



Connect businesses to contracting opportunities!

Register businesses now at LABAVN.ORG

Hello, Business Leaders!

The City of Los Angeles is excited to announce the launch of the regional marketplace for public and private contracting opportunities coming this Fall! We invite you to partner with the Mayor's office to spread the word and get businesses registered that traditionally have not done business with the City of Los Angeles or other public agencies.

The City of LA has partnered with our business community to create a space for both public and private entities to post their opportunities in one convenient location. This upcoming decade represents hundreds of billions of dollars worth of events, projects, and infrastructure investments coming to the Los Angeles region. To prepare for this influx of economic activity, we are transforming the Los Angeles Business Assistance Virtual Network (LABAVN- the City's current solicitation portal) into a Regional Marketplace. This exciting platform will provide unprecedented access to a wide array of opportunities and resources from both the public and private sectors.

This new marketplace will be a place for businesses to:

- View City of LA and other participating public and private agency's contracting opportunities and business resources in a centralized place
- Network and connect with other businesses
- Create a business profile that is shared across the City as well as other agencies
- Access free electronic business certifications by the City of LA

So, whether a business wants to contract with the City of Los Angeles or other agencies that join our platform, a business can go to this location and find an opportunity that's right for them. By registering on LABAVN now, businesses will have access to the City's current and future opportunities, and will automatically be registered into the new Regional Marketplace when it launches. **If businesses are already registered in LABAVN, there is no need to re-register.**

We appreciate your partnership and look forward to working with you to help our businesses get connected to upcoming public and private opportunities.



Eric
Garcetti
@MayorOfLA

Thank you,

Mayor's Office of Budget & Innovation
Mayor's Office of Economic Development