

# DIVISION-D

## JOIN OUR TEAM

### POLITICAL SALES INTERN

Division-D is a leading digital media partner. We connect top-tier advertisers and advertising agencies with high quality, brand-name publishers.

Over the past 16 years, Division-D has been a strong political partner to candidates, PACs, corporations, and advocacy groups. We have recently launched a new branch of our company, VoterX, to specialize in offering both targeted and effective digital strategies to politically focused clients.

We are currently looking to hire part-time Political Sales Interns to focus exclusively on political business for VoterX. This internship is paid, with commission and bonus opportunities.

#### ABOUT THE ROLE:

Our Political Sales Interns are responsible for growing new business opportunities by sourcing agency and advertiser relationships within the political vertical. Each Political Sales Intern will work with a senior member of our sales team to identify prospects and send them through the sales cycle to close new business. This role provides the opportunity to learn the sales process, in preparation to successfully advance into the full time Sales position. Successful candidates are excellent communicators who are both persistent and financially motivated.

#### CORE RESPONSIBILITIES:

- Identify and reach out to quality prospects
- Work through the sales cycle alongside a Sales Manager to close new business accounts
- Assist senior team members with client proposals and current campaigns
- Stay up to date with industry trends to clients on new campaign ideas

#### BENEFITS:

- Paid Internship
- A fun, fast-paced environment and casual work attire
- Effective, hands-on training program that focuses on all aspects of the online advertising industry
- Ability to work independently and collaboratively in a team environment
- Opportunities for advancement to a full time position upon graduation
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#### REQUIREMENTS:

- In pursuit of a Bachelor's degree -Business or Journalism preferred
- Sales Mentality, strong communication and writing skills
- Experience using Microsoft Office suite (Excel, Word, PowerPoint, Outlook, etc.)
- Ability to work independently and collaboratively in a team environment
- 15-20 hour weekly time commitment

#### DIVISION-D RECRUITMENT TEAM:

Please submit your résumé to [careers@divisiond.com](mailto:careers@divisiond.com).

573-445-3083 | [careers@divisiond.com](mailto:careers@divisiond.com)