAFARIS PACKAGE VOUCHER & JOIN THE CARES MOVEMENT

Book your voucher NOW to guarantee the BEST RATE valid until end of 2022!

WHY JOIN THE CARES MOVEMENT



-Guarantees the best rate with TOTAL FLEXIBILITY of when or where clients travel until end of 2022.

- Purchasing now means up to 10% of booking will go directly to community & conservation support.

JOIN US AND HELP RAISE
AT LEAST \$10,000!

WE'LL DONATE \$10 OF EVERY
\$100 DOLLARS BOOKED

MORE ABOUT THE PROJECT...

All funds raised will go towards equipment used to help farmers living in wildlife conservation areas deter elephants from their crops. The project is spearheaded by Elephants Without Borders and uses solar powered fencing and deterrents systems as well as other initiatives designed to aid in the coexistence of elephants and communities. [LEARN MORE](#) about their work.

BOOKING PERIOD 15TH JULY – 31 AUGUST 2020 ONLY

BEST VALUE PACKAGE VOUCHERS!

TERMS & CONDITIONS APPLY

GREEN SEASON DISCOVERY

6-Night Package

NEW

Choose any TWO camps and make the most of what we like to call Botswana's secret season.

Valid for travel January - March

From \$3,324pp

(RECOMMENDED SELLING RATE)

*Including charter flight
transfers & full board.*

COMMUNITY & CONSERVATION

6-Night Package

2 Nights - Chobe Savanna Lodge
2 Nights - Camp Moremi or
Camp Xakanaxa
2 Nights - Leroo La Tau

From \$3,722pp

(RECOMMENDED SELLING RATE)

*Including charter flight
transfers & full board.*

STAY 8 / PAY 7

8-Night Package

Book 8-nights at any combination of DDS properties and pay only 7-nights.

*Upgrade to a 10-night stay a receive a COMPLIMENTARY SCENIC HELICOPTER FLIGHT over the Okavango Delta.

From \$4,595pp

(RECOMMENDED SELLING RATE)

*Including charter flight
transfers & full board.*

BEST OF CHOBE

4-Night Package

This package includes 4-nights at Chobe Game Lodge, complimentary upgrade to a suite, community visit, and a private lunch cruise on the river. Optional add on: Victoria Falls day trip.

From \$2,360pp

(RECOMMENDED SELLING RATE)

