



Robin Pope Safaris
US\$ Rates

Recommended Retail Price

Rates are PPPN unless stated. RRP Recommended Retail Price.

These rates are valid until further notice.

Issued Apr 2023

ZAMBIA							
South Luangwa							
Property	Accommodation	Operating dates	Rates	Park Costs, LCCF & TL	Peak Jul - Sep	Shoulder 22May-Jun/Oct	Emerald Jan - 21 May; Nov-Dec
Nkwali Camp	Bush chalets x 5; Honeymoon chalet x 1	All year	pppn	60	710	555	495
Luangwa River Camp	Bush suites x 5	Apr - 30 Nov	pppn	60	635	520	480
Late Arrival Luangwa River Camp	Arrivals after 4pm on D,B&B basis. *min. 2 night stay with RPS Luangwa*	Apr - 30 Nov	pppn	60	315	260	240
Tena Tena	Safari tents x 6	22 May - 31 Oct	pppn	95	995	830	closed
Nsefu Camp	Rondavels x 6	22 Jan - 31 Mar & 22 May - 20 Nov	pppn	95	995	830	695
Safari Houses							
Luangwa Safari House	4 bedroom house (sleeps 8)	15 Mar - 15 Jan	Unit	60	4980	4285	4050
Robin's House	2 bedroom house (sleeps family 5 or 4 adults) - min. 2 adults & 1 child	All year	pppn	60	825	720	660
Walking Safaris							
Luangwa Bush Camp	2 Meru tents max 4 pax, no min.	22 May - 20 Oct	pppn	85	710	570	closed
Mobile Walking Safari	3 Meru tents max 6 pax, no min.	Jun - Oct (dates+availability: https://www.robinpopesafaris.net/safaris/the-mobile-walking-safaris/)					
		16 & 21 Jun departures	pp	630	N/A	5197	closed
		26 Jun departure	pp	820	N/A	7245	closed
		7 night departures	pp	630	6285	N/A	closed
		9 night departures	pp	820	8185	N/A	closed
MALAWI							
Majete Wildlife Reserve - NOTE: 1% Tourism Levy to be added							
Property	Accommodation	Operating dates	Rates	Park Costs, LCCF & TL	Peak Jul - Sep	Shoulder 22May-Jun/Oct	Emerald Jan - 21 May; Nov-Dec
Mkulumadzi Lodge	Bush chalets x 8 (inc. 2 family suites & 1 honeymoon)	1-9 Jan & 16 Mar-31 Dec	pppn	40	520	430	385
	Four-night Special (can combine with Safari Rate)	4+ nights	pppn	40	440	N/A	N/A
Liwonde National Park - NOTE: 1% Tourism Levy to be added							
Property	Accommodation	Operating dates	Rates	Park Costs, LCCF & TL	Peak Jul - Sep	Shoulder 22May-Jun/Oct	Emerald Jan - 21 May; Nov-Dec
Kuthengo Camp	Safari Tents x 4 (inc. 1 family suite)	1-9 Jan & 16 Mar-Dec	pppn	65	550	455	385
	Four-night Special (can combine with Safari Rate)	4+ nights	pppn	65	465	N/A	N/A
Lake Malawi National Park - NOTE: 1% Tourism Levy to be added							
Property	Accommodation	Operating dates	Rates	Park Costs, LCCF & TL	Peak Jul - Sep	Shoulder 22May-Jun/Oct	Emerald Jan - 21 May; Nov-Dec
Pumulani Lodge	Lake View Villas x 5 (inc. 1 honeymoon suite)	1-9 Jan & 16 Mar-Dec	pppn	15	500	370	370
	Bush View Villas x 5 (inc. 1 family suite)	1-9 Jan & 16 Mar-Dec	pppn	15	425	320	320
	Lake of Stars Special (can combine with Safari Rate)	4+ nights	pppn	15	400	N/A	N/A

