



New Hampshire
DENTAL SOCIETY

NHDS ANNUAL MEETING
BACK *in the* **SADDLE!**
2022

MAY 18 – MAY 21, 2022

Inn at Church Landing
Meredith, NH



4 DAYS

WEDNESDAY, MAY 18
THROUGH SATURDAY, MAY 21



WEDNESDAY, MAY 18

12:00 PM – 5:00 PM: **Risk Management** with **Anthony Chillura**

Sponsored by Davis and Towle.

5:30 PM – 6:30 PM: **You Are Not Alone!**

A reception drawing together new dentists, non-Members and established NHDS Members designed to foster connectivity and community.

Sponsored by the NHDS Council on the New Dentist and the Council on Membership.

THURSDAY, MAY 19

9:00 AM – 12:00 PM: **Cyber Liability: Are You At Risk?** with **Joe Gates**

Sponsored by Davis and Towle

9:00 AM – 12:00 PM: **Navigating Dental Medicaid: Tricks and Tools for Dentists and Office Managers** with **Sarah Finne, DMD, MPH**

1:00 PM – 4:00 PM: **Calculus Detection: Beyond the 11/12 Explorer** with **Michele Carr, RDH**

1:00 PM – 4:00 PM: **The Evolving World of Tobacco and Nicotine Use “How It Impacts Your Patients, Your Family, and the Public’s Health”** with **Nevin Zablotsky, DMD**

4:30 PM – 6:00 PM: **NHDS Barn Dance and Silent Auction**
Proceeds to support the NHDS Foundation

FRIDAY, MAY 20

8:00 AM – 8:45 AM: **NHDS Annual Business Meeting**

9:00 AM – 12:00 PM: **21st Century Preventive Care: Are you practicing in this century?** with **Pamela Muniz, DMD**

9:00 AM – 12:00 PM: **Survival of the Fittest: What it Will Take to Run a Successful Practice in the Next 10 Years** with **Rick Huot, DDS**

12:00 PM – 1:00 PM **Past Presidents Luncheon**

1:00 PM – 4:00 PM: **Women Dentists as Practice Owners** with **Dr. Kathleen O’Loughlin**

1:00 PM – 4:00 PM: **Current Issues in Oral Health** with **RADM Dr. Tim Ricks**

4:30 PM – 5:30 PM: **NHDS Awards Reception**

5:45 PM – 6:30 PM: **NHDS Awards and Leadership Swearing-In**

SATURDAY, MAY 21

9:00 AM–12:00 PM: **BLS CPR/AED for the Healthcare Provider** with **Naiya Cirillo, RDH**

9:00 AM–12:00 PM: **NHDS Leadership Summit**



The New Hampshire Dental Society is an ADA CERP Recognized Provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry.

WEDNESDAY, MAY 18
12:00 PM – 5:00 PM



5 CE CREDITS

DENTAL RISK MANAGEMENT: Control, Protocol, and Risk Management Seminar for Dental Professional Liability

Every practice strives to provide dental care for patients in an effective manner with the highest quality outcome. In order to achieve that, risk management associated with all treatment must be addressed concurrently using the latest principles and techniques available. When the proper protocols and policies are employed, patients can be treated safely and efficiently in a controlled risk-lowered environment.

This course is meant to provide the most current information on risk management for you to utilize in your practice. There will also be a segment by local counsel addressing the specific dental practice act of the state. Attendees will earn up to 4.5 hours of continuing education credit upon completion of the seminar.