*Including transfers
from Kasane Airport.*

Botswana

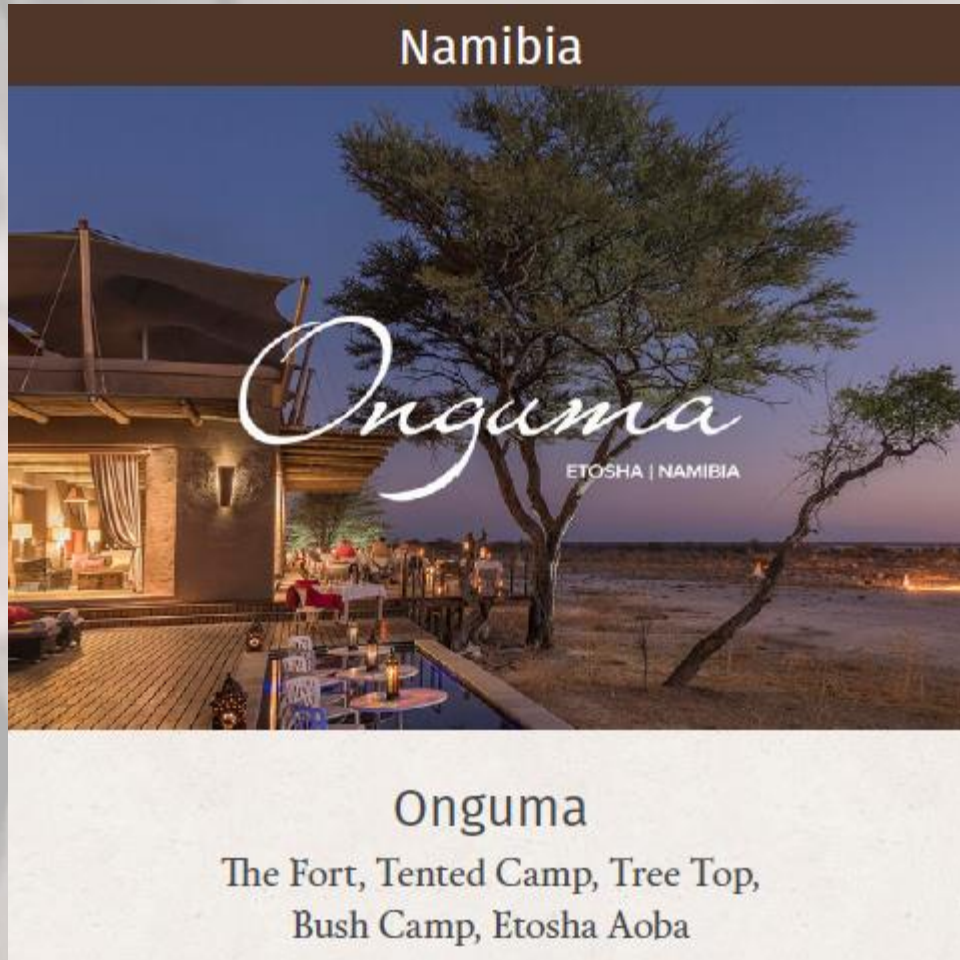


Ker & Downey Botswana
Shinde, Shinde Enclave, Okuti, Kanana, Dinaka,
Footsteps Across the Delta, Young Explorers Program

- **Ker & Downey Botswana Safari Package**
4-9 nights combining Ker & Downey Botswana camps with all scheduled charter flights included.
2021 Rack Rates from \$2,507 pps (4n Green) - \$10,429 pps (9n Peak)
- **Rebuild of Shinde Camp**
Shinde will be complete and ready to welcome guests once international travel resumes. Highlights:
 - 100% Solar Conversion
 - Seven twin/double luxury tents, each with en-suite bathroom with indoor & outdoor shower
 - One Family Tent with two bedrooms and shared en-suite bathroom sleeps max 5
 - Retained the tree house design with multi-tiered main area.
 - Lounges, dining areas, and fire deck all have beautiful views over a permanent lagoon.
 - New pool with views over a permanent channel in the Okavango Delta and addition of an outdoor dining deck.
 - Shinde Enclave features a private bar, lounge, dining area, mini library, fire deck and sun lounge spot.
 - Reduced minimum age from 10 to 7 years old
- **Eco Grading**
Kanana has been awarded Eco Tourism level which is the top tier in the Botswana Ecotourism Grading, Okuti has been awarded the second tier at Green+ Tourism, and Shinde and Dinaka are set to be graded in the coming months.

Shinde Rebuild Renderings





- Fly-In Safari Package**
 Offer includes return flights from Windhoek, 2 or 3 nights' accommodation at either Onguma The Fort or Tented Camp.
2021 Rack Rates

2 nights / 2 pax	2 nights / 4 pax	3 nights / 2 pax	3 nights / 4 pax
Round trip flights from Eros Airport			
N\$32,894 pps	N\$24,894 pps	N\$42,340 pps	N\$33,840 pps
Round trip flights from Windhoek International Airport			
N\$35,394 pps	N\$26,144 pps	N\$45,340 pps	N\$35,340 pps
- Campaign to support Anti-Poaching Unit**
 Onguma has launched a crowd-funding campaign to help support their Anti-Poaching Unit in protecting the rhino population during lockdown.
 The success of this campaign will allow the Anti-Poaching Unit to continue with their essential task of looking after our endangered Black Rhinos and other wildlife species on Onguma until guests return.
- NEW Sleep-Out Experience coming soon!**
 Onguma will offering a new sleep-out experience that is truly one of a kind. The unique design will appeal to those looking for added adventure and an unforgettable experience which will undoubtedly be a memorable highlight of their time at Onguma.
 More details coming soon..



• Stay / Pay Special Offer

Stay 6 Pay 5 + Free transfer between Matopos & Hwange

- Stay 3 nights Amalinda Lodge and 3 nights either Khulu Bush Camp OR Ivory Lodge and get 1 night free plus a complimentary transfer between Matopos and Hwange.

