

# Key Issues Related to the Cost of Care

- Medicare Population Is Growing Rapidly (Baby Boomers & Medical Interventions)
- Seniors are Living Longer But With Greater Frailty (<https://www.prb.org/aging/>)
  - HHS Estimates 52% of Seniors 65+ will require Long-Term Care Services
    - Impairment with Activities of Daily Living (ADLs)
    - Severe cognitive impairment (Alzheimer's or other dementia)
- Many Seniors & Their Families Default to Institutional Care
  - Nursing Home Care is a Medicare / Medicaid Entitlement
    - Growth from 1.3 million in 2010 to 2.3 million in 2030 (<https://www.prb.org/aging/>)
  - Nursing Home care is the most expensive Long-Term Care
  - Medicare Limits Access to an Affordable Alternative to Institutional Care

# Presenting the Evidence/Cost of Care

<a href="#"><u>(Source: Genworth Cost of Care Study)</u></a>	2018 National Median			2014 MEDIAN ANNUAL RATE	5-YEAR ANNUAL GROWTH
	Daily	Monthly	Annual		
Homemaker	\$132	\$4,004	\$48,048	\$43,472	3%
Home Health Aide	\$138	\$4,195	\$50,336	\$45,188	3%
<b>Adult Day Services</b>	<b>\$72</b>	<b>\$1,560</b>	<b>\$18,720</b>	<b>\$16,900</b>	<b>2%</b>
Assisted Living (1 Bedroom Single)	\$132	\$4,000	\$48,000	\$42,000	3%
<b>Nursing Home (Semi-Private)</b>	<b>\$245</b>	<b>\$7,441</b>	<b>\$89,297</b>	<b>\$77,380</b>	<b>3%</b>
<b>Nursing Home (Private)</b>	<b>\$275</b>	<b>\$8,365</b>	<b>\$100,376</b>	<b>\$97,455</b>	<b>4%</b>

# The Adult Day Health Care Solution

- Modernize Medicare with Adult Day Health Care v. Institutional Care
  - Leverages Family Care and Assets to Provide a Skilled Nursing Facility (SNF) Level of Care in a Home and Community Based Setting (HCBS)
  - Provides Medicare / Medicaid Cost Avoidance at a Ratio of nearly 5:1 v SNF and 2.5:1 v Assisted Living (See previous table of Genworth statistics)
  - Lengthens Period of Spend Down Before Requiring Medicaid Support
- If Avoiding Cost in Medicare While Continuing to Provide Quality Service Makes Sense to You, Will You:
  - Introduce Legislation to Authorize ADHC as a Medicare Benefit Choice in Lieu of Institutional Care
  - Designate a Member of Your Staff to Work With Us