Course Objectives:

The following risk management fundamentals will be addressed in this seminar:

- Management of patient communications by choosing words wisely, listening intently, earning trust and respect, and creating the happy and loyal patient
- Implementing office policy so the entire team utilizes the same risk and safety policies
- Providing clinical treatment that meets or exceeds the accepted standard of care in your locality
- Understanding the basic principles of accepted chart and record documentation and the responsibilities of protecting patient health information
- Effective patient management regarding non-clinical issues and adverse events
- Fundamentals of legal concepts, including general informed consent, vicarious liability and negligence

SPEAKER



Anthony E. Chillura, DMD, FICD, Director of Risk Management, is responsible for the overall risk control assessment evaluation, consulting and technical support of risk exposures for insurance products for the dental profession. Dr. Chillura received his Bachelor of Science and Master of Science degrees in Biology as well as DMD from Fairleigh Dickinson University. He was awarded a Certificate in Conscious Sedation from Montefiore Medical Center and opened his private practice on Wall Street, NYC in 1976. He is a member of the ADA, AGD and Fraternity of International College of Dentistry. Dr. Chillura was a member of the NY Forensic Dental Society and served as a forensic odontologist with the NYC office of Chief Medical Examiner identifying victims from the 9/11 terrorist attack.

**PROGRAM
SPONSOR**



DAVIS & TOWLE
INSURANCE GROUP

Online registration is now open

REGISTER TODAY

WEDNESDAY, MAY 18 5:30 – 6:30 PM



New Hampshire
DENTAL SOCIETY



You Are Not Alone!

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and the Council on Membership.*



THURSDAY, MAY 19
9:00 AM – 12:00 PM



3 CE CREDITS

Cyber Liability: Are You At Risk?

Course Description:

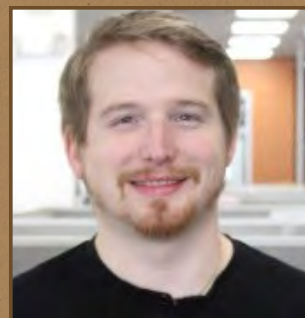
Dental practices have specific cyber-liability exposures arising out of the use of their websites, electronic communications, Facebook Pages, and collection of member personal identification information which in some cases includes collection and storage of member social security numbers and credit card numbers. Please join NHDS Partner Davis and Towle Joe Gates of the Beazley Group as he describes the risks that your business can face as well as strategies to manage the risk and protect your organization.

Course Objectives:

In this course, participants will learn the challenges of cyber-security facing their practices, such as:

- Exposure & Cause of Loss
- Legal Issues
- Costs of a Data Breach
- Risk Management

SPEAKER



Joe Gates is the Southeast Region Territory Manager for the Beazley Group's Digital Business Unit. Beazley provides a variety of industry-leading insurance coverage for emerging data security and privacy exposures facing companies today. Joe has been in the insurance industry for 23 years with experience in both the retail and carrier sides of the business.

Joe Gates Graduated from the University of Georgia with a BA in Political Science. Upon Graduation he learned he had no interest in a career in Politics or Science so he did what any sensible college graduate who needs a job does, he joined the exciting world of Insurance.

Joe has been in the insurance industry for 23 years with experience on both the retail and carrier sides of the business. Joe is currently the Southeast Region Territory Manager for the Beazley Group where he spends his days discussing coverage for Privacy and Security, Tech E&O and MPL. Joe has a wife and two children, all of whom think his job sounds incredibly dull.

**PROGRAM
SPONSOR**



DAVIS & TOWLE
INSURANCE GROUP

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REGISTER TODAY

THURSDAY, MAY 19
9:00 AM – 12:00 PM



3 CE CREDITS

Navigating Dental Medicaid: Tricks and Tools for Dentists and Office Managers

In this course, New Hampshire Dental Director Dr. Sarah Finne will present the latest Medicaid resources and tools to help practice owners and managers submit claims, refer to specialists and get reimbursed more quickly and efficiently. With an adult dental Medicaid benefit on the horizon, this course is a must for owners and managers!

Course Description:

- The current and potential coverage areas in NH dental Medicaid;
- The biggest obstacles (real and perceived) to Medicaid participation;
- FAQs on claims and reimbursement processes;
- "Tricks of the trade" for referring Medicaid patients to specialists.

Course Objectives:

Have a better understanding of the state's dental Medicaid system, the developing framework for an adult dental Medicaid benefit, the best protocols for claims submission, reimbursement and referral and more ways a dental practice can successfully care for the growing state Medicaid population.

