



Ovzon is revolutionizing mobile broadband via satellite with the highest bandwidth through the smallest terminals. Our end-to-end solutions meet the growing demand of global connectivity for customers with high performance requirements including Government, Media, Maritime, Aviation and NGOs.

The company was founded in 2006 and has offices in Stockholm in Sweden and Bethesda, MD and Tampa, FL in the United States. Ovzon is publicly listed on Nasdaq First North Growth Market.

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## Ovzon expands and we are looking for a **Chief Commercial Officer**

As our CCO you will drive Ovzon's global sales team, selling our end-to-end satellite services, working closely with our Key Account team and Satellite Operations team. You will define and develop Ovzon's offering as well as developing and grow our business together with the rest of the management team. You will engage and work closely with distributors and agents. Sales methodology and sales structures are other responsibilities included in the role. As a member of the executive management team you will be a key player in influencing and impacting the company on its growth journey.

You report to the CEO of Ovzon and you can have your base at our office in the Washington DC, US area or at our office in Solna, Sweden.

### **Who are you?**

You have a strong commercial background involving marketing and hands-on sales of services in the satellite or telecom business. Previous experience from working with customers on Ovzon's main markets (Defense, NGO, Media and Maritime) is required. You have excellent leadership skills together with experience from leading highly qualified sales teams in a global environment. This is a new role and you want to contribute in our exciting journey.

For further information please contact Magnus René, CEO, +1 781 266 6957 or our recruitment consultant Peter Ternebring, Confidera Urval, +46 70 639 88 89. You can also find more information about the company on our website [www.ovzon.com](http://www.ovzon.com)

Please send your application, marked "Ovzon - CCO", to

[rekrytering@confideraurval.se](mailto:rekrytering@confideraurval.se)