2021 6 Night Package Rack rates

- Green: \$2,180 pps (Amalinda - Ivory) - \$2,390 pps (Amalinda - Khulu)
- High: \$2,469 pps (Amalinda & Ivory) - \$2,783 pps (Amalinda - Khulu)
- Green: \$2,090 pps (Ivory - Amalinda) - \$2,405 pps (Khulu - Amalinda)
- High: \$2,346 pps (Ivory - Amalinda) - \$2,817 pps (Khulu - Amalinda)



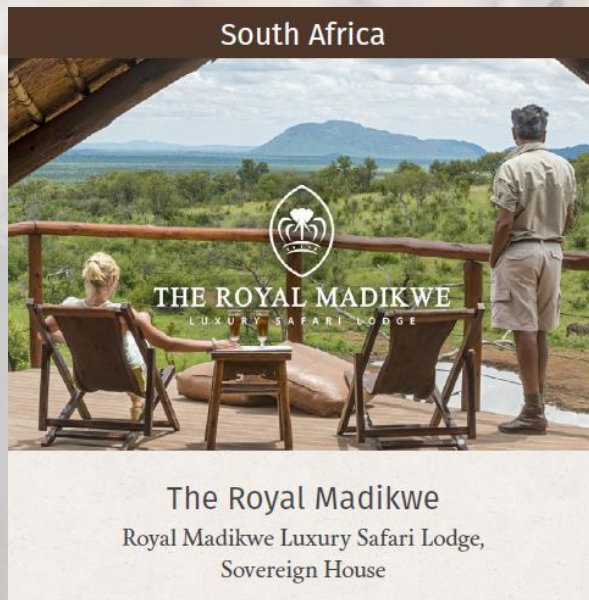
• NEW Flexible 2021 Offer

Book for 2021 before 30 June 2020 and receive One free seat rate flight per person into or out of Chilo Gorge/Buffalo Range OR 25% discount on Chilo Gorge rates.

• NEW Ultimate Zimbabwe Free Flights Package

12 night package with 4 Free Flights plus a 10% Discount Special*
BEST Value 12 night Package rates from \$6,879 pps - \$8,775 pps includes:

- 3 nights The Hide Safari Camp, Hwange National Park
- 3 nights Changa Safari Camp, Matusadona National Park
- 3 nights John's Camp, Mana Pools National Park
- 3 nights Chilo Gorge Safari Lodge, Gonarezhou National Park



- **Stay / Pay Offers**

- Stay 3, Pay 2: Valid July & November 2020
- Stay 4, Pay 3: Valid March, May, June, July & November 2021
Applies to all accommodation types, including Sovereign House



- **Special Offers**

- Early bird bookings: 6-8 months in advance 5% discount, valid for new bookings until 30 Nov 2021.
- Stay 4, Pay 3: Valid Jun & Nov 2020 and Jun 2021.
- Family travel - Youngest child FOC valid until 30 Nov 2020.
- Honeymooner Special: 50% discounted rate for Bride, Private Dinner, Honeymoon Turndown and bottle of bubbly

Zambia



Anabezi, Amanzi, Kayila

Anabezi Camp, Amanzi Camp, Kayila Camp

- **2021 Updates**

- Anabezi & Kayila 2020 rate freeze and Amanzi Rates have been reduced for 2021; Low and Shoulder Seasons have been extended.
- Private Vehicle/Guide now included with each booking at Anabezi, Amanzi, and Kayila.

- **Free Flights Offer**

Book Anabezi 4 nights for the price of 3 nights or 3 for the price of 2.5 and get free flights Lusaka/Jeki (rebate \$350 for different route)

- Rack High Season 4 nights: \$4,050 plus \$400 park fees per adult
- Rack Low/Shoulder Seasons 4 nights: \$2,850 plus \$400 park fees per adult
**Free flights on 4 nights for price of 3 applicable to Anabezi for all seasons in 2021*
- Rack High Season 3 nights: \$4,050 plus \$400 park fees per adult
- Rack Low/Shoulder Seasons 3 nights: \$2,850 plus \$400 park fees per adult
**Free flights on 3 nights for price of 2.5 applicable to Anabezi for Jul-Sept 2021*

- **Anabezi & Lion Camp Package**

Pay 6 / Stay 8 special plus \$350 flight rebate creates best value luxury package combining the Lower Zambezi NP and South Luangwa NP.