SPEAKER



Sarah Finne, DMD, MPH, is the Dental Director for the New Hampshire Department of Health and Human Services. Since 2016, Dr. Finne has applied her over 35 years as a private practice and public health dentist to the state's dental Medicaid system, overseeing upgrades to that program's technology, operations and initiatives so that participants and patients alike will benefit from this invaluable program.

Online registration is now open

REGISTER TODAY

THURSDAY, MAY 19
1:00 PM – 4:00 PM



3 CE CREDITS

Calculus Detection Beyond the 11/12 Explorer

Course Description:

The primary goal of periodontal therapy is to remove biofilm and calculus deposits to promote a healthy periodontium. In order to accomplish this task, a variety of instruments are utilized subgingival to thoroughly detect and remove calcareous deposits. The ODU 11/12 explorer is the most commonly used instrument in calculus detection during clinical practice and in clinical licensure examinations. The instrument's thin tip allows vibrations to transfer from the tip to the handle which enhances tactile sensitivity for the practitioner. In addition to the ODU 11/12 explorer, other technologies are available to help practitioners detect calculus subgingivally but can be costly. These methods include endoscopy, autofluorescence, spectro-optical technology, lasers, and ultrasonic-based devices. Since the visualization and detection of calculus in the subgingival environment is impossible without assisted technology, tactile sensitivity through different instruments can be effective in the evaluation of calculus. This presentation will review the evidence in calculus detection technologies and discuss how efficiency in dental hygiene care may improve by using ultrasonic instruments in both the detection and removal of calculus.

Course Objectives:

- Review the goals and purpose of periodontal therapy
- Identify methods of detecting subgingival calculus
- Describe the advantages and disadvantages of existing calculus detection technologies
- Choose appropriate techniques for calculus detection based on evidence

SPEAKER



Michele Carr, RDH, MA is faculty Emeritus and former Chair, Division of Dental Hygiene at The Ohio State University, College of Dentistry in Columbus, Ohio. Michele has been involved nationally and locally serving on numerous professional committees such as the American Dental Education Association's Council of Allied Dental Program Directors, The American Dental Education Association Continuing Education Advisory Committee, the American Dental Hygienists' Association Council on Policy and Bylaws, The Ohio Dental Hygienists' Association Government Relations Committee and the CODA Dental Hygiene Review Committee. She currently serves on the Ohio State Dental Board, is a member of the CDCA-WREB, and is president of Carr Educational Consulting, LLC providing services in the areas of dental hygiene accreditation and continuing education.

Online registration is now open

REGISTER TODAY

THURSDAY, MAY 19
1:00 PM – 4:00 PM



3 CE CREDITS

The Evolving World of Tobacco and Nicotine Use

“How It Impacts Your Patients, Your Family, and the Public’s Health”

Course Description:

The use of tobacco and nicotine products continues to create serious health compromises to those addicted to their use. The harmful effects to the lungs, heart, and many other organ systems will be discussed along with the varied significant compromises to the oral cavity, with the most dangerous being oral cancer. This program will also help wade through the various types of cigarettes, pipes, combustibles, non combustibles, and vaping products on the market today. Learn how companies keep modifying these products to adapt to the ever changing public health concerns and outcries. There will be a thorough review of the recent impact of e-cigarettes and JUULs on adults as well as elementary and secondary school students.

Course Objectives:

- Learn about the history of tobacco and nicotine products
- Know what tobacco and nicotine products are currently being used
- Understand how various products deliver nicotine
- Learn how e-cigarettes changed the approach of the tobacco industry to reach consumers
- Learn how the use of these products can compromise one’s systemic and oral health
- Understand how children’s health is being threatened by these products
- Be better prepared to answer questions from patients, friends, and family members on this subject

SPEAKER



Nevin Zablotsky, DMD received his dental and postgraduate degree in periodontology from the Tufts University School of Dental Medicine. He has lectured throughout the U.S. and internationally on tobacco related issues, was a lecturer for the ADA Cell Seminar Series, lectured at the 2017 ADA Annual Meeting, twice at Yankee Dental Conference, and presently has two online courses for Procter and Gamble Company. He recently authored a chapter on tobacco and oral health, and tobacco cessation in the periodontal text book, “Non-Surgical Control of Periodontal Diseases” and has numerous published articles on tobacco and nicotine issues. He received the Vermont Advocate of the Year award from the American Cancer Society and the lifetime achievement award for the Vermont Special Olympics and was the past president of the Vermont Periodontal Society. He presently is a senior consultant and lecturer on tobacco curricula at Nova Southeastern University Dental School.