ZIMBABWE							
Mana Pools National Park							
Property	Accommodation	Operating dates	Rates	Park Costs, LCCF & TL	Peak Jul - Sep	Shoulder 22May-Jun/Oct	Emerald Jan - 21 May; Nov-Dec
John's Camp	Safari tents x 6	1 May - 15 Nov	pppn	65	840	735	735
	Four-night Special (can combine with Safari Rate)	4+ nights	pppn	65	750	N/A	N/A
RPS SPECIAL OFFERS							
RPS LONG STANDING OFFERS	Special	Details					
	Long Stay - Safari Rate	10% discount off accommodation rate when staying 7+ nights at RPS properties. 20% discount off accommodation rate when staying 10+ nights at RPS properties.					
	NO Single Supplement	All camps and lodges. Note: 4 or more singles then 30% surcharge.					
	Three & Four night special	Discounted rates at Mkulumadzi, Kuthengo Camp, Pumulani and John's Camp. See respective camp/lodge for details.					
	Second child free	For children under 16 years - youngest child goes free. Park costs and levies payable.					
	Groups	10% off rack for Groups of 10+ full paying guests.					
	River Journeys	Discounted rate of \$490 rack (Park costs extra) for 7 night safari - Nkwali & Nsefu (min 2 guests, SS \$215pn). Available 22 Jan to 31 Mar.					
	Last Minute Safari - booked within 30 days of travel	RPS South Luangwa camps (excl'd Houses, Bush Camping & Mobile Walking): \$595 (Peak), \$475 (Shoulder) & \$425 (Emerald) – rack pppn. RPS Malawi camps: \$350 (Peak), \$300 (Shoulder) & \$275 (Emerald)– rack pppn. John's Camp: \$600 (Peak) & \$525 (Shoulder & Emerald) – rack pppn.					
RPS PACKAGES		A range of sample itineraries across Zambia, Malawi and Zimbabwe with great savings - http://www.robinpopesafaris.net/safaris/ . From simple single destination packages to combination of multiple countries. Great starting point for inspiring your clients.					
EXTRAS	'Window seat' on game drives	Our South Luangwa, Zambia camps: max of 4 pax per vehicle, and 6 if a 3-row vehicle. Our Malawi properties and John's Camp 6 pax per vehicle.					
	Private Vehicle and Guide	South Luangwa only. Charged per day US\$520 nett in Peak, US\$315 nett in Shoulder & US\$210 nett in Emerald season. 4+ pax get own vehicle.					
	Complimentary Meet and Greet	Lusaka & Mfuwe, Zambia and Lilongwe, Malawi. Guests are met in arrivals hall and assisted through to their connections.					
	Mkulumadzi starbed sleepout	Available from May to October and on a first come basis. To be arranged in camp. No extra cost.					
	John's Camp starbed sleepout	Available on a first come basis. To be arranged in camp. No extra cost.					
	Tour Leaders	With min group of 4 full paying guests, in guest accommodation (at our discretion) - US\$ 250 nett pppn.					
	Intercamp transfers - South Luangwa	Free between RPS properties. To/from other camps: within the Mfuwe area \$50 and further camps \$150 - charged per vehicle, max 4 pax.					
CHILD POLICIES		1-6 years		7-11 years		12-16 years	
		Rate	Park costs	Rate	Park costs	Rate	Park costs
	Zambia						
	Robin's House*	20%	\$30	45%	\$30	65%	\$60
	Luangwa Safari House**	X	X	100%	\$60	100%	\$60
	Nkwali	X	X	45%	\$30	65%	\$60
	Luangwa River Camp	X	X	45%	\$30	65%	\$60
	Tena Tena & Nsefu	X	X	X	X	100%	\$95
	Luangwa Bush Camping***	X	X	X	X	100%	\$85
	Mobile Walking Safaris****	X	X	X	X	X	X
	Malawi*						
	Mkulumadzi Lodge	20%	\$20	45%	\$20	65%	\$40
	Kuthengo Camp	20%	\$20	45%	\$20	65%	\$65
	Pumulani Lodge	20%	\$5	45%	\$5	65%	\$10
	Zimbabwe						
	John's Camp	X	X	X	X	100%	\$65

Notes: Child rates are indicated as a percentage of adult rate for respective property. *Malawi - Children under 5 years do not pay Park costs.

Zambia. *Robin's House - under 5 years do not pay Park costs. **Luangwa Safari House is unit rate not pp. ***Luangwa Bush Camping min. age is 16 years. ****Mobile Walking Safari min. age is 21 years.

TERMS & CONDITIONS

Park Costs (L)CCF & TL: Park Costs, (Luangwa) Conservation & Community Funds & Tourism Levy not included in the nightly rate - **to be added (non-commissionable)**.

Park Costs - are fees and levies payable to the various Park Authorities; goes towards the upkeep of our parks. **Conservation & Community Fund** - is designed to help ensure long term survival of the areas/parks we work in.

South Luangwa

South Luangwa rates include: All meals, all gameviewing activities (2 per day - game drives or walking safaris), laundry, bar, transfers to/from Mfuwe Airport, inter-RPS camp transfers, meet & greet at Lusaka & Mfuwe.

