



99 Kings Highway, Dover, DE 19901  
(302) 739 4271  
business@state.de.us

**From: Jordan Schulties, Director, Delaware Division of Small Business**

**RE: Update to Instructions for Sales in Medical Facilities**

Pursuant to the COVID-19 State of Emergency Declaration, the Division of Small Business has the discretion to make additions, amendments, clarifications, exceptions, and exclusions to the list of businesses that may open in Delaware. In making its determinations, the Division of Small Business, in consultation with Division of Public Health, will consider how to prevent, reduce the spread of, and suppress COVID-19 in relation to any activity permitted for any business, organization, establishment, or facility.

Effective April 21, 2021, hospitals and physician's offices are no longer required to request a waiver from the Division of Public Health to allow business contacts such as medical sales associates or non-essential deliveries to enter these medical facilities.

Business contacts such as medical sales associates and non-essential deliveries are permitted in medical facilities, including hospitals and physician's offices, at the facility or office's discretion. This will be subject to further modification in future emergency orders.

Medical facilities are still required to follow all applicable restrictions under the COVID-19 State of Emergency Declaration.