Online registration is now open

REGISTER TODAY

THURSDAY, MAY 19 4:30 – 6:00 PM



New Hampshire
DENTAL SOCIETY



NHDS BARN DANCE AND SILENT AUCTION

Proceeds to support the NHDS Foundation.



FRIDAY, MAY 20
9:00 AM – 12:00 PM



3 CE CREDITS

21st Century Preventive Care: Are you practicing in this century?

Course Description:

Course Description: Dental hygienists have treated patients using traditional methods for decades and while this approach is sufficient to remove local deposits on teeth, it does not address biofilm. Oral biofilm has been implicated in numerous systemic conditions and dental professionals have a unique opportunity to remove biofilm effectively and efficiently. This promotes a positive impact on oral health and mitigates the oral contribution on the exacerbation of systemic health conditions. GBT (Guided Biofilm Therapy) has revolutionized preventive care. This webinar will describe GBT, implementation (including caries management), and clinical and practice management outcomes of integrating this into clinical practice. In addition, strategies for promoting long-term restorative outcomes will be described.

Course Objectives:

Upon completion of this webinar, attendees will be able to:

- Describe the concept of GBT.
- Appreciate the benefits of implementing GBT into clinical practice.
- Understand important strategies when implementing GBT.
- Anticipate clinical benefits and patient perception of modifying the familiar dental hygiene appointment.

SPEAKER



Dr. Maragliano-Muniz was a dental hygienist before earning her DMD from Tufts University School of Dental Medicine and her certificate in Advanced Prosthodontics from UCLA School of Dentistry. She is a board-certified prosthodontist, the Chief Editor for Dental Economics. In addition, she is a Chief Development Officer for Cellerant Consulting Group, a faculty member at Tufts University School of Dental Medicine, and maintains a private practice in Salem, MA. She lectures internationally and is extensively published. Her passion for prevention has stayed with her throughout her career and in 2010, Dr. Maragliano-Muniz was awarded the 2010 Adult Preventive Care Practice of the Year by the American Dental Association.

Online registration is now open

REGISTER TODAY

FRIDAY, MAY 20
9:00 AM – 12:00 PM



3 CE CREDITS

Survival of the Fittest: What it Will Take to Run a Successful Practice in the Next 10 Years

Course Description:

This lecture will cover how to make your practice more resistant to the post-pandemic economy, what you can expect to see in the economic near future, and basic financial steps you must take to ensure that you will be able to financially be successful throughout your entire dental practice career.

Dr. Huot will go over the basic requirements you will need to ensure financial stability in a solo, small or large group setting, including steps to take now to ensure your retirement is on track regardless of the health of the economy, what financial “traps” to avoid, and how the future economy and health care reform will dramatically change the way you practice dentistry.

Topics such as associateships, acquisitions and mergers, and the buying and selling of practices will be discussed, as well as how you can position your current practice to thrive in the next decade and beyond.

Course Objectives:

Participants who take part in this course will: Identify basic economic business cycles, and how it affects dentistry.

- Understand the penetration of corporate dentistry/large group practice modules in both Fee for Service and PPO systems, and how a solo practice is at a distinct disadvantage in competing with their business model.
- Gain knowledge on current economic trends that are happening with the third-party financing of dental care, and how they will need to market their practice in a radically different way.
- Return to the office with clear initiatives on how to increase the efficiency of their operations, and whether they are a candidate for a merger or acquisition of another dental office.