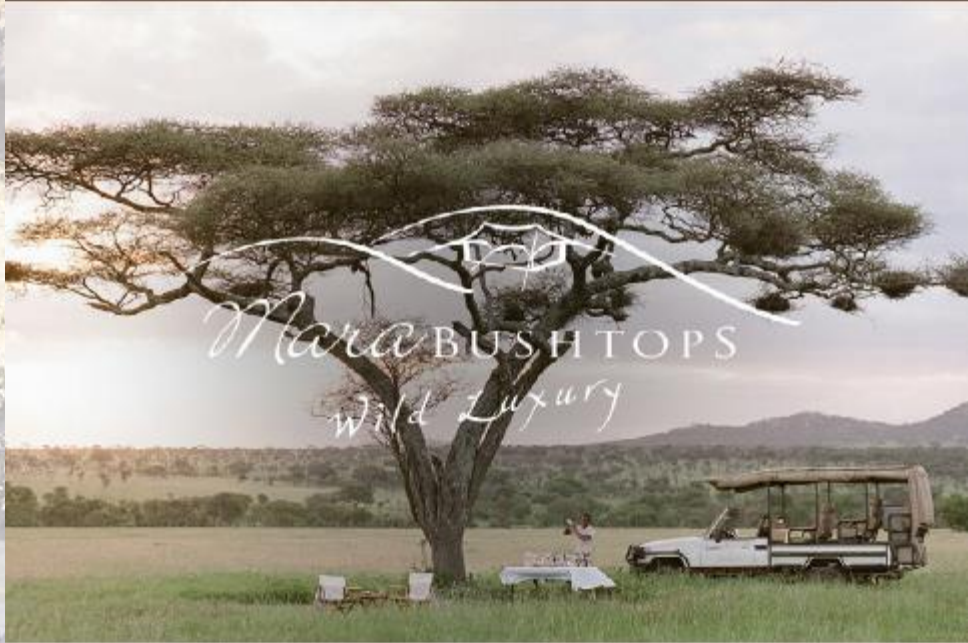
- Rack May 2021: \$5,815 pps | Jun-Jul & Oct: \$7,015 pps | Aug-Sept: \$7,540 pps

- **The 5 night 'Zambezi Experience' Package**

This package combines 2 nights at Kayila and 3 nights at Anabezi to provide the ultimate 'Zambezi Experience'.

- Rack High Season: \$3,885 plus \$360 park/conservation fees per adult sharing
- Rack Low/Shoulder Season: \$2,765 plus \$360 park/conservation fees per adult

Kenya, Tanzania



Bushtops Camps

Mara Bushtops, Serengeti Bushtops,
Roving Bushtops

- **Exclusive Use of Roving Bushtops in Northern Serengeti during Migration from July – Oct 2020**
 - All 8 tents can be booked by a single party, providing accommodation for up to 16 people. With a team of 25 on hand to deliver Bushtops' promise of Wild Luxury.
- **Stay/Pay Special Offer**

Stay 4 nights, Pay 3 nights - Valid for stays between the following dates:

 - Mara Bushtops: 01 Nov-20 Dec 2020, 06 Jan-31 May & 01 Oct-20 Dec 2021
 - Roving Bushtops: 01 Jun-31 Oct 2020, 01 Jun-30 Jun & 01 Sept-30 Oct 2021
 - Serengeti Bushtops: 01 Nov-20 Dec 2020, 06 Jan-13 Apr & 01 Oct-20 Dec 2021
- **Added Value**
 - Guests visiting Bushtops Camps in 2020 (up to 20 December) will be allocated their own private vehicle, at no extra cost.
 - After 21st December 2020 and throughout 2021, private vehicles will be half price.
 - 10% Discount is offered when combining any two Bushtops Camps for a minimum of 5 nights.
 - 15% Discount is offered when combining all three Bushtops Camps for a minimum of 7 nights.