

# HOME IMPROVEMENT



Whether you do it your self or let someone else do it, Circles can help you with all your home improvement projects



## Top Home Improvement Trends for 2020

**Surfaces:** Research shows that carpets, floors, panelling and ceiling tiles are the largest average expenditure of \$3,282 on surface improvements.

**Saving Money:** Energy-efficient lighting, home insulation, improved roofing and energy efficient lighting.

**Paint:** Try sprucing up a single room with an accent wall or wallpaper. [Click here to view the 2020 Interior color trends.](#)

**Well-being:** Non-toxic materials are a big selling point for millennials, as are water and air purification systems and circadian lighting to improve sleep.

**Smaller Upgrades:** Smaller-scale projects such as sleek new sink fixtures or hardware for your cabinets can make a big impact.

**Smart Tech:** Whether it's robotic devices to make cleaning easier, smart lighting, or systems, the home of the future can be yours!



### Climate Proofing

The folks at the Shelton Group, a marketing firm that specializes in sustainability, state that 82% of millennials are anxious about how climate change and extreme weather patterns will affect their quality of life, prompting them to invest in disaster-resistant home improvements.

# SELLING YOUR HOME?

Not all upgrades and improvements bring about the same resale value when it comes time to sell your home. According to real-estate professionals, here are the best and worst investments you can make.



## TOP 10 BEST IMPROVEMENTS

1. Garage door replacement
2. Manufactured stone veneer siding
3. Steel entry door replacement
4. New wood deck
5. Minor kitchen remodel
6. Siding replacement
7. Minor bathroom remodel
8. Roofing replacement
9. New composite deck
10. Additional bathroom



## TOP 10 WORST IMPROVEMENTS

1. High-end kitchen appliances
2. Luxury bathroom
3. Swimming pools
4. Turning a bedroom into a walk-in closet
5. Combining bedrooms to create a master suite
6. Installing wall-to-wall carpet
7. Installing expensive surveillance system
8. Adding built-in shelving
9. Adding a sun-room
10. Turning the garage into an in-law suite

## TIPS TO INCREASE VALUE



### SPEND AN HOUR WITH A PRO

Realtors are great sources for design and ideas for needed improvements. Even tiny items as paint color and furniture placement can help make a huge difference.



### INSPECTION

Hire an inspector to check the parts of your home that are hidden. Before you put h your home on the market is the time to find hidden leaks, outdated electrical hazards or termite damage. Nothing will tank the sale faster.



### CURB APPEAL

Have you ever pulled up to a home for sale and never left the car because the front yard was a jungle? You may have the perfect house on the inside, but if overgrown bushes, crab grass or an unmowed yard scares them away, they'll never know.



### GET ORGANIZED

Hire a professional organizer to show you how to organize each room to maximize space. Have a yard sale or donate unwanted items. A clutter-free home not only looks cleaner and larger, but creates a sense of relaxation and comfort which is very attractive to buyers.



## CONTACT CIRCLES TODAY

For all your home improvement needs