SPEAKER



Rick Huot, DDS is the founder of Beachside Dental Consultants, Inc. Dr. Huot retired from the USAF Reserve Dental Corps, after 30 years of military duty, and his last assignment was as the Commander of the 920th Aeromedical Staging Squadron at Patrick AFB, FL. He served on active duty from 1982 to 1985. Dr. Huot is a Fellow in the American College of Dentists, the International College of Dentists, the Academy of General Dentistry, the Pierré Fauchard Academy. He currently serves on the Florida Dental Association Board of Trustees, and in the FDA House of Delegates. Dr. Huot was a private practice owner from 1985 to 2008, and still practices clinical dentistry. Dr. Richard Huot served on the American Dental Association, ADPAC board from 2008-2012. He is presently on the ADA Council of Government Affairs, and is a current professional content contributor to the Colgate Professional website. He is also a member of the ADA Standards Committee for Dental Informatics (SCDI).

Online registration is now open

REGISTER TODAY

FRIDAY, MAY 20
1:00 PM – 4:00 PM



3 CE CREDITS

Women Dentists as Practice Owners

Course Description:

This presentation will cover the current state of women in leadership positions in healthcare and how that compares to other industries, the unique challenges and opportunities for women managing women and men; identify the gaps that exist between male and female healthcare leaders (income, academic and hospital leadership, practice ownership), explore the reasons for those gaps, and describe strategies and leadership traits and skills, for women healthcare leaders to pursue, in order to close those gaps.

Course Objectives:

- Current data on gender, income, leadership positions and satisfaction trends of female practitioners as compared to males participating in the health care system (from students to mature practitioners).
- Possible explanations for observed trends, understanding the variables that influence these trends.
- Professional strategies for closing the gaps between female and male healthcare practitioners
- Identify meaningful personal and organizational strategies and goals to assure professional equity between male and female practitioners through guided discussion among the participants.

SPEAKER



Dr. Kathleen O'Loughlin is the executive director of the American Dental Association (ADA). Dr. Kathy O'Loughlin is a nationally recognised leader in the healthcare, nonprofit and education sectors, who speaks around the country about the profession of dentistry, oral health care delivery, public health policy, dental practitioner mental health and wellness, interprofessional collaboration within health care delivery, and on the need for diversity within the dental profession. The first female executive director of the American Dental Association, Dr. O'Loughlin holds faculty appointments at both Tufts University School of Dental Medicine and the University of Illinois at Chicago College of Dentistry. The recipient of multiple awards including being named in 2016 as an Icon in Oral Health by the Forsyth Institute, Dr. O'Loughlin is a member of many associations including the ADA, the American Association of Women Dentists, and the Tufts University School of Dental Medicine Alumni Association.

Online registration is now open

REGISTER TODAY

FRIDAY, MAY 20
1:00 PM – 4:00 PM



3 CE CREDITS

Current Issues in Oral Health

Course Description:

This presentation will begin with an overview of the U.S. Public Health Service and relationship between the USPHS and various stakeholder groups such as state partners. Oral health inequities will be described along with the factors that cause those inequities, which will provide the foundation for a discussion of the key messages for the recently released Oral Health in America: Advances and Challenges Report. Finally, multi-directional integration of oral health and overall health will be discussed, including opportunities for oral health professionals.

Course Objectives:

- Describe the rationale behind multi-directional integration of oral health and overall health;
- List at least two key oral health disparities as they relate to race, ethnicity, and income;
- Describe four key messages from the NIDCR report, Oral Health in America; and
- List at least one Healthy People 2030 oral health objective.

SPEAKER



Rear Admiral Timothy L. Ricks, DMD, MPH, FICD currently serves as the 20th Chief Dental Officer of the U.S. Public Health Service as well as Assistant Surgeon General, a four-year term appointment he has held since September 2018. He serves as the Surgeon General's spokesperson on oral health and interacts with chief dental officers from other countries, with military chief dental officers, with leaders in organized dentistry and public health, with state oral health programs, and much more. Rear Adm. Ricks has served in the U.S. Public Health Service for over 22 years as a clinician (including being named Indian Health Service national clinical dentist of the year an unprecedented four times) and an administrator. Prior to this service, he was an associate dentist, independent contractor, and sole proprietor, and he also served as a military police officer in the Army National Guard. In addition to his role as USPHS Chief Dental Officer, he currently also serves in various roles in the Indian Health Service including Continuing Dental Education Coordinator (responsible for 300 courses each year), Expanded Function Dental Assistant Coordinator (oversees training and certification of hundreds of EFDAs), IHS National Oral Health Surveillance Coordinator, and National Oral Health Promotion/Disease Prevention Coordinator. He also an adjunct associate professor at Meharry Medical College School of Dentistry. Rear Adm. Ricks has received numerous accolades in his