South Luangwa rates exclude: Visas, flights, TL, LCCF & park costs.

MOBILE WALKING SAFARI

These rates are based on per person sharing, full South Luangwa safari (1 night Nkwali, 5 nights mobile camp, 1 night Nsefu) or 9 nights (1 night Nkwali, 7 nights mobile camp, 1 night Nsefu).

Majete Wildlife Reserve

MKULUMADZI LODGE

Rates include: All meals, laundry, bar, all gameviewing activities (2 per day - game drives or walking safaris), transfers to/from Majete Airstrip.

Rates exclude: Visas, airport taxes (Departure tax: Blantyre & Lilongwe \$10 pp and Mfuwe, Zambia \$40 pp.), flights, TL, CCF & park costs.

Liwonde National Park

KUTHENGO CAMP

Rates include: All meals, laundry, bar, all gameviewing activities (2 per day - game drives or walking safaris), transfers to/from Makanga Airstrip, a meet & greet person at Lilongwe Airport.

Rates exclude: Visas, airport taxes (Departure tax: Blantyre & Lilongwe \$10 pp and Mfuwe, Zambia \$40 pp.), flights, TL, CCF & park costs.

Lake Malawi

PUMULANI LODGE

Rates include: All meals, laundry, bar, meet & greet at Lilongwe airport, non-motorized activities (fishing, sailing, nature/village walks, sunset cruises, kayaking). 4+ nights includes a snorkeling excursion.

Rates exclude: Visas, airport taxes (Departure tax: Blantyre & Lilongwe \$10pp and Mfuwe, Zambia \$40pp. Landing fees Club Mak \$10pp), flights, scuba diving, motorised watersports (snorkeling, waterskiing, fun tube), TL & CCF.

	Route (one way, either direction)	Road, per vehicle (max. 4)		Flight (min. 2 seats)		Notes
MALAWI ROAD AND FLIGHT TRANSFERS	Lilongwe - Mkulumadzi	\$450	Approx 6.5 hrs.	\$437	1.5 hrs.	Flight to Majete then 20-45 min transfer.
	Blantyre - Mkulumadzi	\$170	Approx 2 hrs.	On request		
	Mkulumadzi - Pumulani	\$460	Approx 6 hrs.	On request		
	Mfuwe - Lilongwe	\$710	Approx 4+ hrs.	\$397	1 hr.	
	Kuthengo - Mkulumadzi	\$400	Approx 4.5 hrs.	On request		
	Kuthengo - Pumulani	\$280	Approx 2.5 hrs.	On request		
	Blantyre - Kuthengo	\$360	Approx 3 hrs.	On request		
	Lilongwe - Kuthengo	\$385	Approx 4.5 hrs.	\$368	1 hr.	
	Lilongwe - Pumulani	\$370	Approx 3.5 hrs.	\$284	45 mins to Club Mak.	Club Mak to Pum \$100 per vehicle, max 4.
	Pumulani - Blantyre	\$400	Approx 4 hrs.	On request		

Mana Pools National Park

JOHN'S CAMP

Rates include: All meals, laundry, local drinks, all game viewing activities (2 per day - game drives, canoeing and walking safaris), transfers to/from Mana Main airstrip.

Rates exclude: Visas, flights, premium drinks, CCF, TL, Park costs, transfers in and out of Mana Pools.

Air transfers: Available on charter and some seat rate options. Contact us for rate options.

Other transfers: per seat, min 2, one way. Lusaka/Chirundu road transfer (2.5hrs) \$195. Chirundu/Mana Pools boat transfer (+/- 2hrs) \$440 boat rate up to 4 pax (+\$65 pp additional - max 8) plus \$20 pp river usage. Other routes on request.

PAYMENT & CANCELLATIONS

PAYMENT Payment 20% deposit is required to confirm a booking. Balance due 30 days prior to arrival. (CREDIT CARD facilities available at Nkwali. 4.5% surcharge applicable.)

FLIGHTS to be paid in full before they can be issued. Once issued, they become non-refundable. 3rd party accommodation and transfers – we will apply the respective Terms & Conditions.

CANCELLATION: confirmation to 91 days 20% of accommodation only, then of full invoice (excluding park costs) 90-61 days 25%, 60-31 days 50%, 30- 0 days 100%.

PROVISIONAL BOOKINGS will be held for **14 days** and then must be confirmed or released.

RATES AND CONDITIONS SUBJECT TO CHANGE WITHOUT NOTICE.