

**FEBRUARY 22, 2024**  
**GENERAL MEMBERSHIP MEETING**  
**INSURANCE FREEDOM OR**  
**INSURANCE MANAGEMENT:**  
**KNOWING WHAT'S RIGHT FOR**  
**YOU- 2 CEU**

**5 PM – 8:30 PM**

5:00 – 6:00 P.M.: REGISTRATION OPENS, NETWORKING WITH VENDORS

6:15 P.M.: DINNER SERVED

6:30 P.M.-8:30 P.M.: CE SESSION

**SPRING CREEK GOLF & COUNTRY CLUB**

1580 SPRING CREEK DR, RIPON, CA 95366



## Learning Objectives:

- Learn how to know which direction fits your practice best.
- Is it safe to be insurance free?
- What does it take to be insurance free?
- Know the numbers that don't lie.
- What are the steps to being free of restrictive insurance?

Join us for an interactive session that combines expert insights with practical advice, designed to empower you to make informed decisions about your insurance coverage. Your insurance journey starts here.



**Eric Vickery,**  
**DDS**

## Our Guest Speaker:

Holding a degree in Business Administration, Eric brings a strong business and systems approach to his clients. Having managed dental practices for over ten years, combined with utilizing Dental practice management training, Eric has led teams to improving their practices through Coaching since 2001. Eric brings verbal skills, systems training and his engaging and humorous delivery to all of his seminar leading. Eric has been a key contributor to the Coaching Services programs through the development of his Practice Monitoring Systems. He is Coaching Dental offices all over the Country who benefit from his experience in coaching over 300 dental offices since 2001.

He is an expert on case acceptance verbal skills and the DISC personality profile. He has a passion for stopping cancellations, handling patient objections, and asking patients for referrals/reviews. With his expertise in financial arrangements, third party financing and eliminating dependence on insurance. Eric and his wife Abby are the proud parents of four children and live in northern California.

## QUESTIONS?

☎ (209) 951-1311

✉ [MEMBERSERVICES@SJDS.ORG](mailto:MEMBERSERVICES@SJDS.ORG)

**REGISTER HERE**

