



PREVOST®

Janet L. Cathey

Prevost

Regional Sales Manager Southeast

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I began my career in the bus industry in 1989 when I joined Metrotrans Corporation who manufactured cutaway shuttle buses for our industry. I was hired in a dual role as Governmental Sales Manager and Operations Manager. We successfully grew the company from a small privately held company with gross sales of 4 million annually to a publicly held company with gross sales exceeding 40 million annually. I was a key member of the IPO team with a very successful public offering. I took on the role of National Account Sales Manager in the mid-90's and established key accounts with Dollar Rent A Car, Thrifty Rent a Car, Parking Company of America and several other large national accounts for parking and hotel shuttles.

In January of 2000, Daimler Buses of North America acquired the assets of Metrotrans and I joined the team at Daimler. From 2000 through 2012, I held several sales positions with a key focus on national accounts for Sprinter shuttle buses and then onto National Account Sales Manager for the Setra brand in North America.

In 2012, MCI acquired the distribution rights for the Setra product for North America and I was asked to join the MCI team when Daimler dissolved operations in June 2012. I accepted the position of the Southeast

Regional Sales Manager for the preowned coach division and had great success in building long lasting relationships within the southeast region. I was asked to join the Prevost sales team in June of 2020. Prevost has a key focus on helping move this industry forward and has established a key focus on a combined crew approach with key contacts for Parts, aftermarket support and sales.

Over the last 30 plus years in this industry I have prided myself with the relationships I have with my customers and making sure I am available to them anytime they need help.

Prevost is a leading manufacturer of premium intercity touring coaches and the world leader in the production of conversion coaches for high-end motorhome and specialty conversion. As part of the Volvo Group, it has access to the financial strength, research capability, and manufacturing expertise of the group. The Volvo Group is one of the world's leading manufacturers of heavy-duty diesel engines. Prevost has its main manufacturing facilities in Sainte-Claire, Quebec, Canada and has the largest Parts and Service network with 17 service centers and over 160 service providers located in the United States and Canada. www.prevostcar.com