career including the 2021 ADA Distinguished Service Award, the Global Summits Institute 2020 Global Leader of the Year Award, the U.S. Public Health Service Distinguished Service and Meritorious Service Medals, and over six dozen other international, national, USPHS, and agency awards and recognitions. He is a board-certified Diplomate of the American Board of Dental Public Health, a Santa Fe Senior Scholar, and a Fellow of the International College of Dentists and the American College of Dentists.

Online registration is now open

REGISTER TODAY

SATURDAY, MAY 21
9:00 AM – 12:00 PM



3 CE CREDITS

BLS CPR/AED for the Healthcare Provider

Course Description:

CPR/AED The basics of cardio Pulmonary resuscitation, abdominal thrusts and use of the AED

Course Objectives: Participants will be trained in:

- High-quality CPR for adults, children, and infants
- To have hands on CPR training
- Use of AED
- Review of choking in dental office
- To know what procedure you should follow if there is an emergency in the Dental Office

SPEAKER



Naiya Cirillo, RDH is a member of the American Heart Association CPR training program. Additionally, Naiya is a graduate of Springfield Technical Community College dental Hygiene program. Naiya is a licensed dental hygienist in Massachusetts, Connecticut and Vermont and also has her local anesthesia license in all three states.

Online registration is now open

REGISTER TODAY

ATTENDEE _____ OFFICE ADDRESS _____

DEGREE _____

BADGE NICKNAME _____

EMAIL _____ PHONE _____ FAX _____

PROGRAMS PLEASE CHECK SELECTION(S)

WEDNESDAY, MAY 18

- ☐ **Risk Management**
Anthony Chillura | 5 CE Credits
12:00 PM - 5:00 PM

THURSDAY, MAY 19

- ☐ **Cyber Liability: Are You At Risk?**
Joe Gates | 3 CE Credits
9:00 AM - 12:00 PM
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2022 NHDS ANNUAL MEETING FEES Please circle choice

PRODUCT	Member Cost	Non-Member Cost
NHDS Annual Meeting HALF DAY - Wednesday	\$154	\$230
NHDS Annual Meeting HALF DAY - Saturday	\$154	\$230
NHDS Annual Meeting FULL DAY - Thursday	\$249	\$460
NHDS Annual Meeting FULL DAY - Friday	\$249	\$460
NHDS Annual Meeting ALL DAYS W-S	\$700	\$1,000
Lunch Thursday Guest	\$25	
Lunch Friday Guest	\$25	
Lunch Saturday Guest	\$25	
Please make your check out for this amount or we will charged this amount to the credit card provided below. TOTAL		

PAYMENT INFORMATION

CREDIT CARD: If paying by credit card, you may register by phone: 603-225-5961 or 800-244-5961 or fax completed for to: 603-226-4880

NAME ON CARD: _____

CARD NUMBER: _____

EXP. DATE: _____ SECURITY CODE: _____ BILLING ZIP CODE: _____

AUTHORIZED SIGNATURE: _____

CHECK: Make check payable to: New Hampshire Dental Society

Return by MAIL to:

New Hampshire Dental Society
23 South State Street
Concord, NH 03301

Check Amount: _____

Check #: _____

REFUND POLICY: The following is the refund policy of the New Hampshire Dental Society for Continuing Education Programs:

1. If Registration is canceled:

- Up to one full week before program - refund of 90% of full registration fee.
- Within one week of program - refund of full amount, minus \$60 per day.
- No Show, No Refund, unless attendance is not possible due to an emergency.